



# Q1 2017 MACRO THEMES



January 11<sup>th</sup> 2017

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TO BE ANSWERED AT THE END OF THE CALL

# Q4 2016 MACRO THEMES

1

## #DOUBLE DIP RECESSION

The cyclical-industrial complex peaks ahead of the peak in the economic cycle and the current cycle has not proved different. Globally, growth and inflation expectations continue to be marked lower while PMI's and Industrial activity remain in Trend retreat. Domestically, manufacturing ISM's remain peri-contractionary while industrial production and corporate capex remain mired in their worst non-recession streaks of negative growth ever. We'll detail why industrial activity is not poised for sustainable improvement and why, after another round of policy catalyzed reflation, the risk to cyclicals has again become acute.

2

## #LABOR'S LAGS

After peaking in 1H15, employment, income and consumption growth have all continued their negative 2<sup>nd</sup> derivative convergence towards zero. With credit growth now beginning to slow, asset price inflation and the wealth effect past peak, high ticket discretionary consumption at 6-year lows, and rising prospects for broader implementation of higher minimum wages, the risk to labor and consumption slowing faster is rising. We'll explore labor's current catch-22 situation in which further strength in the labor markets is paid for via continued negative productivity growth and falling corporate profitability while labor market softening would amplify the negative trend in income and consumption growth.

3

## #CLINTON VS TRUMP

With one of the US's most important presidential elections ever just over one month away, most investors are still unsure on just how to position for the highest probability outcome. With political uncertainty at historic highs across the buy-side and in corporate boardrooms, we thought it would be helpful to provide a scenario analysis on the respective policy platforms for each candidate. Perception is not necessarily reality when the rubber meets the road.

# Q1 2017 MACRO THEMES

1

## #QUAD 123

Our GIP model maps second derivative changes in growth and inflation to the most appropriate asset allocations for those prevailing macro conditions. After being long **#GrowthSlowing** (Quads 3&4) allocations for most of the last 6 quarters, our model signaled a positive inflection in both Growth and Inflation (Quad2) in 4Q16 – a shift the post-election data has continued to confirm. As we traverse the next few quarters, we think the fundamentals are likely to progress in the following manner: 4Q16 = Quad2 (Growth & Inflation ↑), 1Q17 = Quad3 (Growth ↓, Inflation ↑), 2Q17 = Quad1 (Growth ↑, Inflation ↓). We'll contextualize the current fundamental reality domestically, discuss what it means from a GIP and exposure perspective and detail how we plan to navigate 1H17 and a potentially choppy peri-inauguration period.

2

## #REFLATION'S PEAK

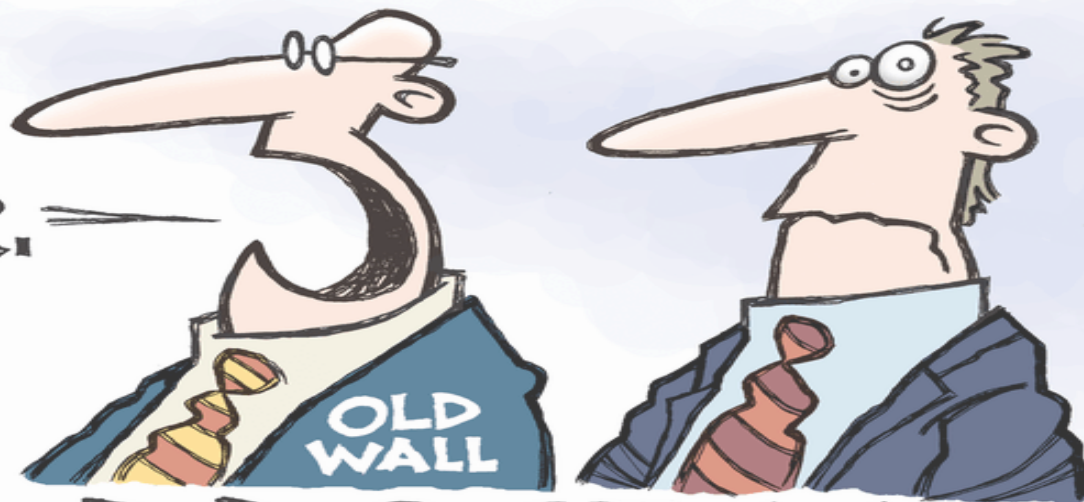
The reflation trade and all its substitutes will see the biggest tailwind from a growth perspective in Q1 of this year. On a sector-specific level, materials and energy have the easiest earnings comps against consumer discretionary the most difficult. With WTI crude oil and copper +22% and +50% Y/Y respectively, and the CRB index as a whole +12% Y/Y, headline inflation is set-up to accelerate meaningfully in Q1. The U.S. dollar having the strongest quarter in Q1 of 2016, and the Y/Y second derivative compares for the U.S. dollar become easier into Q2 against more difficult comps for reflation-levered assets, helping push the U.S. economy into a Quad 1 set-up for Q2 2017 (Growth accelerating as Inflation decelerates).

3

## #TRUMPTRADES

While it's been difficult to ascertain exactly what policies the Trump administration has in store for investors, one thing is for sure – there will most certainly be winners and losers all throughout the global economy. One key region to focus on in particular is Asia, where Trump's trade policy proposals largely favor Japan (via a weakening yen) in lieu of China, which is likely to be targeted with some combination of hawkish trade policy. Elsewhere, Trump's affinity with Vladimir Putin favors Russia in lieu of other emerging markets like Turkey, Mexico, Indonesia and South Africa – each of which is vulnerable to further USD tightening. Lastly, a weaker euro may make European equities a key place to be on the long side in 2017.

MATH,  
MYTH,  
WHATEVER.

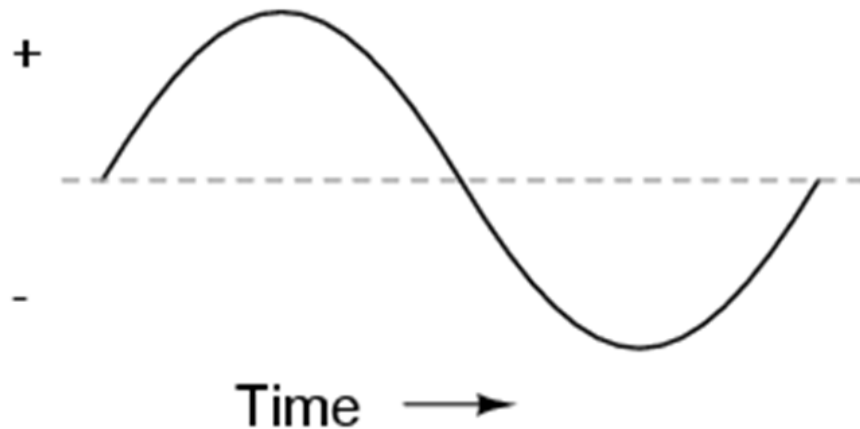
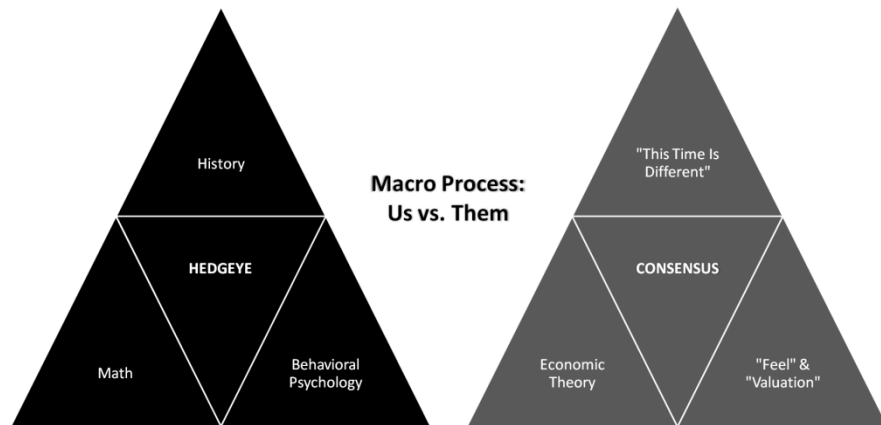


B. Rich - HEDGEYE

THE PROCESS

**#QUAD 123**

# PROCESS: RATE OF CHANGE CENTRIC



## DIFFERENTIATED FROM THE HERD

Macroeconomics and Global Macro Risk Management are two very different fields. We specialize in the latter, incorporating key lessons of behavioral finance such as Prospect Theory and Bayesian Inference into our analysis.

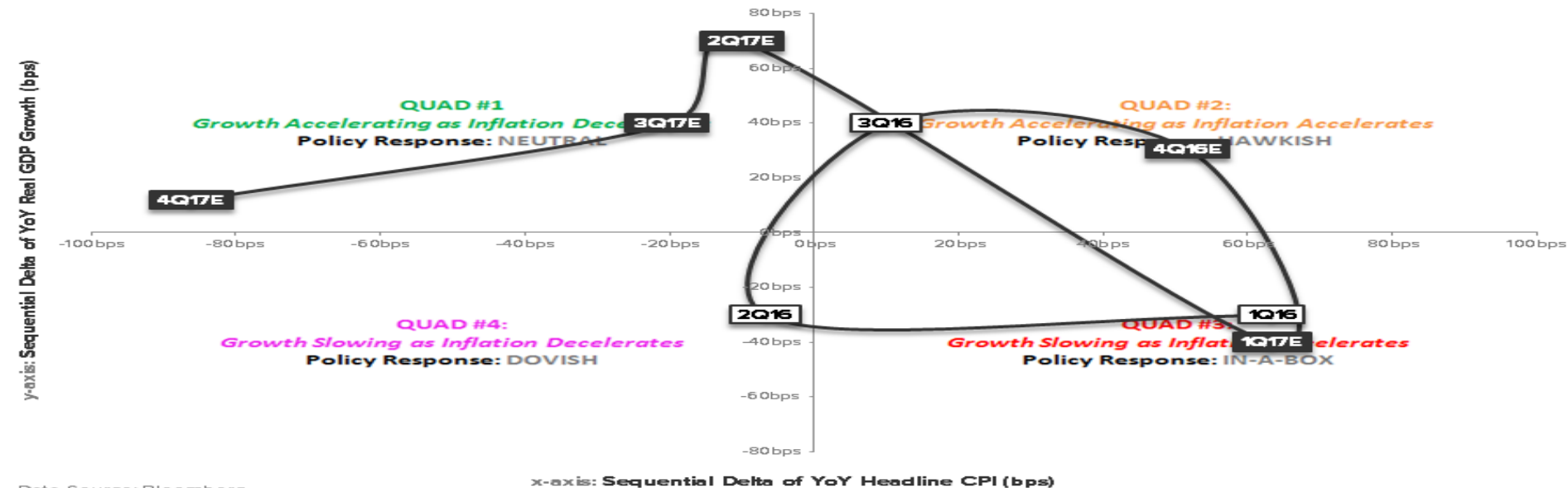
## WE FOCUS ON THE SLOPES

Everything that matters in Global Macro occurs on the margin. Our key differentiator is an ever-present focus on rates of change, which helps us front-run changes in sentiment among investor consensus and policymakers – both of whom tend to overweight absolute states in their analysis.

# MAPPING & MEASURING THE CYCLE

SPECIFICALLY, OUR BACKTEST DATA SHOWS THAT A LARGE DEGREE OF INTER AND INTRA ASSET CLASS RETURNS CAN BE EXPLAINED BY CHANGES IN GROWTH, INFLATION AND POLICY EXPECTATIONS. REFER TO THE FOLLOWING SLIDE FOR MORE DETAILS.

UNITED STATES	3Q13	4Q13	1Q14	2Q14	3Q14	4Q14	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16	3Q16	Hedgeye Macro GIP Model		
Real GDP QoQ SAAR	3.1%	4.0%	1.2%	4.0%	5.0%	2.3%	2.0%	2.6%	2.0%	0.9%	0.8%	1.4%	3.5%	GIP = Growth/Inflation/Policy		
Real GDP YoY	1.7%	2.7%	1.6%	2.4%	2.9%	2.5%	3.3%	3.0%	2.2%	1.9%	1.6%	1.3%	1.7%	Full-year Estimates	2015	2016E
2Y Average	2.1%	2.0%	1.5%	1.7%	2.3%	2.6%	2.5%	2.7%	2.6%	2.2%	2.5%	2.2%	2.0%	Hedgeye Predictive Tracking Algorithm	2.6%	1.7%
3Y Average	1.8%	1.9%	1.9%	2.0%	2.3%	2.2%	2.1%	2.1%	2.3%	2.4%	2.2%	2.2%	2.3%	Bloomberg Consensus Estimate	2.4%	1.6%
Percentile (T10Y)	36%	64%	33%	59%	79%	67%	95%	87%	54%	49%	33%	28%	44%	Central Bank Forecast	2.1%	1.9%
CPI YoY	1.6%	1.2%	1.4%	2.1%	1.8%	1.3%	-0.1%	0.0%	0.1%	0.5%	1.1%	1.0%	1.1%	Full-year Estimates	2015	2016E
2Y Average	1.6%	1.6%	1.6%	1.8%	1.7%	1.3%	0.7%	1.0%	1.0%	0.9%	0.5%	0.5%	0.6%	Hedgeye Predictive Tracking Algorithm	0.1%	1.2%
3Y Average	2.3%	2.1%	2.0%	1.8%	1.7%	1.5%	1.0%	1.2%	1.2%	1.0%	0.8%	1.0%	1.0%	Bloomberg Consensus Estimate	0.1%	1.3%
Percentile (T10Y)	18%	10%	15%	44%	36%	13%	5%	10%	13%	15%	18%	18%	26%	Central Bank Forecast	1.3%	1.7%





# WHY DOES THE 2<sup>ND</sup> DERIVATIVE MATTER?

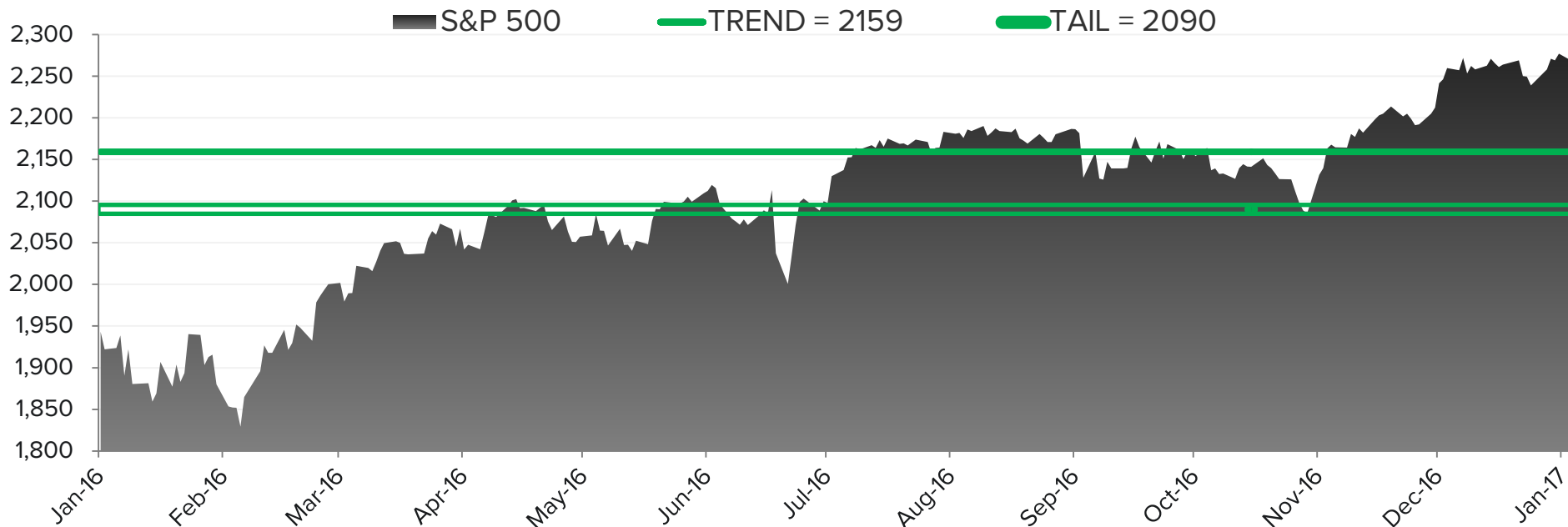
BECAUSE FINANCIAL ASSET RETURNS HAVE HISTORICALLY ANCHORED ON THE MARGINAL RATE OF CHANGE IN BOTH GROWTH AND INFLATION – ESPECIALLY WHEN THESE DELTAS ARE COUNTER TO CONSENSUS EXPECTATIONS.

Hedgeye Macro U.S. GIP Model Backtest Exposure	Weighted Average Expected Value, by Quadrant				Percentile of Weighted Average Expected Value, by Asset Class				Percentile of Weighted Average Expected Value, by Quadrant				Positive Hit Rate [color-coding by Asset Class & Quadrant]				Total Quarterly Performance Observations			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
S&P 500 Index	3.3%	0.8%	-0.2%	-0.7%	38%	31%	23%	46%	78%	53%	22%	47%	80%	69%	56%	65%	20	13	27	20
S&P 500 Consumer Discretionary Sector Index	4.4%	1.0%	-0.4%	0.1%	92%	38%	15%	69%	97%	58%	19%	78%	75%	69%	48%	55%	20	13	27	20
S&P 500 Consumer Staples Sector Index	2.7%	1.3%	0.1%	0.6%	15%	62%	62%	85%	69%	67%	47%	89%	85%	69%	59%	60%	20	13	27	20
S&P 500 Energy Sector Index	2.7%	1.0%	0.3%	-1.4%	23%	46%	92%	8%	72%	61%	64%	19%	80%	77%	63%	50%	20	13	27	20
S&P 500 Financials Sector Index	3.6%	0.3%	-0.5%	-0.8%	46%	15%	8%	31%	81%	39%	14%	42%	75%	62%	56%	70%	20	13	27	20
S&P 500 Health Care Sector Index	2.4%	2.0%	0.2%	0.8%	8%	100%	69%	100%	67%	92%	50%	94%	75%	69%	52%	75%	20	13	27	20
S&P 500 Industrials Sector Index	3.6%	1.5%	0.1%	-0.8%	54%	85%	54%	38%	83%	75%	44%	44%	65%	69%	48%	50%	20	13	27	20
S&P 500 Information Technology Sector Index	4.0%	1.5%	0.0%	-0.9%	85%	77%	46%	23%	94%	72%	36%	39%	80%	77%	52%	60%	20	13	27	20
S&P 500 Materials Sector Index	4.0%	0.1%	-0.9%	0.1%	77%	8%	0%	77%	92%	28%	0%	83%	85%	69%	52%	50%	20	13	27	20
S&P 500 REITS Index	3.9%	1.6%	0.3%	-2.4%	62%	92%	85%	0%	86%	81%	61%	11%	67%	56%	64%	77%	15	9	22	13
S&P 500 Utilities Sector Index	1.5%	-0.6%	1.7%	-0.6%	0%	0%	100%	54%	58%	14%	86%	50%	65%	31%	67%	55%	20	13	27	20
S&P 500 Low Beta Minimum Volatility Index	3.2%	0.3%	0.3%	0.7%	31%	23%	77%	92%	75%	42%	58%	92%	75%	54%	52%	80%	20	13	27	20
S&P 500 High Beta Index	4.9%	1.3%	-0.1%	-1.3%	100%	69%	31%	15%	100%	69%	28%	22%	70%	62%	59%	55%	20	13	27	20
Russell 2000 Index	3.9%	1.0%	0.0%	-0.5%	69%	54%	38%	62%	89%	64%	31%	56%	70%	69%	59%	60%	20	13	27	20
Bloomberg Barclays US Agg Credit Yield To Worst	-2.1%	-1.1%	1.0%	-2.2%	56%	44%	44%	22%	14%	11%	83%	14%	40%	38%	52%	30%	20	13	27	20
Bloomberg Barclays US High Yield Average Yield To Worst	-3.2%	-1.8%	2.1%	0.0%	33%	33%	56%	67%	8%	8%	89%	72%	30%	46%	59%	45%	20	13	27	20
Bloomberg Barclays US Corporate Average OAS	-2.4%	-2.5%	4.7%	0.1%	44%	11%	100%	78%	11%	3%	100%	81%	30%	38%	52%	40%	20	13	27	20
Bloomberg Barclays US High Yield Average OAS	-4.0%	-1.8%	4.2%	2.8%	22%	89%	28%	89%	6%	97%	3%	97%	20%	38%	48%	50%	20	13	27	20
Bloomberg Barclays US Composite Convertible Cvt. Yield	-4.6%	-5.6%	4.1%	3.0%	11%	0%	78%	100%	3%	0%	94%	100%	43%	0%	60%	46%	14	7	20	13
US Treasury 2Y Note Yield	0.3%	0.1%	0.4%	-2.6%	100%	56%	22%	11%	39%	33%	69%	8%	50%	54%	52%	35%	20	13	27	20
US Treasury 10Y Note Yield	-0.7%	0.7%	-0.8%	-1.6%	78%	67%	0%	33%	19%	50%	3%	17%	45%	62%	48%	35%	20	13	27	20
US Treasury 30Y Bond Yield	-0.6%	0.9%	-0.7%	-1.1%	89%	78%	11%	56%	22%	56%	6%	28%	45%	69%	52%	35%	20	13	27	20
Bond Buyer US 40 Municipal Bond YTM	-1.0%	1.8%	0.7%	-1.3%	67%	89%	33%	44%	17%	86%	72%	25%	33%	88%	52%	22%	15	8	23	18
Bloomberg Barclays US Treasury Inflation 10Y Note Yield To Worst	-10.7%	11.5%	3.5%	-10.2%	0%	100%	67%	0%	0%	100%	92%	0%	15%	46%	59%	15%	20	13	27	20
Thomson Reuters/CoreCommodity CRB Commodity Index	0.5%	1.9%	0.1%	-3.0%	25%	50%	25%	25%	47%	89%	42%	6%	65%	77%	63%	30%	20	13	27	20
Commodity Research Bureau BLS/US Spot Raw Industrials Index	1.0%	1.7%	-0.2%	-0.9%	50%	25%	0%	75%	53%	83%	25%	36%	65%	69%	44%	45%	20	13	27	20
Commodity Research Bureau BLS/US Spot Foodstuff Index	-0.3%	1.5%	0.8%	-1.0%	0%	0%	50%	50%	25%	78%	75%	33%	50%	54%	56%	40%	20	13	27	20
Front-month Brent Crude Oil	1.7%	3.9%	0.9%	-3.2%	75%	100%	100%	0%	61%	97%	81%	3%	55%	77%	52%	40%	20	13	27	20
Gold Spot	1.8%	2.0%	0.9%	0.0%	100%	75%	75%	100%	64%	94%	78%	69%	60%	69%	56%	50%	20	13	27	20
U.S. Dollar Index	-0.1%	0.3%	0.0%	0.4%	14%	71%	57%	100%	31%	36%	39%	86%	45%	46%	52%	75%	20	13	27	20
AUD/USD	1.2%	0.4%	-0.6%	-0.2%	100%	86%	0%	57%	56%	44%	8%	64%	55%	77%	67%	40%	20	13	27	20
CAD/USD	0.1%	0.5%	0.0%	-0.5%	29%	100%	43%	14%	33%	47%	33%	53%	40%	54%	52%	40%	20	13	27	20
CHF/USD	0.6%	0.0%	0.4%	0.0%	86%	43%	100%	86%	50%	25%	67%	75%	60%	62%	59%	35%	20	13	27	20
EUR/USD	-0.2%	-0.5%	0.2%	-0.3%	0%	0%	71%	43%	28%	17%	53%	61%	50%	46%	56%	30%	20	13	27	20
GBP/USD	0.2%	0.1%	-0.5%	-0.4%	43%	57%	14%	29%	36%	31%	11%	58%	45%	69%	41%	40%	20	13	27	20
JPY/USD	0.4%	-0.1%	0.2%	-0.1%	57%	29%	86%	71%	42%	22%	56%	67%	35%	54%	56%	40%	20	13	27	20
JPMorgan EM FX Index	0.5%	-0.1%	-0.4%	-1.1%	71%	14%	29%	0%	44%	19%	17%	31%	60%	50%	57%	39%	15	10	23	18

Source: Bloomberg data; Hedgeye calculations. Trailing 20 years.

# QUANTITATIVE RISK MANAGEMENT

## HEDGEYE QUANTITATIVE SETUP: US EQUITIES



## ALL BACKSTOPPED BY A PROVEN QUANTITATIVE OVERLAY

**Multi-factor:** Price, Volume and Volatility

**Multi-duration:** TRADE (3 weeks or less), TREND (3 months or more) and TAIL (3 years or less)

# MAPPING TRUMP

\$USD/EQUITIES/RATES/EXPECTATIONS/CONFIDENCE ↑

EM, BONDS, GOLD, SLOW GROWTH ↓

## ASSET PERFORMANCE

SECURITY	Ticker	Absolute Performance			Relative Performance		
		5D % Chg	1Y % Chg	Since 11/8/2016	5D % Chg	1Y % Chg	Since 11/8/2016
S&P 500	SPX	1.3%	18.0%	6.0%			
<b>Domestic Equities</b>							
Russell 2000	RTY	0.0%	29.8%	13.6%	-1.3%	11.7%	7.5%
Russell 2000 Value	RUV	-0.9%	37.4%	16.0%	-2.2%	19.3%	9.9%
Russell 2000 Growth	RUG	1.0%	22.2%	11.1%	-0.3%	4.2%	5.1%
Cyclicals-Defensives Index	VNDACDUS	1.5%	10.4%	5.3%	0.2%	-7.7%	-0.7%
Industrials Sector	XLI	0.7%	26.0%	7.6%	-0.7%	8.0%	1.6%
Financial Sector	XLF	0.6%	30.3%	17.0%	-0.8%	12.2%	10.9%
Materials Sector	XLB	1.8%	26.3%	7.1%	0.5%	8.3%	1.0%
Biotech	IBB	7.1%	-5.9%	8.7%	5.8%	-24.0%	2.6%
Aerospace & Defense	S5AERO	2.3%	24.9%	8.7%	0.9%	6.9%	2.6%
Construction Materials	BUSBUIL	0.2%	33.9%	7.3%	-1.1%	15.8%	1.3%
Steel	STEEL	2.3%	123.2%	12.6%	0.9%	105.2%	6.6%
Aluminum	S15ALUM	0.7%	21.6%	7.7%	-0.7%	3.5%	1.7%
Base Metals Spot Commodity	CMDIBASS	1.1%	28.0%	4.2%	-0.2%	9.9%	-1.8%
Diversified Metals & Miners	S15DIVM	-0.7%	82.8%	9.8%	-2.0%	64.8%	3.7%
<b>EM Assets</b>							
EM Equities	MXEF	1.2%	18.7%	-2.7%	-0.2%	0.6%	-8.7%
Latin America Equities	MXLA	1.8%	42.3%	-8.4%	0.4%	24.2%	-14.4%
Asia Ex-Japan Equities	MXAPJ	2.1%	14.7%	-1.0%	0.7%	-3.4%	-7.0%
EM Currency	MXEF0CX0	0.3%	5.5%	-2.4%	-1.0%	-12.6%	-8.4%
EM Debt	EMB	1.6%	6.3%	-2.8%	0.2%	-11.8%	-8.9%

## FX RATES & SPREADS

	Price	5D	1M	3M	vs. 52-Wk Low	vs. 5Y Ave	Since 11/8/2016
DXY	101.93	-1.3%	0.3%	5.1%	10.9%	16.3%	4.2%
EUR-USD	1.06	1.6%	0.1%	-5.1%	2%	-14%	-4.1%
GBP-USD	1.22	-0.6%	-3.3%	-1.6%	3%	-21%	-1.7%
USD-JPY	116.03	-1.5%	0.6%	12.0%	17%	13%	10.3%
USD-MXN	21.38	1.3%	4.9%	12.9%	25%	44%	16.7%

## 2017 REVISION TRENDS

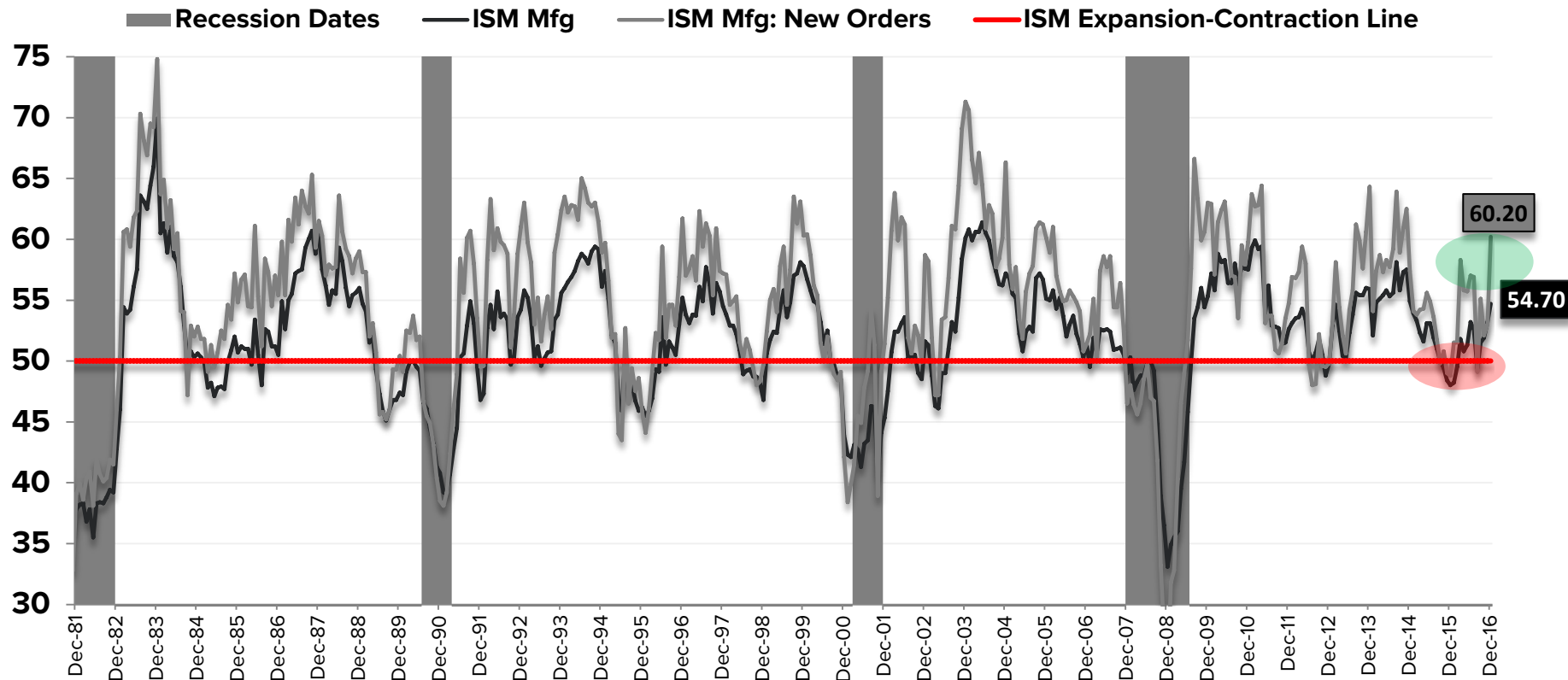
	Since 11/8/2016
<b>GROWTH</b>	
GDP: 4Q16	-0.10
GDP: 2017	0.10
Consumption: 2017	0.10
Government: 2017	0.00
Investment: 2017	-0.05
Exports YoY %: 2017	-0.10
Industrial Prod. YoY %: 2017	-0.40
<b>INFLATION</b>	
CPI: 2017	0.10
PCE: 2017	0.05
CORE PCE: 2017	0.10
FED FUNDS: 4Q17	0.15
10Y UST: 4Q17	0.66
<b>MARKET PRICES</b>	
TIPS (TIP Equity)	-0.02
5Y BREAK EVEN	0.26
FED 5Y FORWARD	-
INFLATION SWAP (5Y5Y)	0.19
10Y BREAK EVEN	0.23

## CONSUMER & BUSINESS SURVEYS

	Since Oct 16
Univ Michigan Confidence	11.00
Conference Board Confidence	12.90
Bloomberg Consumer Comfort	2.84
Univ. Michigan Expectations	12.70
Conference Board Expectations	19.50
Bloomberg Consumer Expectations	8.50
CEO Confidence (1Y Exp)	0.64
NFIB Optimism	3.50
NFIB 6M Outlook	19.00
<b>Fed Mfg Surveys (6M Expectations)</b>	
Dallas Fed: 6M Conditions	22.50
Empire State: 6M Conditions	14.20
Philli Fed: 6M Conditions	20.00
Kansas City Fed: 6M Conditions	2.00
Dallas Fed: (New Orders, 6M)	7.00
Empire State: (New Orders, 6M)	7.70
Philli Fed: (New Orders, 6M)	12.20
Kansas City Fed: (New Orders, 6M)	17.00
Richmond Fed: (New Orders, 6M)	15.00
<b>Fed Services Surveys (6M Expectations)</b>	
Dallas Fed: ↑ in Business Activity	30.70
Richmond Fed: Expected Demand	13.00

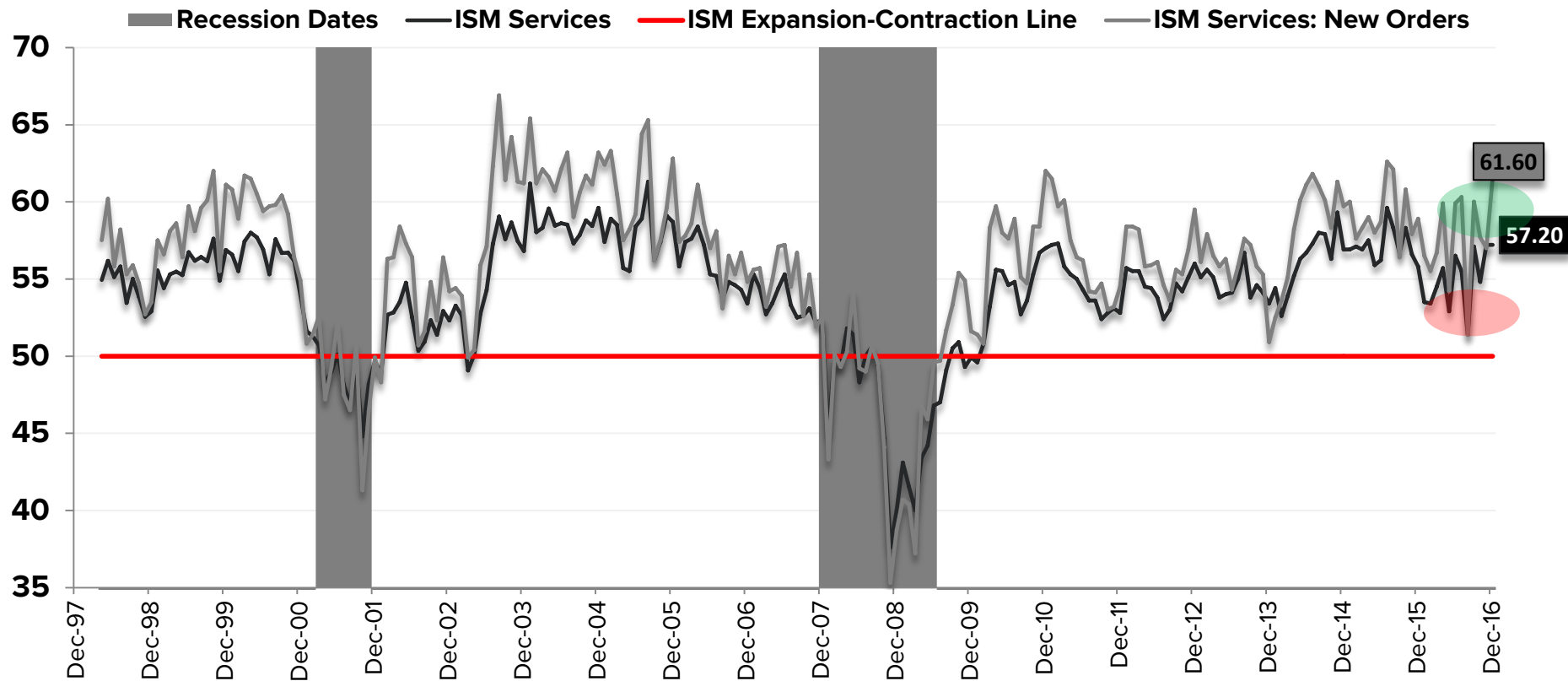
# MANUFACTURING = RE-ACCELERATING

AFTER LANGUISHING AROUND 50+/- FOR THE BETTER PART OF 2015 AND 2016, THE ISM MANUFACTURING INDEX HIT ITS HIGHEST LEVEL IN 2 YEARS IN DECEMBER AS NEW ORDERS MOVED ABOVE 60, MARKING THE HIGHEST LEVEL IN 26-MONTHS



# ISM SERVICES = RE-ACCELERATING

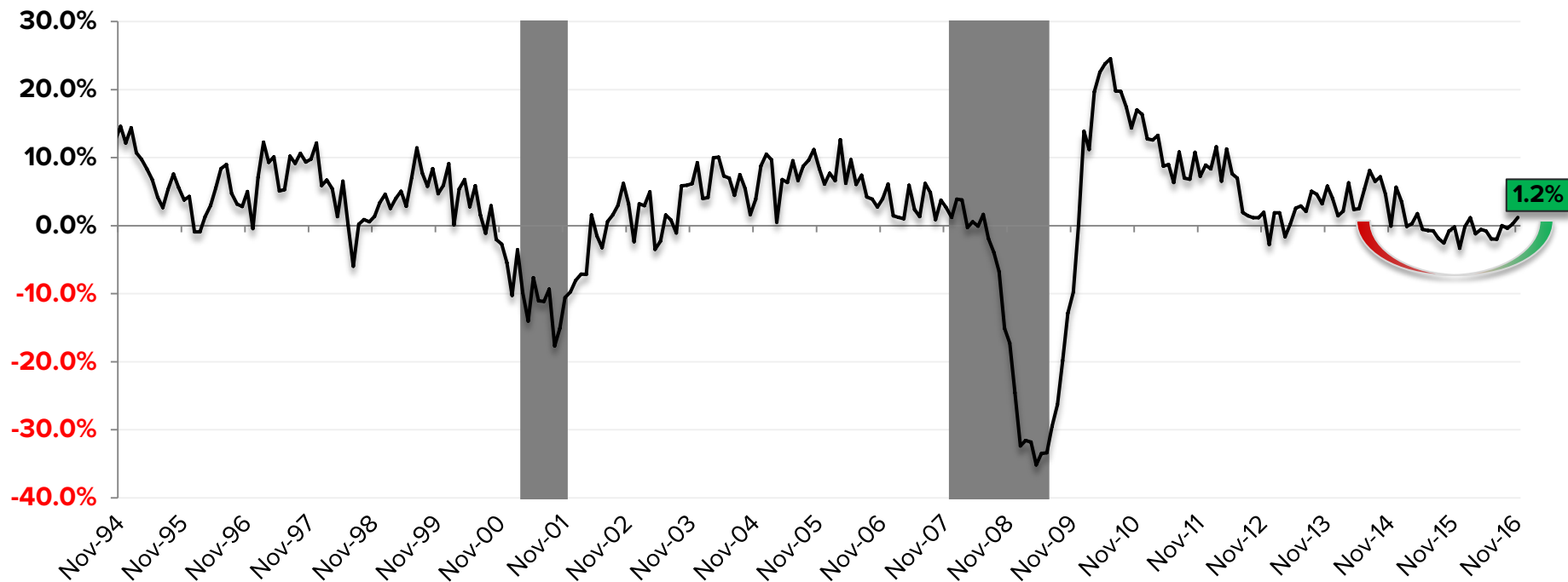
NEW ORDERS IN THE ISM NON-MANUFACTURING INDEX ROSE +4.6 PTS TO 61.6 IN DECEMBER, MARKING THE HIGHEST LEVEL SINCE AUGUST 2015. BOTH ISM MFG AND ISM SERVICES NEW ORDERS ARE >60 AT THE SAME TIME FOR THE 1<sup>ST</sup> TIME SINCE NOV 2014.



# DURABLE GOODS = BACK TO (+) GROWTH

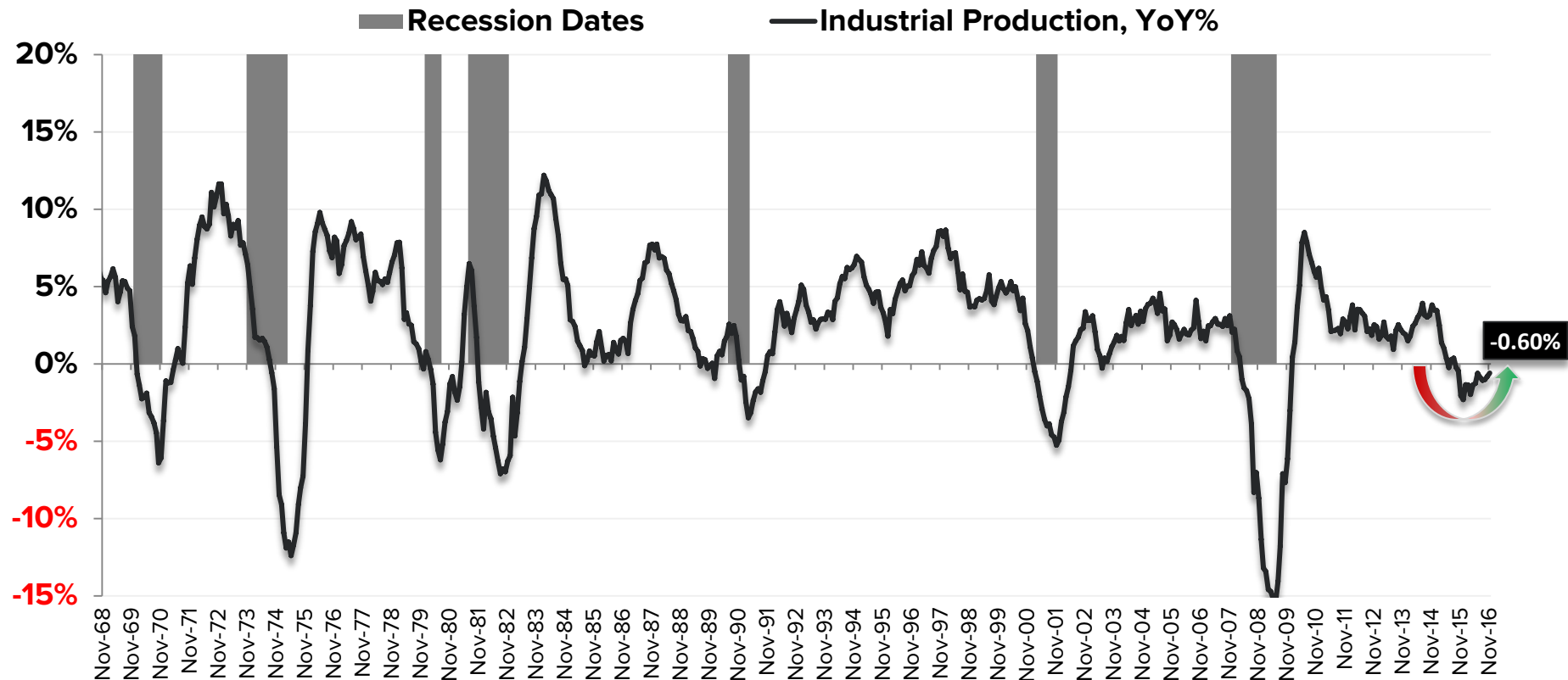
DURABLE GOOD EX-DEFENSE AND AIRCRAFT – WHICH REPRESENTS THE SERIES MOST CLOSELY ALIGNED WITH HOUSEHOLD DEMAND – ROSE +0.6% SEQUENTIALLY IN NOVEMBER WHILE IMPROVING TO +1.2% YOY, MARKING THE FASTEST PACE OF GROWTH SINCE APRIL 2015.

■ Recession Dates      — Durable Good, Ex-Defense & Aircraft, YoY



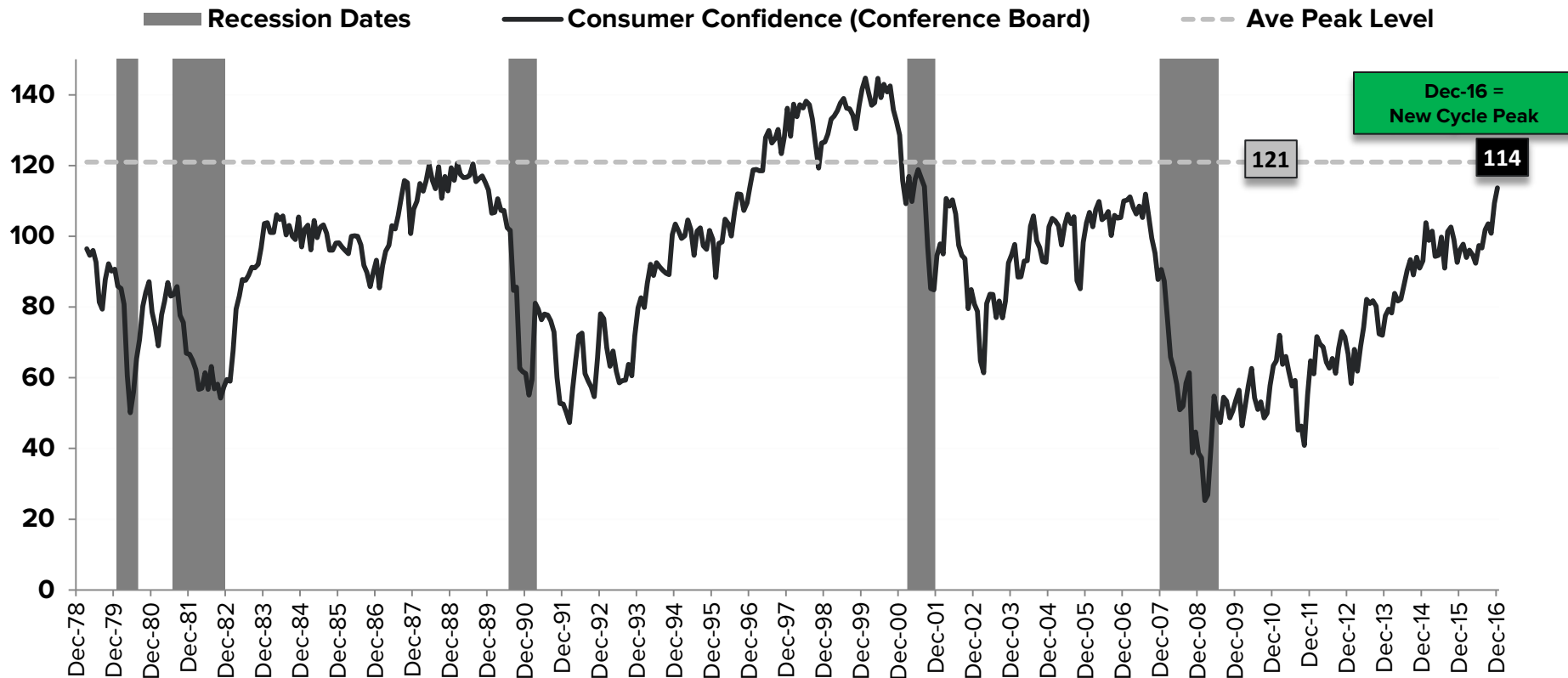
# INDUSTRIAL PRODUCTION: LESS BAD = GOOD

IP GROWTH HELD NEGATIVE FOR A RECORD 15<sup>TH</sup> CONSECUTIVE MONTH IN NOVEMBER BUT THE 2<sup>ND</sup> DERIVATIVE TREND IS IMPROVING WITH THE LATEST MONTH REPRESENTING A 3<sup>RD</sup> MONTH OF LESS BAD AND NEXT MONTH SITTING AS THE EASIEST COMP OF THE CYCLE



# CONSUMER CONFIDENCE = ACCELERATING

BOTH THE CONFERENCE BOARD AND UNIVERSITY OF MICHIGAN CONFIDENCE SERIES HAVE REACCELERATED TO NEW HIGHS WITH HEADLINE, PRESENT CONDITIONS AND FORWARD EXPECTATIONS READINGS ALL STEP FUNCTIONING HIGHER SINCE OCTOBER.

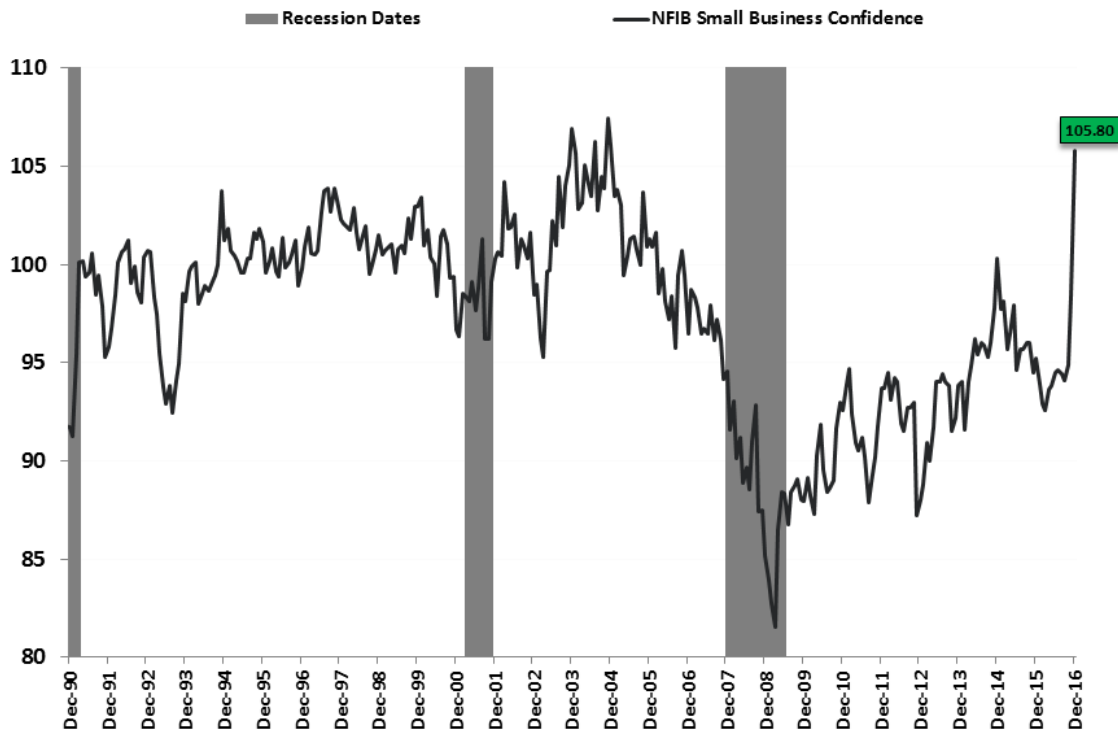




# BUSINESS CONFIDENCE = RE-INFLECTING

TRUMPHORIA IS NOW UBIQUITOUS ACROSS ALL CONSUMER AND BUSINESS SERIES WITH ALMOST EVERY MEASURE GAPPING HIGHER POST-ELECTION.

## NFIB SMALL BUSINESS OPTIMISM

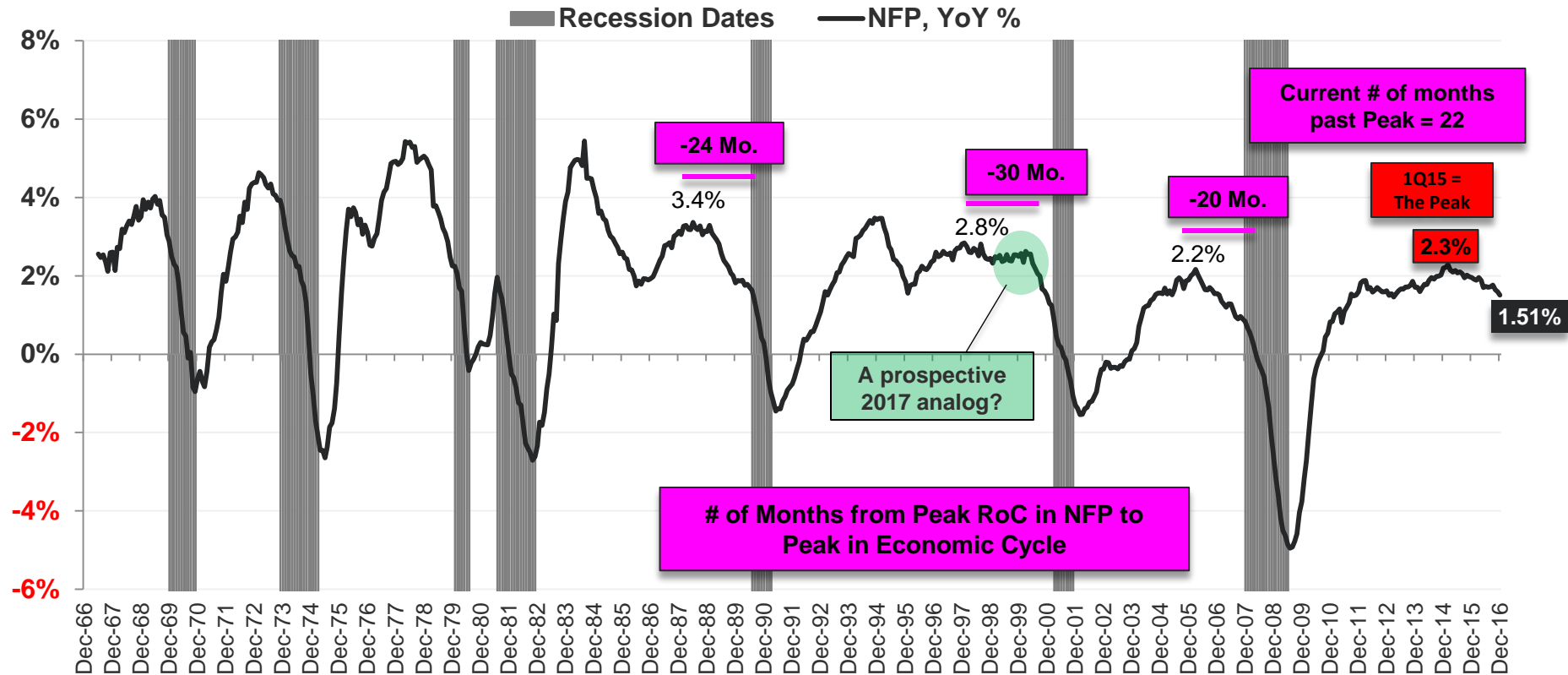


## CONSUMER & BUSINESS SURVEYS

	Last	Latest	Since Oct 16
Univ Michigan Confidence	98.2	Dec-16	11.00
Conference Board Confidence	113.7	Dec-16	12.90
Bloomberg Consumer Comfort	45.5	Jan-17	2.84
Univ. Michigan Expectations	89.5	Dec-16	12.70
Conference Board Expectations	105.5	Dec-16	19.50
Bloomberg Consumer Expectations	53.5	Dec-16	8.50
CEO Confidence (1Y Exp)	6.5	Nov-16	0.64
NFIB Optimism	105.8	Dec-16	10.90
NFIB 6M Outlook	50.0	Dec-16	57.00
<b>Fed Mfg Surveys (6M Expectations)</b>			
Dallas Fed: 6M Conditions	47.2	Dec-16	22.50
Empire State: 6M Conditions	50.2	Dec-16	14.20
Philli Fed: 6M Conditions	52.6	Dec-16	20.00
Kansas City Fed: 6M Conditions	19.0	Dec-16	2.00
Dallas Fed: (New Orders, 6M)	55.4	Dec-16	7.00
Empire State: (New Orders, 6M)	46.7	Dec-16	7.70
Philli Fed: (New Orders, 6M)	51.5	Dec-16	12.20
Kansas City Fed: (New Orders, 6M)	33.0	Dec-16	17.00
Richmond Fed: (New Orders, 6M)	47.0	Dec-16	15.00
<b>Fed Services Surveys (6M Expectations)</b>			
Dallas Fed: ↑ in Business Activity	39.8	Dec-16	30.70
Richmond Fed: Expected Demand	36.0	Dec-16	13.00

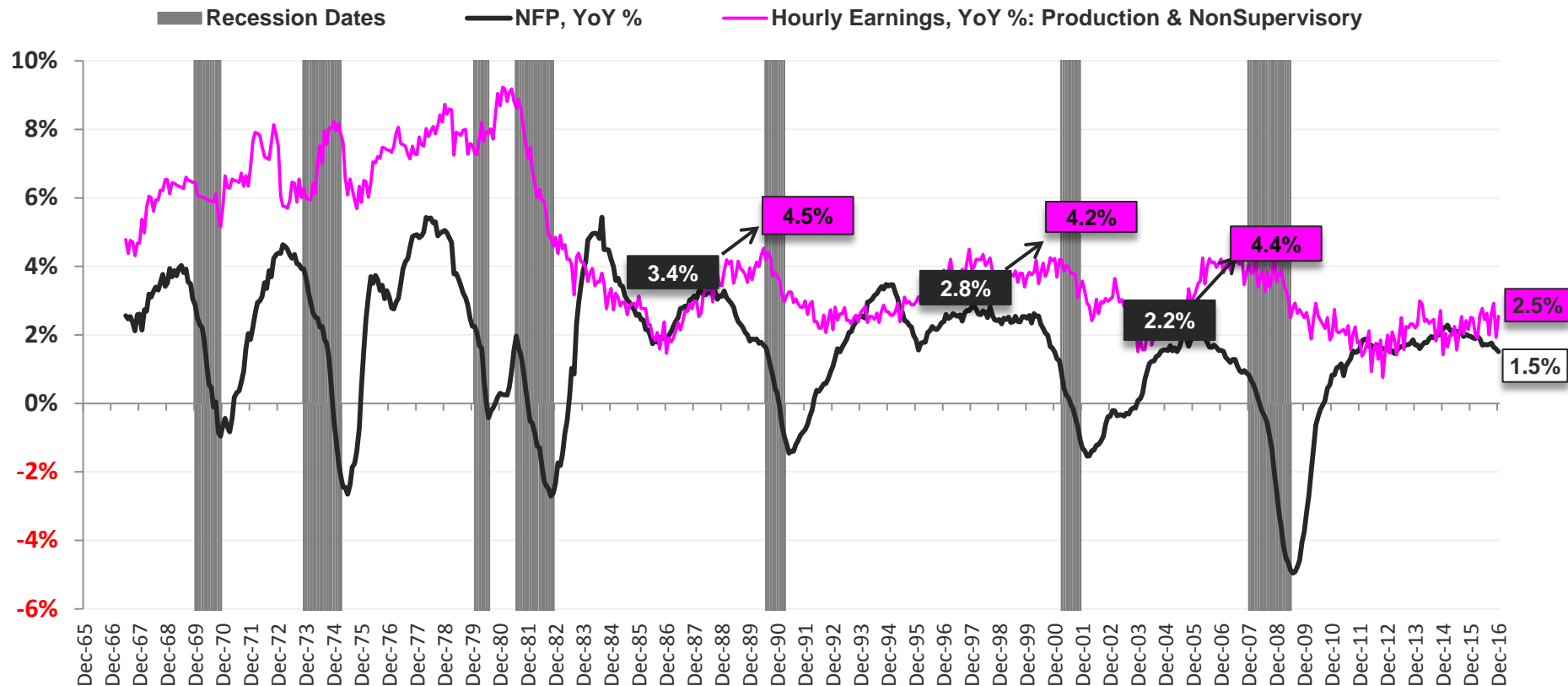
# IS THE 90'S THE RIGHT ANALOG?

COULD RESURGENT CONFIDENCE, STIMULATIVE POLICY AND EASIER COMPS FORESTALL FURTHER DECELERATION IN PAYROLL GROWTH IN A MANNER SIMILAR TO THE 18-MONTH PERIOD CAPPING THE EXPANSION IN THE LATE 90'S



# LATE-CYCLE LABOR (FINALLY) PLAYING OUT?

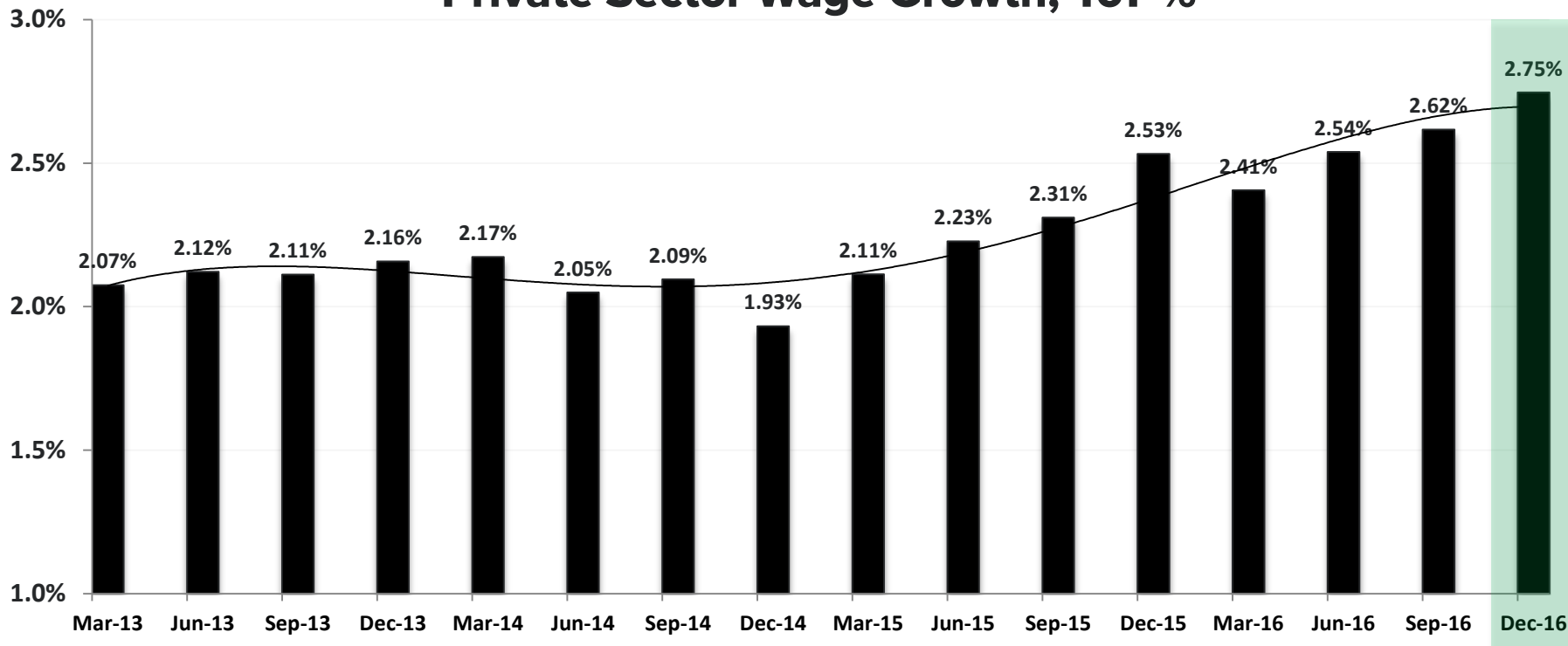
## PAYROLL GROWTH vs EARNINGS GROWTH



# WAGE GROWTH MARCHING HIGHER

LIKE THE PROGRESSION OF MOST FUNDAMENTALS DURING THIS EXPANSION, AN ACCELERATION IN WAGE GROWTH HAS BEEN STUBBORNLY SLOW TO MATERIALIZE. IT HAS, HOWEVER, BEGUN TO MARCH HIGHER WITH THE **+2.9% YOY IN DECEMBER = THE HIGHEST OF THE CYCLE**

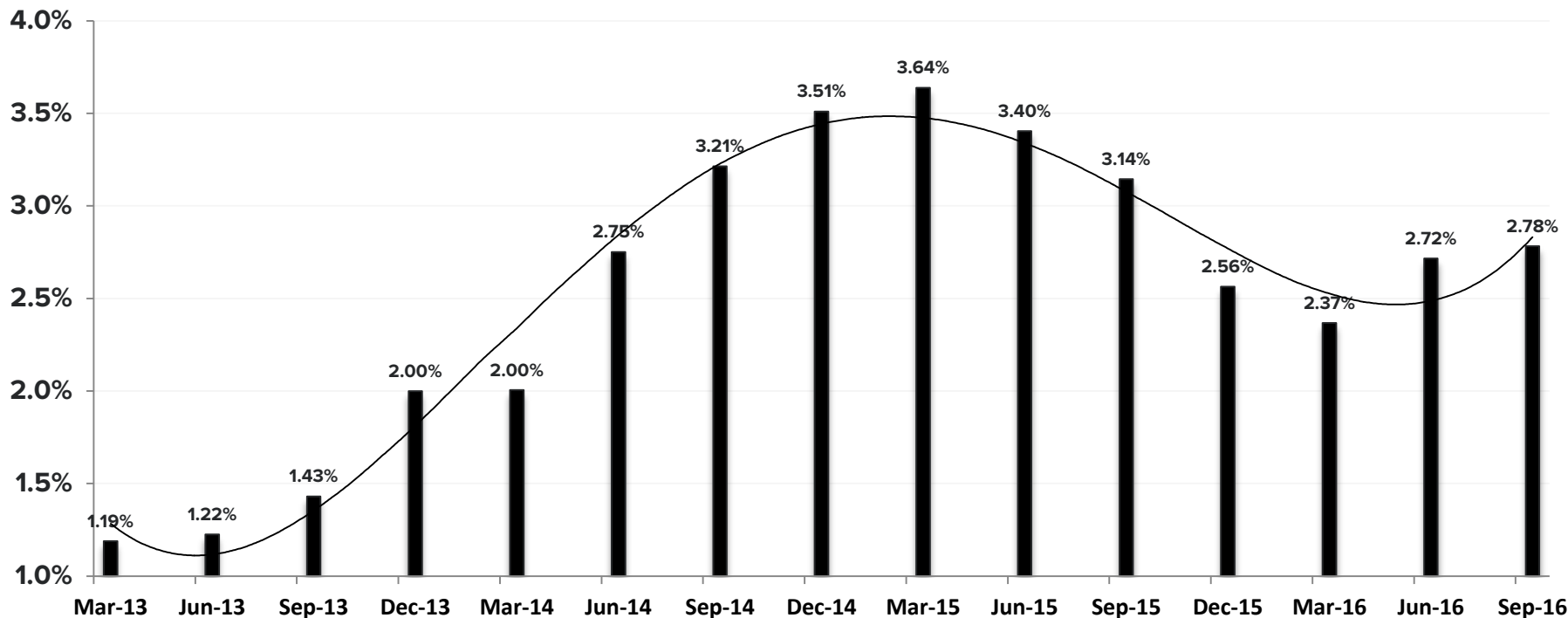
## Private Sector Wage Growth, YoY %



# CONSUMPTION = RE-ACCELERATING

THE COMBINATION OF IMPROVING WAGE AND CREDIT GROWTH HAVE SUPPORTED IMPROVING CONSUMPTION GROWTH IN THE FACE OF DECELERATING PAYROLL GROWTH. THOSE TRENDS WILL HAVE TO CONTINUE TO DRIVE A DURABLE ACCELERATION IN SPENDING GROWTH

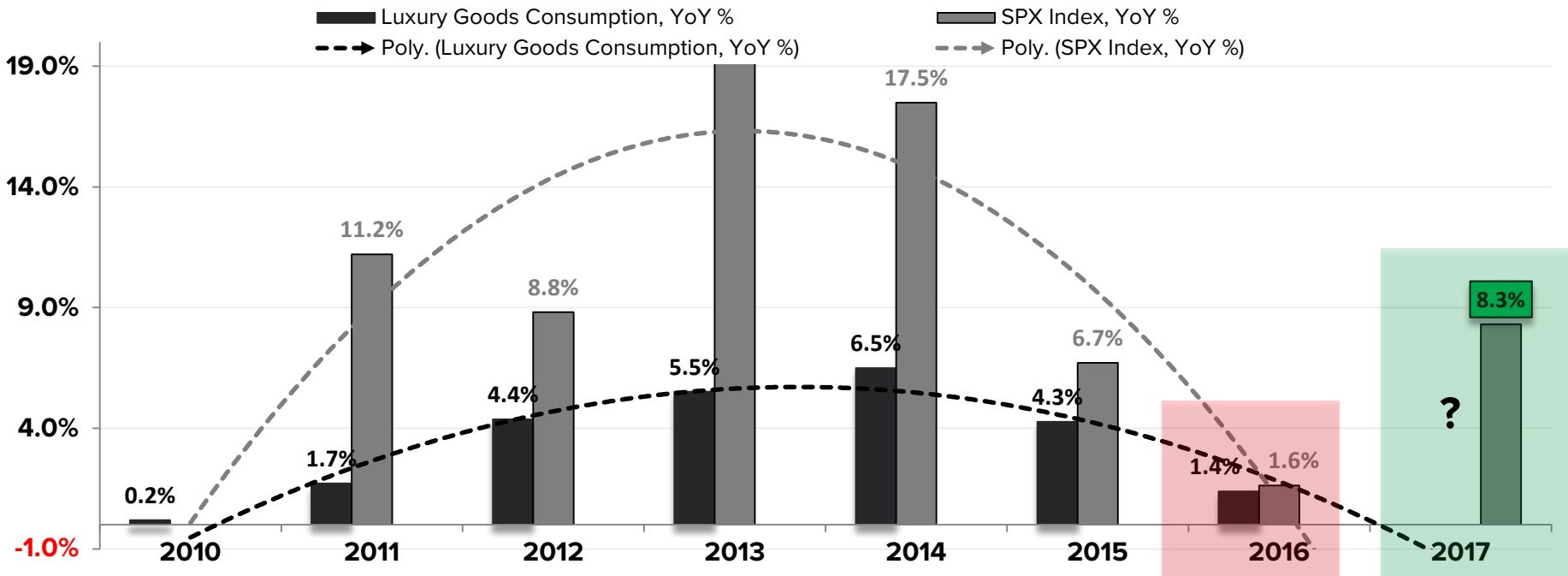
## Real Consumption Growth, YoY



# EQUITIES ↑ = RETURN OF WEALTH EFFECT?

WITH DOMESTIC EQUITIES LARGELY FLAT FOR 2 YEARS INTO LATE 2016, SPENDING ON HIGH TICKET DISCRETIONARY COLLAPSED. WILL RENEWED ASSET PRICE INFLATION ALSO BRING RESURGENT SPENDING AT THE HIGH END?

## Asset Price Inflation vs Luxury Goods Consumption\*



\*Luxury Goods = PCE for Pleasure Boats, Aircraft, Jewelry, Watches

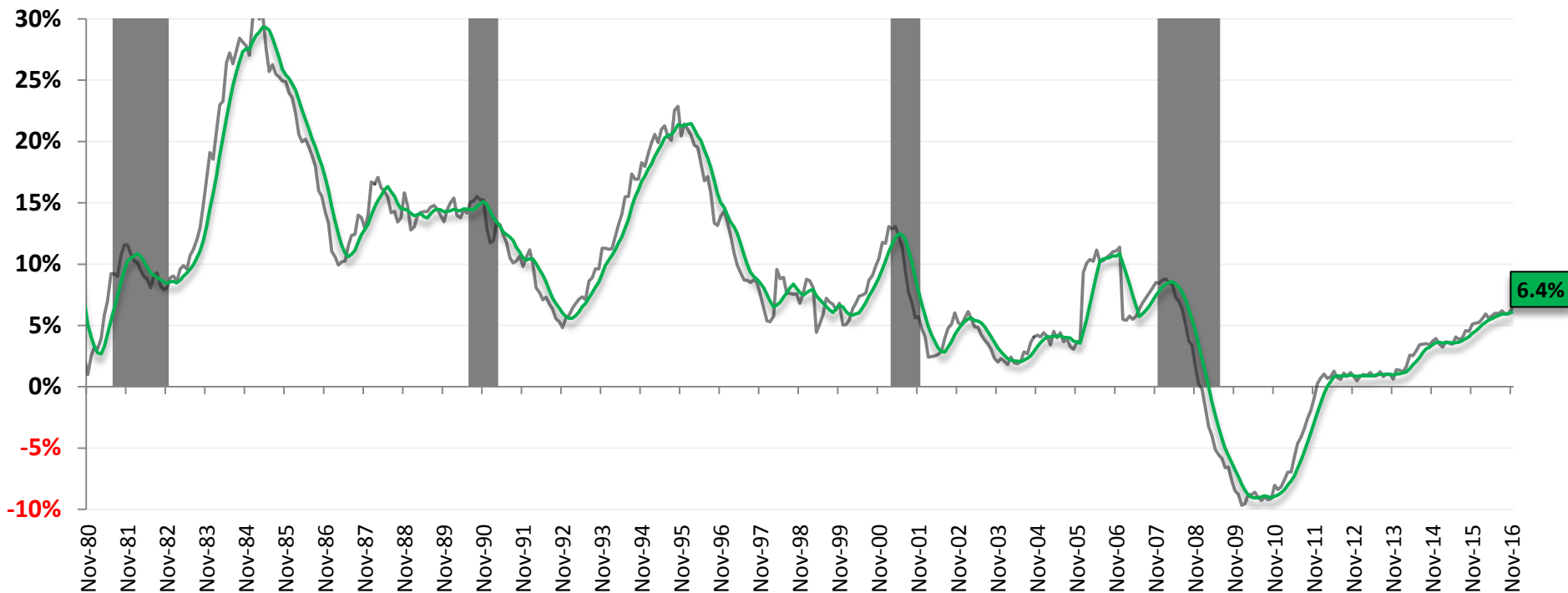
\*\*SPX: Performance calculated using average annual price, 2016 = Ave price YTD, prices as of 1/9/17

# CREDIT GROWTH = ACCELERATING

REVOLVING CREDIT GROWTH HAS ACCELERATED ALONGSIDE THE DECELERATION IN INCOME GROWTH, HELPING TO BACKSTOP CONSUMPTION GROWTH. COULD RESURGENT OPTIMISM AND CONTINUED CREDIT GROWTH NOW HELP SUPPORT AN ACCELERATION IN SPENDING?

## U.S. Revolving Credit Growth

■ Recession Dates    — U.S. Revolving Credit, YoY%    — 6 per. Mov. Avg. (U.S. Revolving Credit, YoY%)



# CONCLUSION

EMBRACE THE UNCERTAINTY



FOLLOW THE PROCESS

Hedgeye Macro U.S. GIP Model Backtest Exposure	Weighted Average Expected Value, by Quadrant				Percentile of Weighted Average Expected Value, by Asset Class				Percentile of Weighted Average Expected Value, by Quadrant				Positive Hit Rate (color-coding by Asset Class & Quadrant)				Total Quarterly Performance Observations			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
S&P 500 Index	3.3%	0.8%	-0.2%	-0.7%	38%	31%	23%	46%	78%	53%	22%	47%	80%	69%	56%	65%	20	13	27	20
S&P 500 Consumer Discretionary Sector Index	4.4%	1.0%	-0.4%	0.1%	92%	38%	15%	69%	97%	58%	19%	78%	75%	69%	48%	55%	20	13	27	20
S&P 500 Consumer Staples Sector Index	2.7%	1.3%	0.1%	0.6%	15%	62%	62%	85%	69%	67%	47%	89%	85%	69%	59%	60%	20	13	27	20
S&P 500 Energy Sector Index	2.7%	1.0%	0.3%	-1.4%	23%	46%	92%	8%	72%	61%	64%	19%	80%	77%	63%	50%	20	13	27	20
S&P 500 Financials Sector Index	3.6%	0.3%	-0.5%	-0.8%	46%	15%	8%	31%	81%	39%	14%	42%	75%	62%	56%	70%	20	13	27	20
S&P 500 Health Care Sector Index	2.4%	2.0%	0.2%	0.8%	8%	100%	69%	100%	67%	92%	50%	94%	75%	69%	52%	75%	20	13	27	20
S&P 500 Industrials Sector Index	3.6%	1.5%	0.1%	-0.8%	54%	85%	54%	38%	83%	75%	44%	44%	65%	69%	48%	50%	20	13	27	20
S&P 500 Information Technology Sector Index	4.0%	1.5%	0.0%	-0.9%	85%	77%	46%	23%	94%	72%	36%	39%	80%	77%	52%	60%	20	13	27	20
S&P 500 Materials Sector Index	4.0%	0.1%	-0.9%	0.1%	77%	8%	0%	77%	92%	28%	0%	83%	85%	69%	52%	50%	20	13	27	20
S&P 500 REITs Index	3.9%	1.6%	0.3%	-2.4%	62%	92%	85%	0%	86%	81%	61%	11%	67%	56%	64%	77%	15	9	22	13
S&P 500 Utilities Sector Index	1.5%	-0.6%	1.7%	-0.6%	0%	0%	100%	54%	58%	14%	86%	50%	65%	31%	67%	55%	20	13	27	20
S&P 500 Low Beta Minimum Volatility Index	3.2%	0.3%	0.3%	0.7%	31%	23%	77%	92%	75%	42%	58%	92%	75%	54%	52%	80%	20	13	27	20
S&P 500 High Beta Index	4.9%	1.3%	-0.1%	-1.3%	100%	69%	31%	15%	100%	69%	28%	22%	70%	62%	59%	55%	20	13	27	20
Russell 2000 Index	3.9%	1.0%	0.0%	-0.5%	69%	54%	38%	62%	89%	64%	31%	56%	70%	69%	59%	60%	20	13	27	20
Bloomberg Barclays US Agg Credit Yield To Worst	-2.1%	-1.1%	1.0%	-2.2%	56%	44%	44%	22%	14%	11%	83%	14%	40%	38%	52%	30%	20	13	27	20
Bloomberg Barclays US High Yield Average Yield To Worst	-3.2%	-1.8%	2.1%	0.0%	33%	33%	56%	67%	8%	8%	89%	72%	30%	46%	59%	45%	20	13	27	20
Bloomberg Barclays US Corporate Average OAS	-2.4%	-2.5%	4.7%	0.1%	44%	11%	100%	78%	11%	3%	100%	81%	30%	38%	52%	40%	20	13	27	20
Bloomberg Barclays US High Yield Average OAS	-4.0%	-1.8%	4.2%	2.8%	22%	89%	22%	89%	6%	3%	97%	97%	20%	38%	48%	50%	20	13	27	20
Bloomberg Barclays US Composite Convertible Cvt. Yield	-4.6%	-5.6%	4.1%	3.0%	11%	0%	78%	100%	3%	0%	94%	100%	43%	0%	60%	46%	14	7	20	13
US Treasury 2Y Note Yield	0.3%	0.1%	0.4%	-2.6%	100%	56%	22%	11%	39%	33%	69%	8%	50%	54%	52%	35%	20	13	27	20
US Treasury 10Y Note Yield	-0.7%	0.7%	-0.8%	-1.6%	78%	67%	0%	33%	19%	50%	3%	17%	45%	62%	48%	35%	20	13	27	20
US Treasury 30Y Bond Yield	-0.6%	0.9%	-0.7%	-1.1%	89%	78%	11%	56%	22%	56%	6%	28%	45%	69%	52%	35%	20	13	27	20
Bond Buyer US 40 Municipal Bond YTM	-1.0%	1.8%	0.7%	-1.3%	67%	89%	33%	44%	17%	86%	72%	25%	33%	88%	52%	22%	15	8	23	18
Bloomberg Barclays US Treasury Inflation 10Y Note Yield To Worst	-10.7%	11.5%	3.5%	-10.2%	0%	100%	67%	0%	0%	100%	92%	0%	15%	46%	59%	15%	20	13	27	20
Thomson Reuters/CoreCommodity CRB Commodity Index	0.5%	1.9%	0.1%	-3.0%	25%	50%	25%	25%	47%	89%	42%	6%	65%	77%	63%	30%	20	13	27	20
Commodity Research Bureau BLS/US Spot Raw Industrials Index	1.0%	1.7%	-0.2%	-0.9%	50%	25%	0%	75%	53%	83%	25%	36%	65%	69%	44%	45%	20	13	27	20
Commodity Research Bureau BLS/US Spot Foodstuff Index	-0.3%	1.5%	0.8%	-1.0%	0%	0%	50%	50%	25%	78%	75%	33%	50%	54%	56%	40%	20	13	27	20
Front-month Brent Crude Oil	1.7%	3.9%	0.9%	-3.2%	75%	100%	100%	0%	61%	97%	81%	3%	55%	77%	52%	40%	20	13	27	20
Gold Spot	1.8%	2.0%	0.9%	0.0%	100%	75%	75%	100%	64%	94%	78%	69%	60%	69%	56%	50%	20	13	27	20
U.S. Dollar Index	-0.1%	0.3%	0.0%	0.4%	14%	71%	57%	100%	31%	36%	39%	86%	45%	46%	52%	75%	20	13	27	20
AUD/USD	1.2%	0.4%	-0.6%	-0.2%	100%	86%	0%	57%	56%	44%	8%	64%	55%	77%	67%	40%	20	13	27	20
CAD/USD	0.1%	0.5%	0.0%	-0.5%	29%	100%	43%	14%	33%	47%	33%	53%	40%	54%	52%	40%	20	13	27	20
CHF/USD	0.6%	0.0%	0.4%	0.0%	86%	43%	100%	86%	50%	25%	67%	75%	60%	62%	59%	35%	20	13	27	20
EUR/USD	-0.2%	-0.5%	0.2%	-0.3%	0%	0%	71%	43%	28%	17%	53%	61%	50%	46%	56%	30%	20	13	27	20
GBP/USD	0.2%	0.1%	-0.5%	-0.4%	43%	57%	14%	29%	36%	31%	11%	58%	45%	69%	41%	40%	20	13	27	20
JPY/USD	0.4%	-0.1%	0.2%	-0.1%	57%	29%	86%	71%	42%	22%	56%	67%	35%	54%	56%	40%	20	13	27	20
JPMorgan EM FX Index	0.5%	-0.1%	-0.4%	-1.1%	71%	14%	29%	0%	44%	19%	17%	31%	60%	50%	57%	39%	15	10	23	18

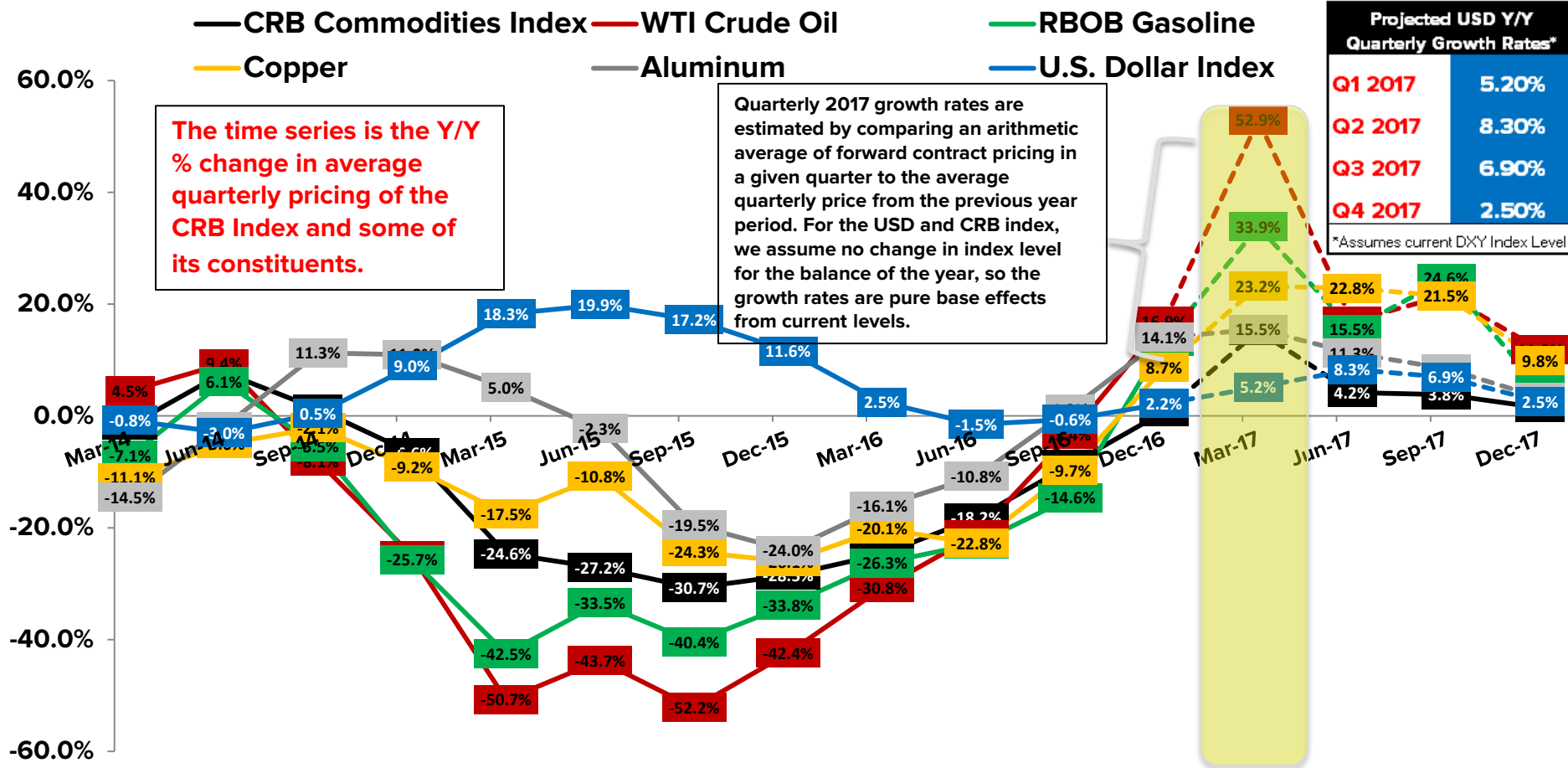
Source: Bloomberg data; Hedgeye calculations. Trailing 20 years.





**#REFLATION'S PEAK**

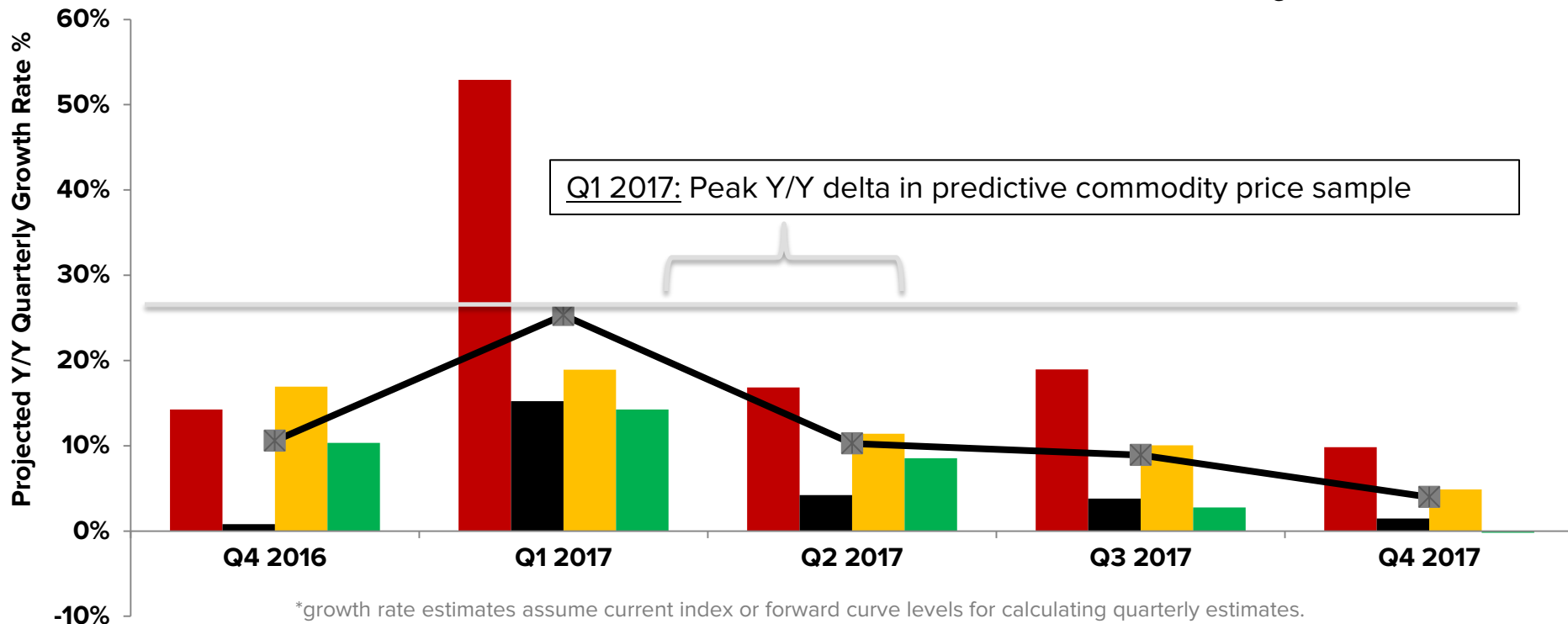
# Q1 2017: THE REFLATION TRADE SWEET SPOT



# GROWTH GAP IN PROPRIETARY COMMODITY PRICE SAMPLE

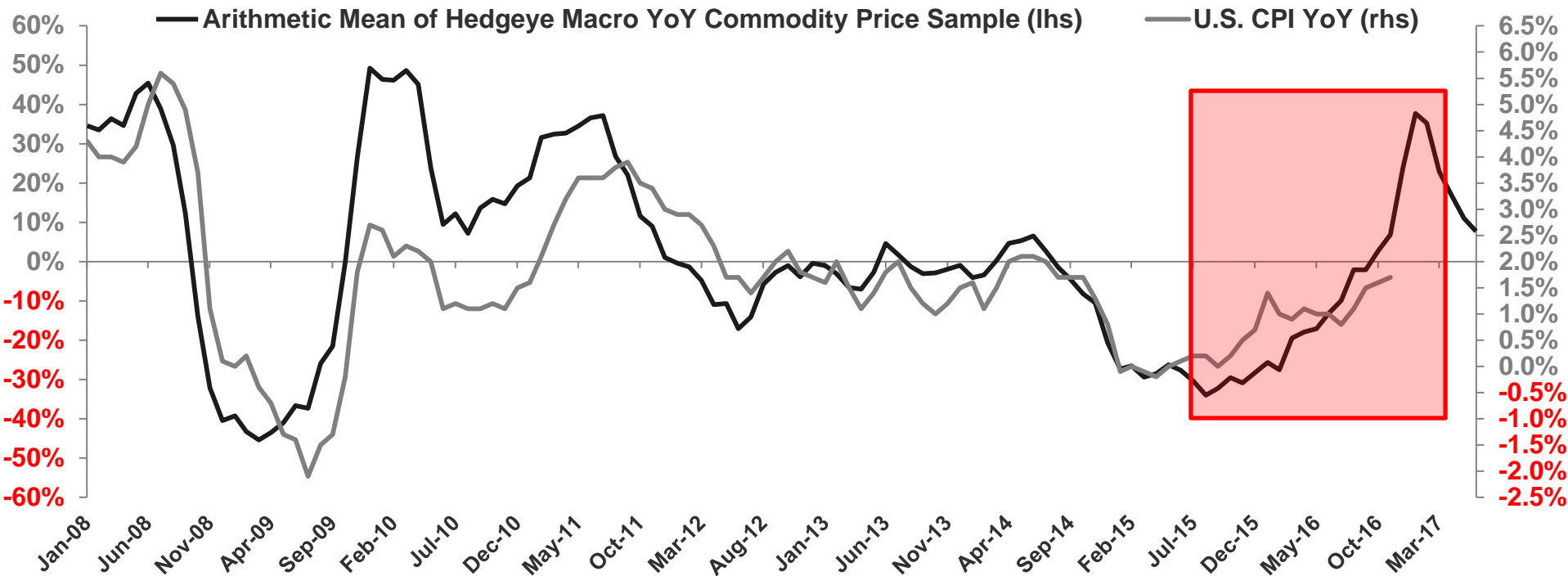
## SECOND DERIVATIVE GROWTH RATES AT CURRENT PRICES\*

■ BRENT Crude Oil ■ CRB Commodities Index ■ CRB Raw Industrials Index ■ UN Food & Agriculture Price Index



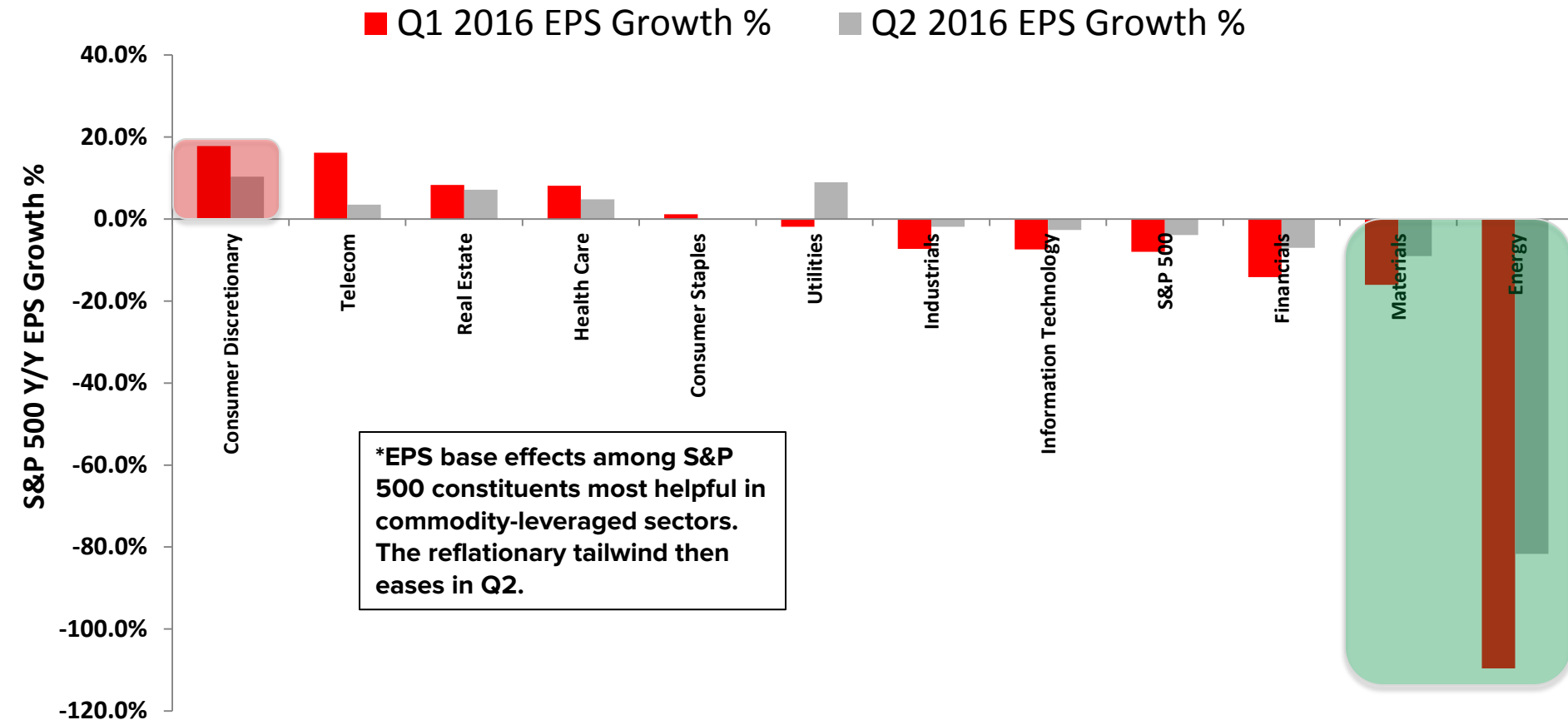
# #REFLATION'S PEAK: KEY PROPRIETARY COMMODITY PRICE SAMPLE

THE Y/Y GROWTH RATE IN OUR COMMODITY PRICE SAMPLE, WHICH HAS BEEN A GOOD PREDICTOR OF CPI, CLEARLY PEAKS ON A SECOND DERIVATIVE BASIS IN Q1 OF 2017 BEFORE EASING INTO Q2.



The Hedgeye Macro commodity price sample includes the CRB Index, CRB Raw Industrials Index, Brent Crude Oil and the UN Food and Agriculture Price Index. YoY deltas are calculated from monthly averages. Forward estimates assume no change to current monthly averages.

# S&P SECTOR ESTIMATES MIRROR THE REFLATION TAILWIND...



# REFLATION SECTORS PEAK: Q1 OF 2017

S&P 500	Q4 QTD								Estimates			
SALES GROWTH (%)	CQ1 15	CQ2 15	CQ3 15	CQ4 15	CQ1 16	CQ2 16	CQ3 16	CQ4 16*	CQ1 17	CQ2 17	CQ3 17	CQ4 17
All Securities	-2.7%	-3.4%	-3.7%	-4.0%	-1.9%	-0.3%	2.2%	4.3%	8.3%	6.3%	6.4%	7.3%
Energy	-34.0%	-31.8%	-34.4%	-34.4%	-29.3%	-24.2%	-14.9%		46.2%	34.0%	38.1%	35.4%
Materials	-9.8%	-10.1%	-14.0%	-15.5%	-8.8%	-7.3%	-1.3%	19.4%	5.8%	5.7%	4.6%	7.8%
Industrials	-2.0%	-3.2%	-6.1%	-7.2%	-2.0%	-1.3%	2.1%	18.2%	2.9%	2.2%	3.0%	4.3%
Consumer Discretionary	1.8%	2.1%	3.7%	4.4%	6.3%	8.5%	7.9%	5.7%	7.3%	4.3%	3.9%	5.2%
Consumer Staples	2.5%	0.6%	0.5%	-0.4%	1.2%	0.7%	1.7%	-1.2%	2.8%	3.9%	5.1%	5.6%
Health Care	10.3%	8.9%	9.5%	9.6%	9.2%	8.8%	6.9%		6.2%	3.9%	4.7%	5.1%
Financials	2.0%	1.6%	0.1%	1.0%	-1.7%	0.7%	5.7%		6.2%	3.1%	0.5%	6.1%
Information Technology	6.0%	3.1%	1.1%	-5.3%	-6.8%	-3.9%	-0.7%	8.3%	7.7%	6.4%	5.1%	5.3%
Telecom	2.6%	2.4%	11.8%	12.0%	11.2%	9.6%	0.6%		0.9%	1.6%	1.8%	1.9%
Utilities	-3.6%	-4.9%	-2.1%	-12.6%	-10.5%	-2.4%	3.5%		9.9%	7.3%	5.6%	-5.6%
Real Estate	4.4%	6.4%	7.5%	10.8%	11.4%	7.4%	6.7%		2.6%	5.4%	4.1%	4.7%

Data Source: BBG

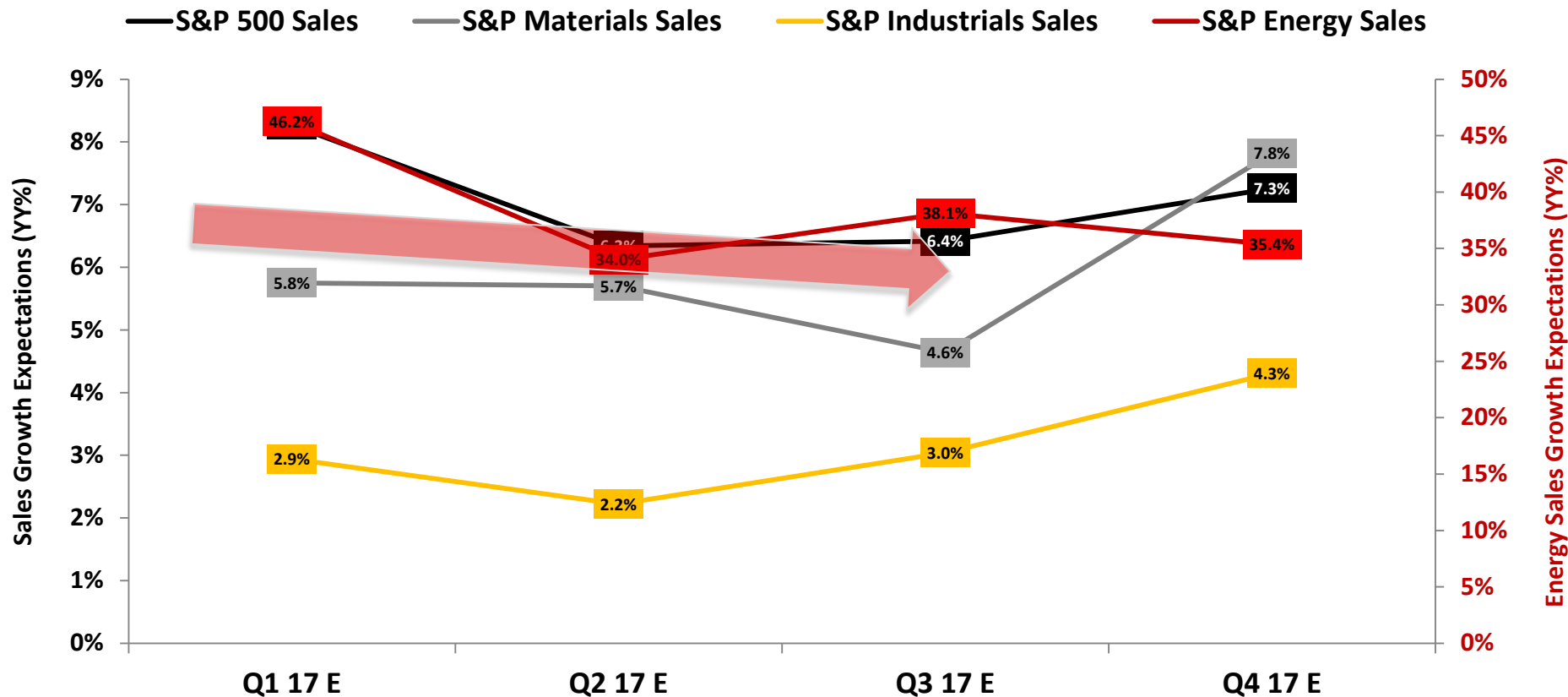
\*23/500 reported

S&P 500	Q4 QTD								Estimates			
EPS Growth (%)	CQ1 15	CQ2 15	CQ3 15	CQ4 15	CQ1 16	CQ2 16	CQ3 16	CQ4 16*	CQ1 17	CQ2 17	CQ3 17	CQ4 17
All Securities	1.5%	-1.2%	-3.8%	-6.8%	-8.0%	-3.9%	2.7%	8.1%	13.3%	11.1%	9.4%	13.8%
Energy	-56.7%	-56.5%	-57.5%	-72.6%	-109.6%	-81.6%	-62.5%		735.0%	363.2%	169.3%	152.9%
Materials	-0.4%	6.3%	-15.6%	-17.9%	-16.0%	-9.1%	5.2%	291.0%	20.1%	11.7%	9.9%	21.4%
Industrials	11.3%	-3.0%	-0.7%	-5.4%	-7.3%	-1.9%	-1.8%	4.9%	1.8%	3.2%	1.5%	11.1%
Consumer Discretionary	9.3%	9.0%	13.9%	9.4%	17.8%	10.3%	4.7%	8.4%	3.8%	6.3%	9.5%	14.6%
Consumer Staples	3.6%	0.1%	-2.1%	-0.7%	1.2%	0.0%	6.1%	5.0%	7.3%	7.1%	6.3%	9.0%
Health Care	18.2%	15.1%	14.5%	11.0%	8.1%	4.8%	5.5%		4.1%	4.8%	7.7%	9.0%
Financials	7.1%	2.7%	-8.6%	-5.3%	-14.2%	-7.0%	13.0%		16.5%	10.5%	6.9%	13.5%
Information Technology	10.0%	6.6%	4.5%	-3.8%	-7.4%	-2.7%	4.6%	7.2%	16.1%	13.5%	9.5%	10.3%
Telecom	8.5%	10.2%	23.7%	27.8%	16.1%	3.5%	-1.5%		-0.6%	7.3%	2.5%	6.6%
Utilities	1.3%	3.0%	0.8%	-49.6%	-1.9%	8.9%	12.4%		1.4%	-2.5%	-2.9%	6.7%
Real Estate	12.6%	11.7%	12.5%	14.5%	8.3%	7.1%	6.6%		5.8%	4.8%	6.7%	9.4%

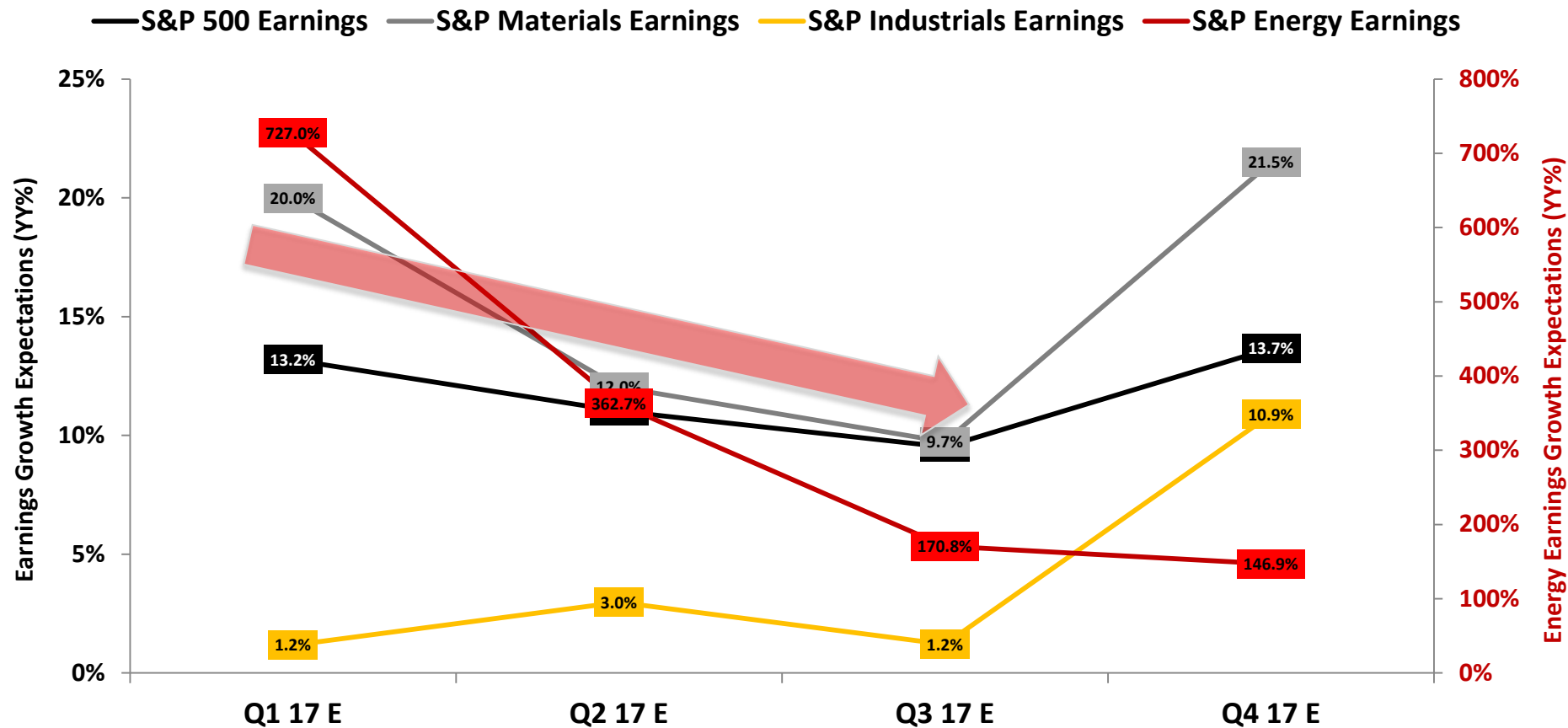
Data Source: BBG

\*23/500 reported

# ENERGY SALES PEAK IN Q1, THEN DECELERATE



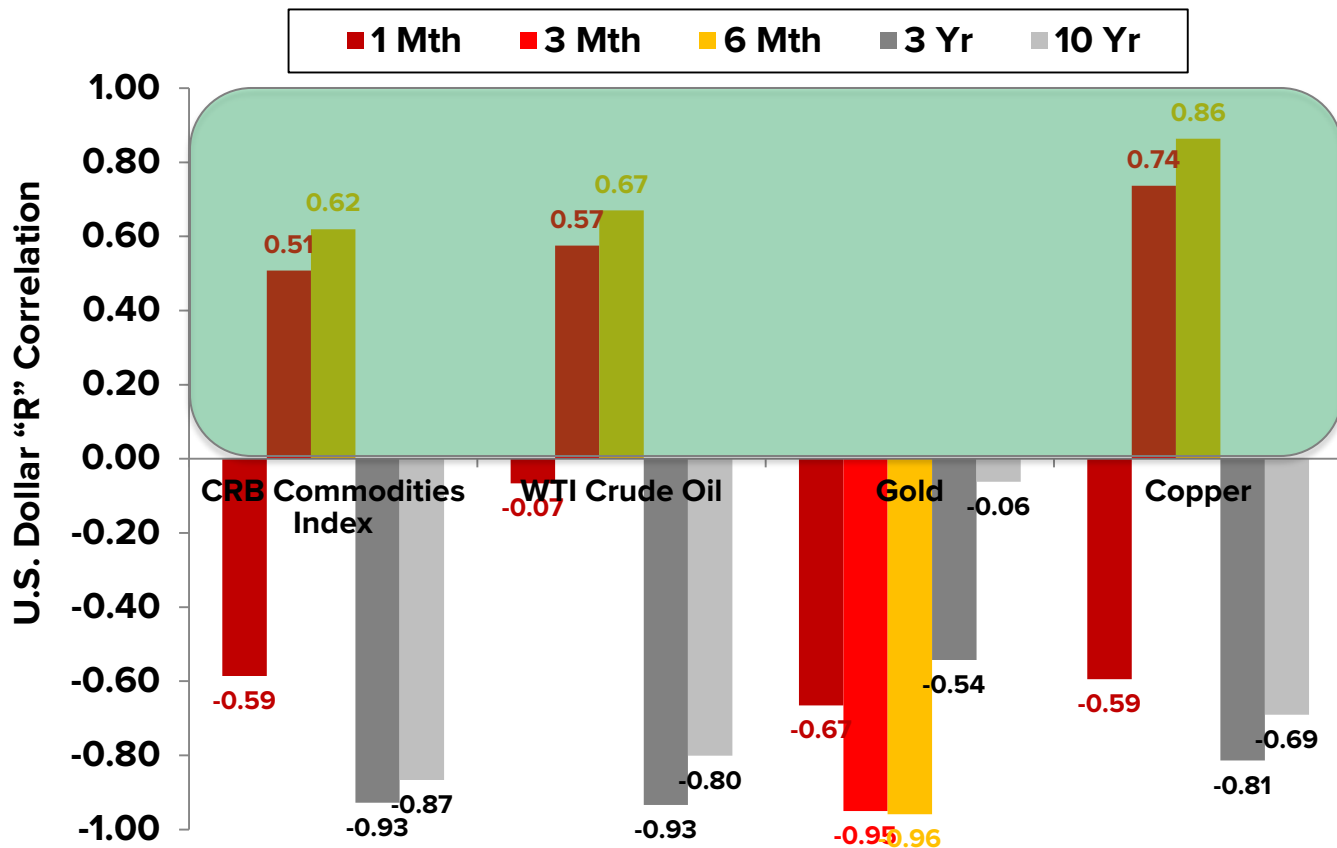
# ENERGY EARNINGS PEAK IN Q1, THE DECELERATE





# BROKEN CORRELATIONS TO CONTINUE?

## U.S. DOLLAR CORRELATIONS “R”



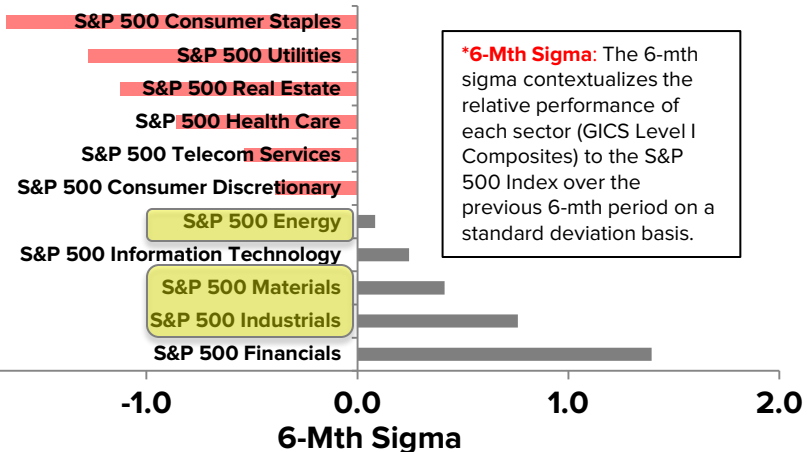
**\*Reflation's Peak: Q1**

After the easiest reflation trade comp effect in Q1 of 2017, current trending conditions face second derivative pressure in Q2....

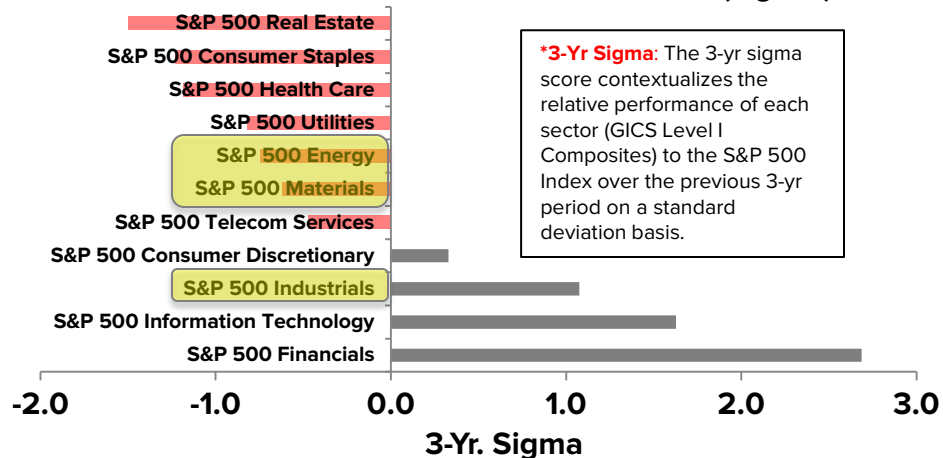
And Beyond Q1 our long-term cycle work keeps us cautious of a sustainable positive longer term trend in both the U.S. dollar and reflation trade outperformance.

# 6-MTH MOVE TO 3-YR REVERSION: **WHERE TO NOW?**

**S&P 500 Sectors: 6-Mth Relative Performance (Sigma\*)**



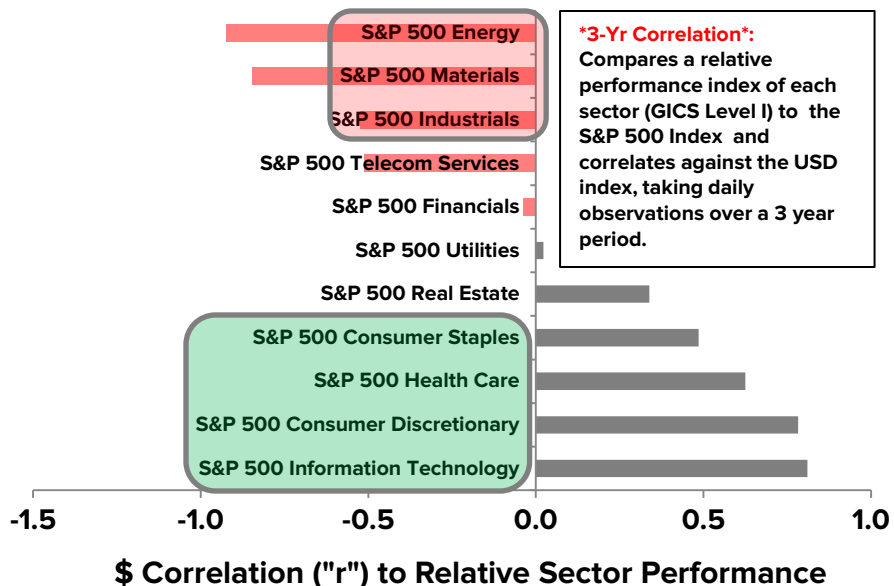
**S&P 500 Sectors: 3-Yr. Relative Performance (Sigma\*)**



S&P Sector Total Returns (GICS Level I Composites)						
INDEX	5 Day %	1-Mth %	3-Mth %	6-Mth %	1-Yr %	3 Yr %
S&P 500 Index	-0.04%	0.58%	6.76%	7.30%	20.56%	9.45%
U.S. Dollar Index	-0.19%	0.91%	4.93%	6.15%	3.83%	27.09%
S&P 500 Energy	-2.72%	-2.61%	4.94%	8.18%	37.02%	-2.63%
S&P 500 Materials	-0.19%	-0.98%	9.62%	8.77%	31.09%	5.62%
S&P 500 Industrials	-0.20%	-1.10%	10.92%	9.78%	28.06%	8.93%
S&P 500 Consumer Discretionary	0.71%	-0.32%	6.52%	4.14%	14.67%	9.79%
S&P 500 Consumer Staples	-0.97%	-0.36%	-0.36%	-6.27%	6.86%	9.44%
S&P 500 Health Care	1.66%	4.36%	2.07%	-1.78%	8.27%	9.75%
S&P 500 Financials	-1.03%	-0.80%	20.84%	26.60%	33.21%	11.62%
S&P 500 Information Technology	1.30%	1.86%	4.41%	14.25%	24.78%	14.51%
S&P 500 Telecom Services	-2.75%	2.94%	6.25%	-2.71%	23.26%	9.99%
S&P 500 Utilities	-1.16%	1.13%	3.30%	-6.82%	14.75%	11.91%
S&P 500 Real Estate	-1.41%	1.27%	1.43%	-8.21%	4.19%	8.07%

# LONGER-TERM, GET THE DOLLAR RIGHT AND...

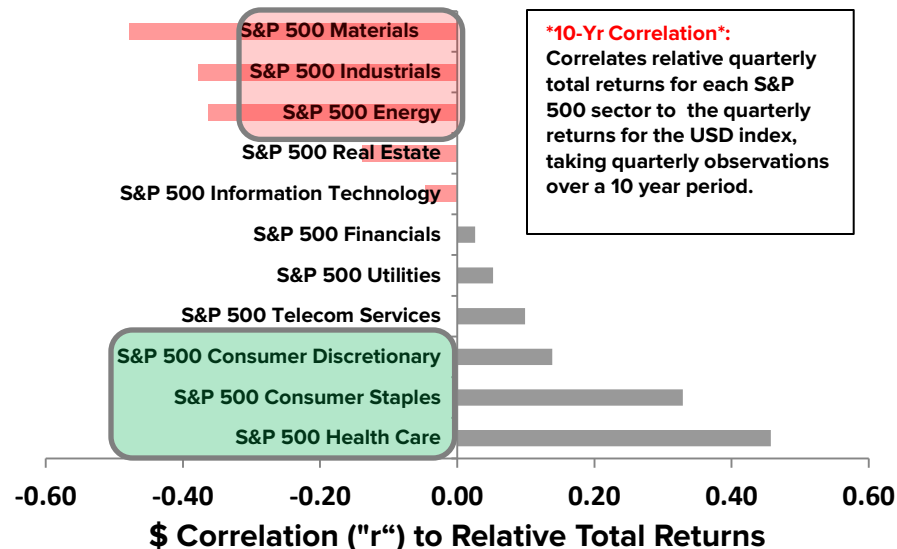
Daily USD Index Correlation to Relative Sector Perf. (3-Yr \*)



## RELATIVE SECTOR PERFORMANCE

Commodity leverage sectors have the tightest relative underperformance history in periods of a stronger trending currency. In the chart above we ran a 3-yr study of daily observations.

Quarterly USD Correlation to Relative S&P Sector Total Returns (10-Yr)

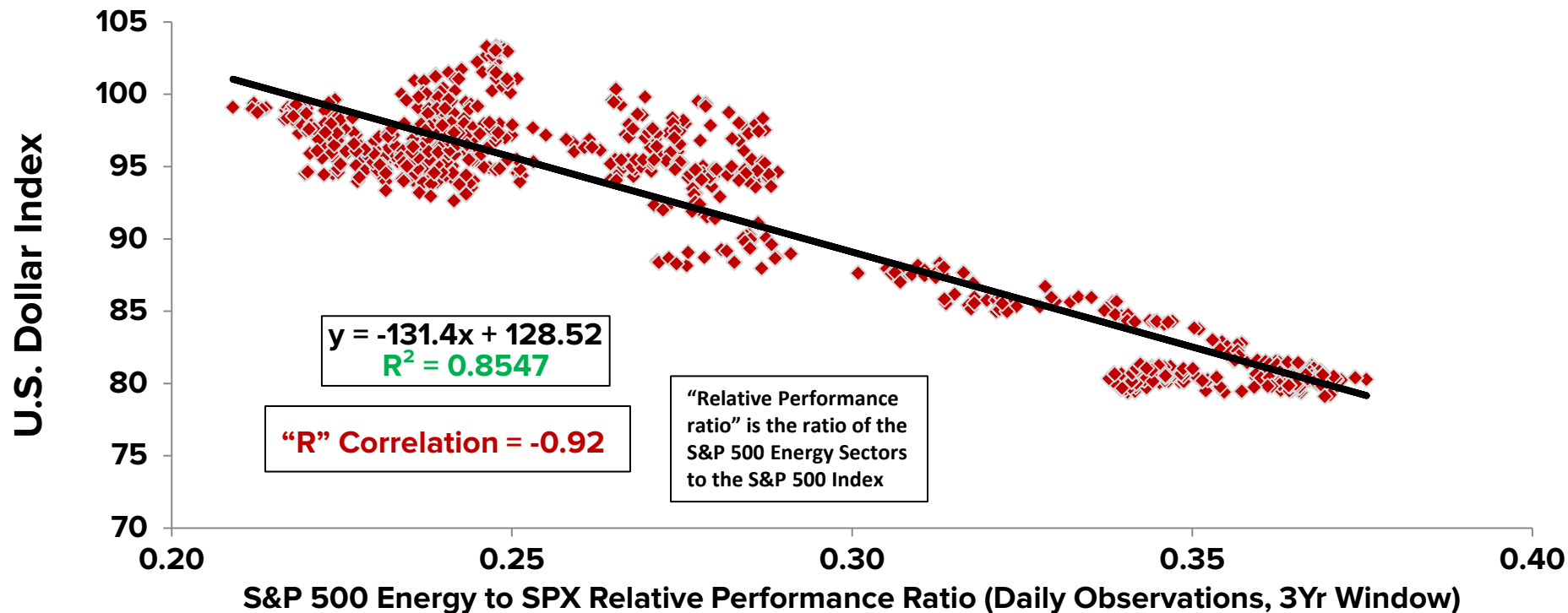


## RELATIVE SECTOR TOTAL RETURNS

The relationship between quarterly relative total returns and U.S. dollar returns also have a straightforward inverse relationship with inflationary sectors over the longer term. In the chart above we use quarterly returns over a 10-yr period.

# USD DRIVES RELATIVE REFLATION PERFORMANCE

## U.S. Dollar Correlation with S&P Energy Relative Performance



# CAN THE REFLATION TRADE WITH STRONG DOLLAR LAST?

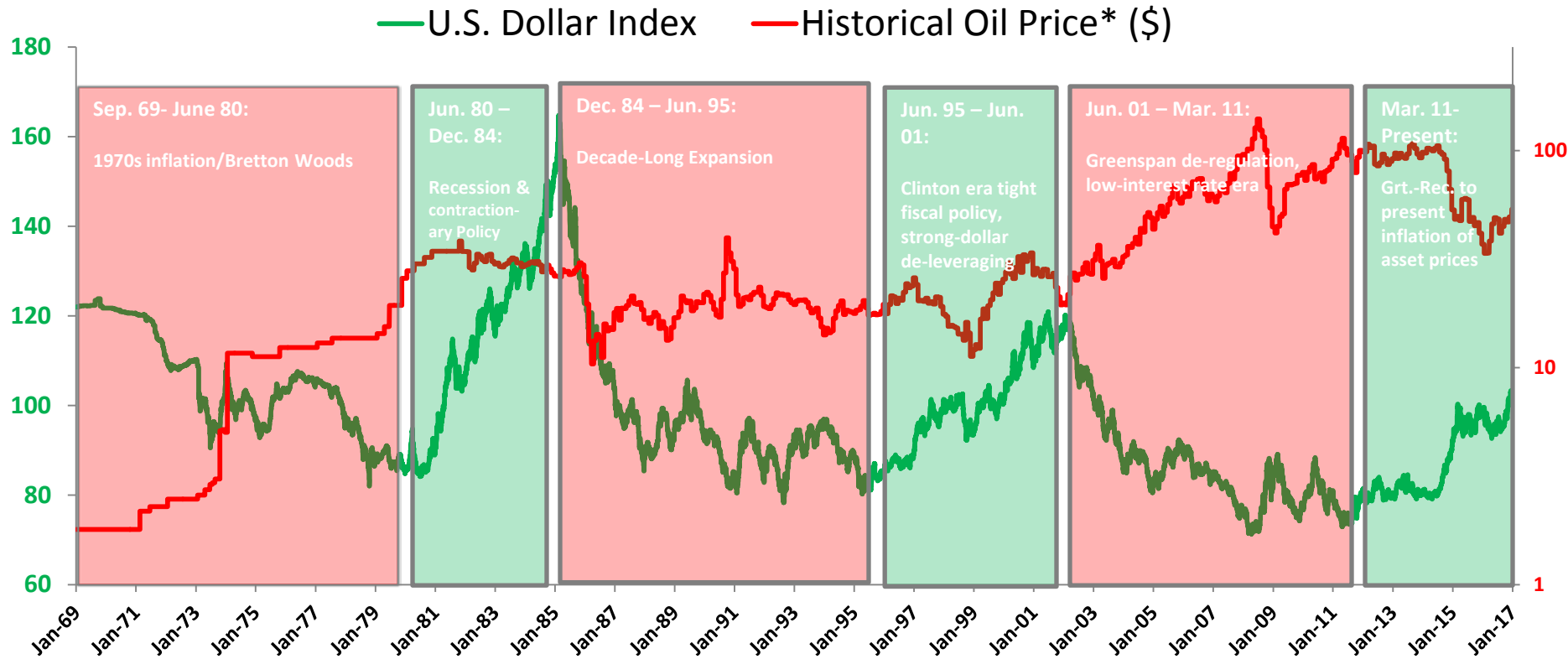
Peak-Trough Moves of >30% in USD			Positive Relationship		Will the historical relationship trend again?	
Business Cycles	2	1	2	1	1	1
Date of USD Inflection (Monthly Observations)	Sep-69	Oct-78	Feb-85	Sep-92	Jul-01	Apr-08
Returns From USD Inflection						
USD	-33%	93%	-49%	44%	-38%	42%
WTI Crude Oil*	659%	92%	-19%	21%	331%	-47%
Brent Crude Oil**	659%	92%	-17%	21%	351%	-43%
Gold	41%	17%	20%	-23%	225%	26%
Silver	51%	-9%	-33%	12%	290%	-8%
Copper			-25%	-34%	476%	-34%
Aluminum			-23%	-17%	102%	-43%
Nickel			184%	-23%	400%	-66%
Corn	103%	13%	-19%	-18%	174%	-38%
Wheat	168%	-4%	1%	-23%	183%	-56%
Soybeans	199%	-21%	-4%	-33%	154%	-17%
Live Cattle	89%	21%	16%	6%	28%	36%
Lean Hogs			1%	-14%	4%	16%
Cotton	177%	-8%	-17%	-44%	64%	2%
Coffee	181%	-9%	-13%	-72%	159%	8%
Sugar	186%	-56%	102%	-32%	34%	67%
Cocoa	349%	-45%	-53%	-37%	201%	-8%

\*Represents Arab Light Benchmark in the first two periods and WTI benchmark thereafter; Oil embargo and aftermath

\*\*Represents Arab Light Benchmark in the first two periods and ERENT benchmark thereafter

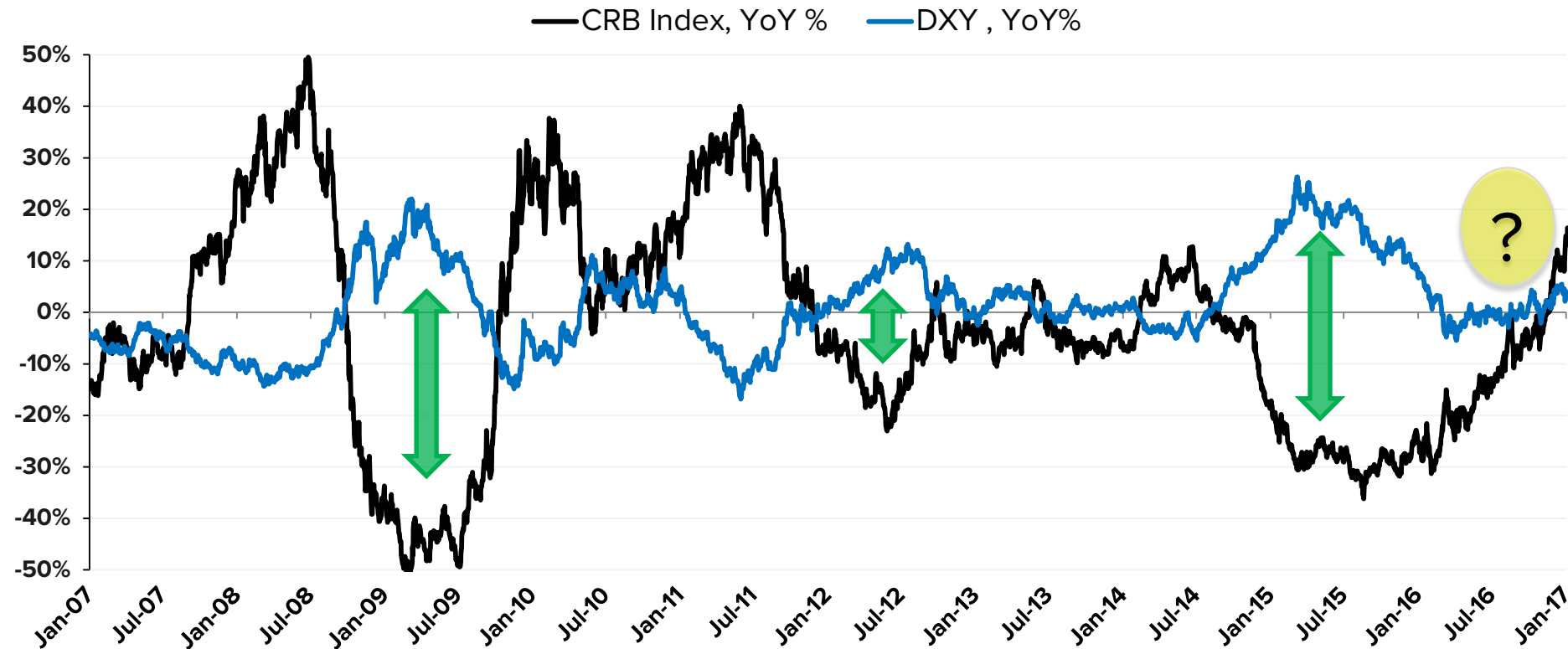
# A LONG-TERM LOOK AT STRONG DOLLAR CYCLES

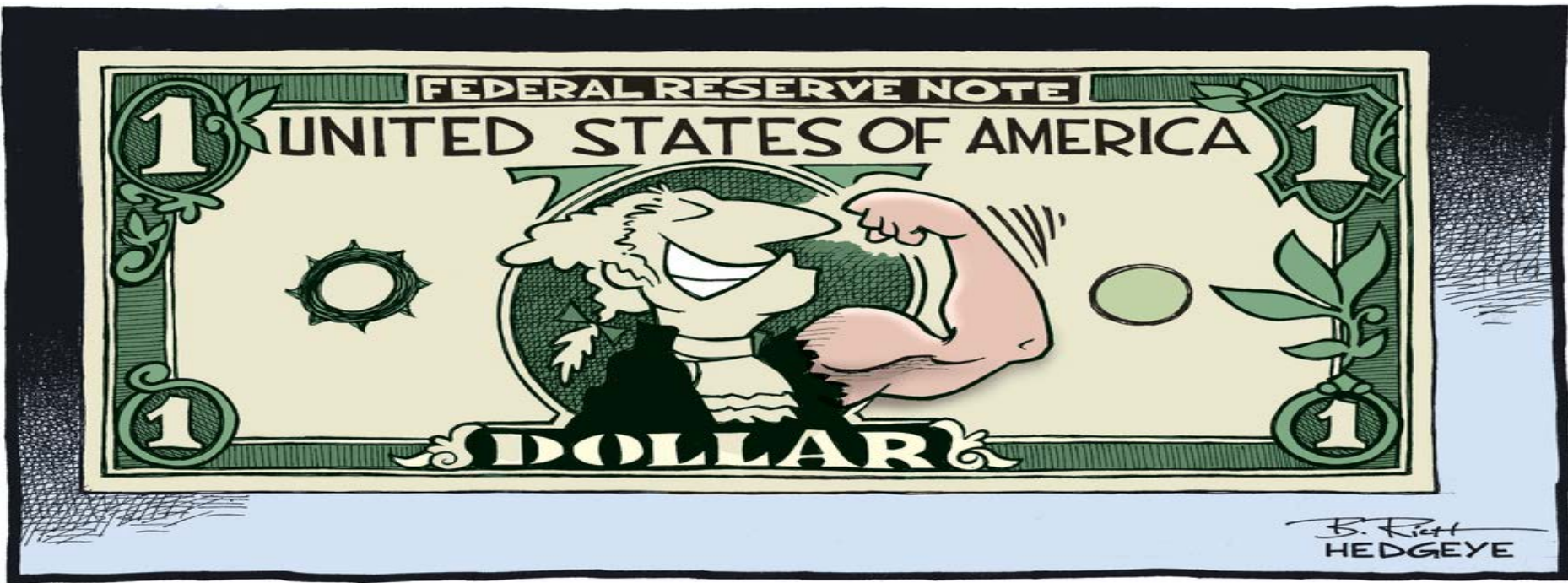
## BIRDS-EYE VIEW



# HOW LONG WILL POSITIVE RELATIONSHIP LAST?

AFTER REFLATION'S PEAK IN Q1 OF 2017 ON EASIER Y/Y BASE EFFECTS SHOULD BE SUPPORTIVE OF THE USD SECOND DERIVATIVE EFFECT INTO Q2 OF 2017.



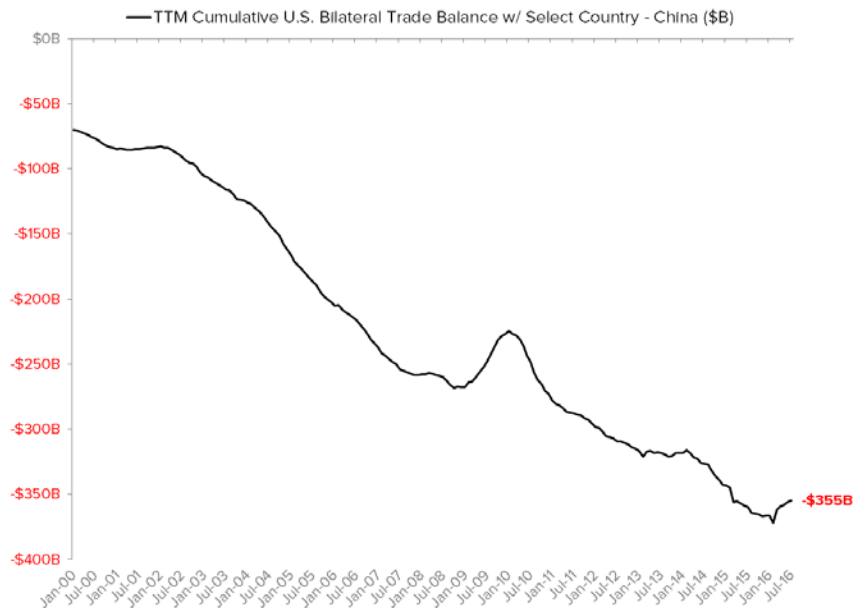


**#TRUMPTRADES**



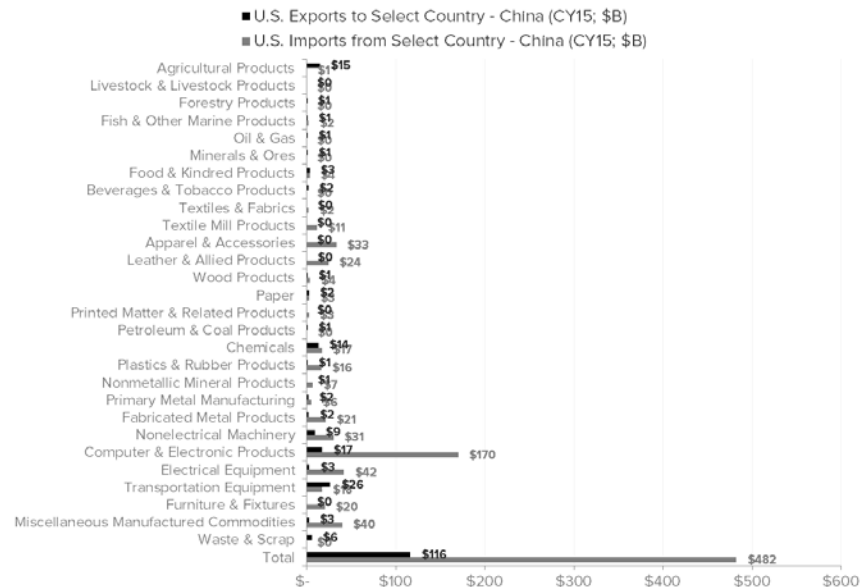
# QUANTIFYING TRUMP TRADE WAR RISK

## TARGET #1: CHINA



The U.S.'s largest bilateral trade deficit is with China – and by orders of magnitude – making it a sure-fire target for protectionist measures.

## KEY INDUSTRY AT RISK: ELECTRONIC PRODUCTS

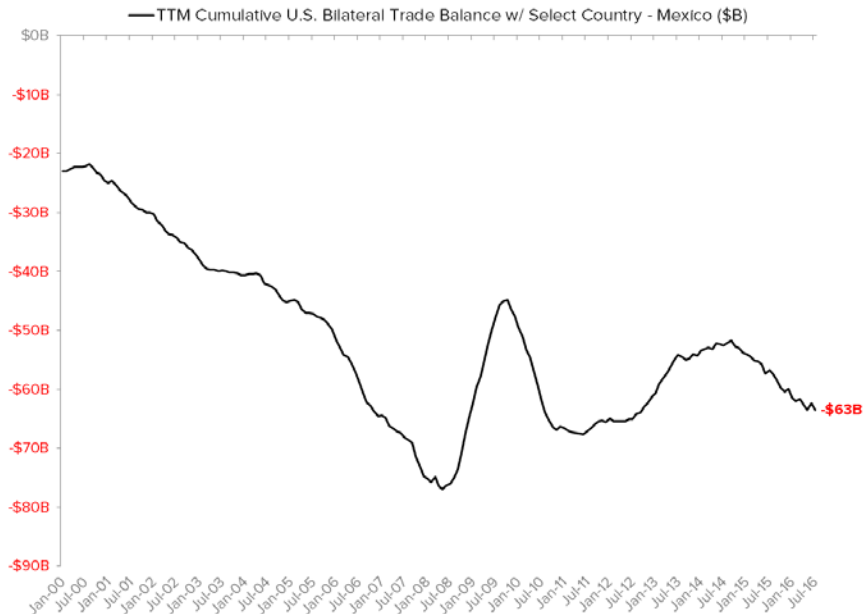


Note: export-import balances at the commodity level are not comparable to aggregate trade balance figures due to variant accounting.

China's sizeable trade advantage in the Computers & Electronic Products category implies higher iPhone prices domestically and reduced access to mainland markets for U.S. producers.

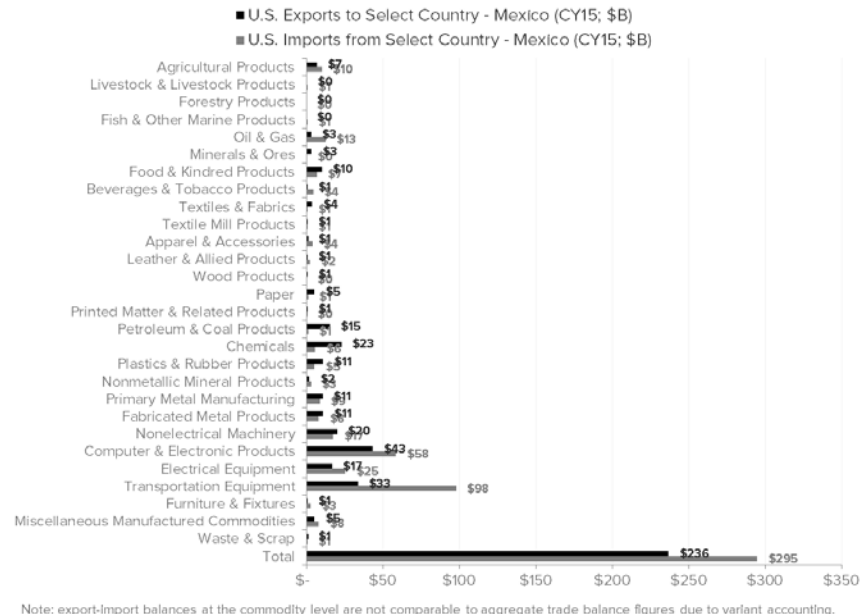
# QUANTIFYING TRUMP TRADE WAR RISK

## TARGET #2: MEXICO



The U.S.'s fourth-largest bilateral trade deficit is with Mexico, making it a reasonable target for protectionist measures.

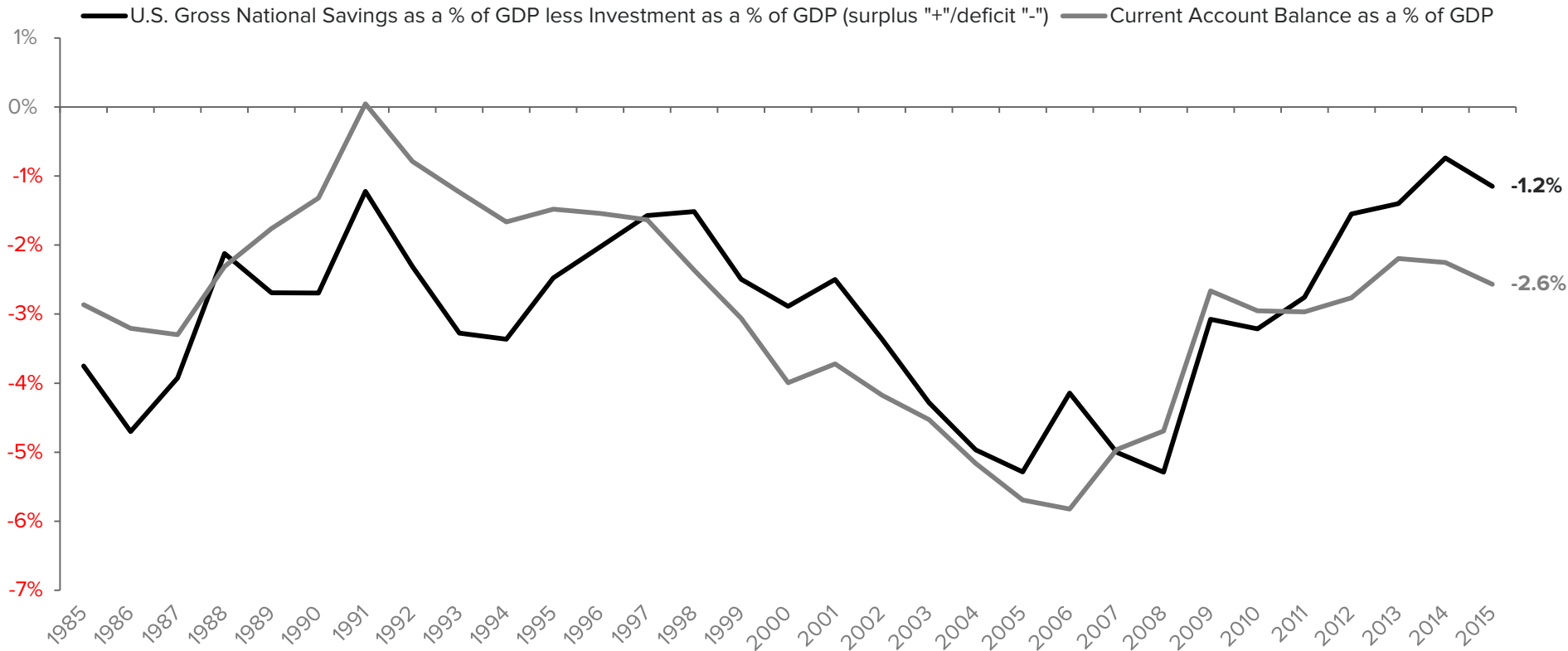
## KEY INDUSTRY AT RISK: AUTOS



Mexico's sizeable trade advantage in the Transportation Equipment category implies higher imported car prices domestically and a potential substitution effect towards U.S. manufacturers.

# CAN'T FIX THIS BY TARGETING "CHAI-NAH"

SPECIFICALLY, THE U.S. DOESN'T HAVE A SERIES OF BILATERAL ISSUES WITH CHINA AND OTHER KEY TRADING PARTNERS; IN 2015 IT RAN TRADE DEFICITS WITH 101 COUNTRIES. THAT'S MORE LIKELY THE RESULT OF A COUNTRY THAT PERSISTENTLY RUNS A NET NATIONAL SAVINGS DEFICIT.

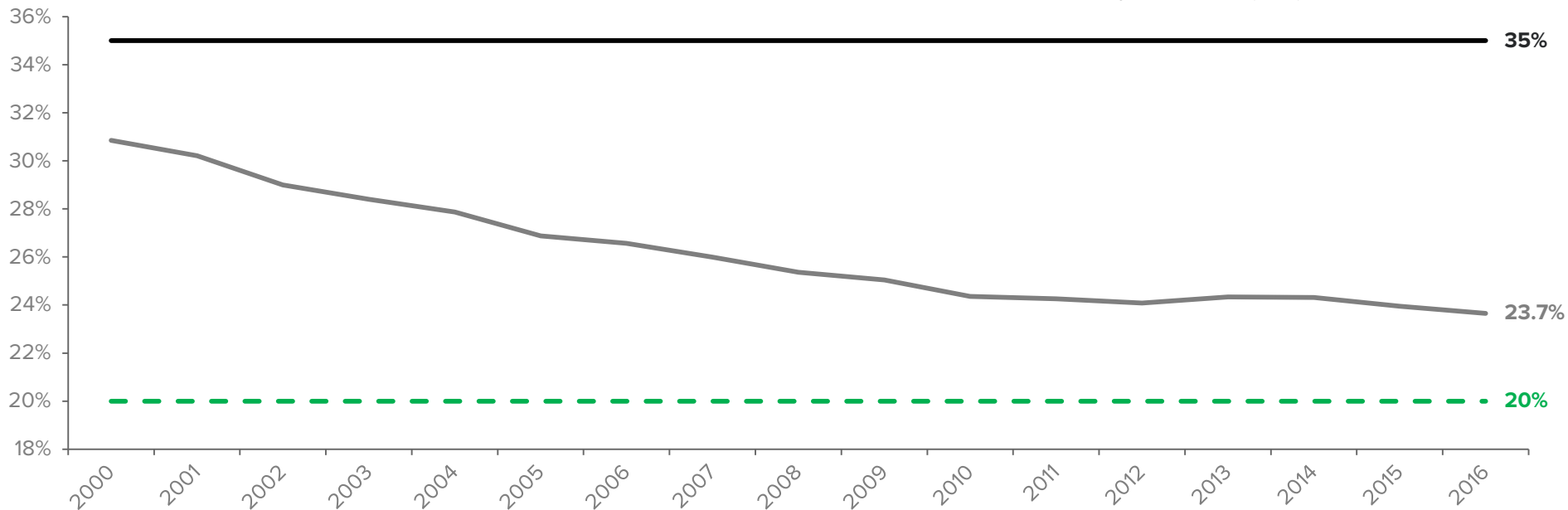


# MAKE AMERICA COMPETITIVE AGAIN

WITH THE GOP PROPOSAL TO REDUCE THE FEDERAL CORPORATE INCOME TAX RATE TO 20% AND INSTALL A BAT OF 20%, THE U.S. WILL GO FROM WORST TO FIRST IN TERMS OF TAX-RELATED INTERNATIONAL COMPETITIVENESS. EXPECT RE-SHORING AND ACCELERATING FDI INFLOWS.

Statutory Federal Corporate Income Tax Rate

- United States
- OECD Average ex-U.S.
- House Republicans' Proposal for the Federal Corporate Income Tax and Border Adjustment Tax (BAT)



# THE BAT IS DOLLAR BULLISH

THE FOLLOWING EXAMPLE WALKS THROUGH THE PUTS AND TAKES OF A 20% INCOME TAX AFTER A 20% BORDER ADJUSTMENT AND [PRESUMED] +20% CURRENCY ADJUSTMENT.



*“Standard economic theory states that a border adjustment ends up in a wash for both exporters and importers because prices adjust to leave the trade balance unchanged. Specifically, the value of the domestic currency adjusts upward. Standard supply and demand shows why both the import tax and the export exemption work together to push the value of the domestic currency up.*

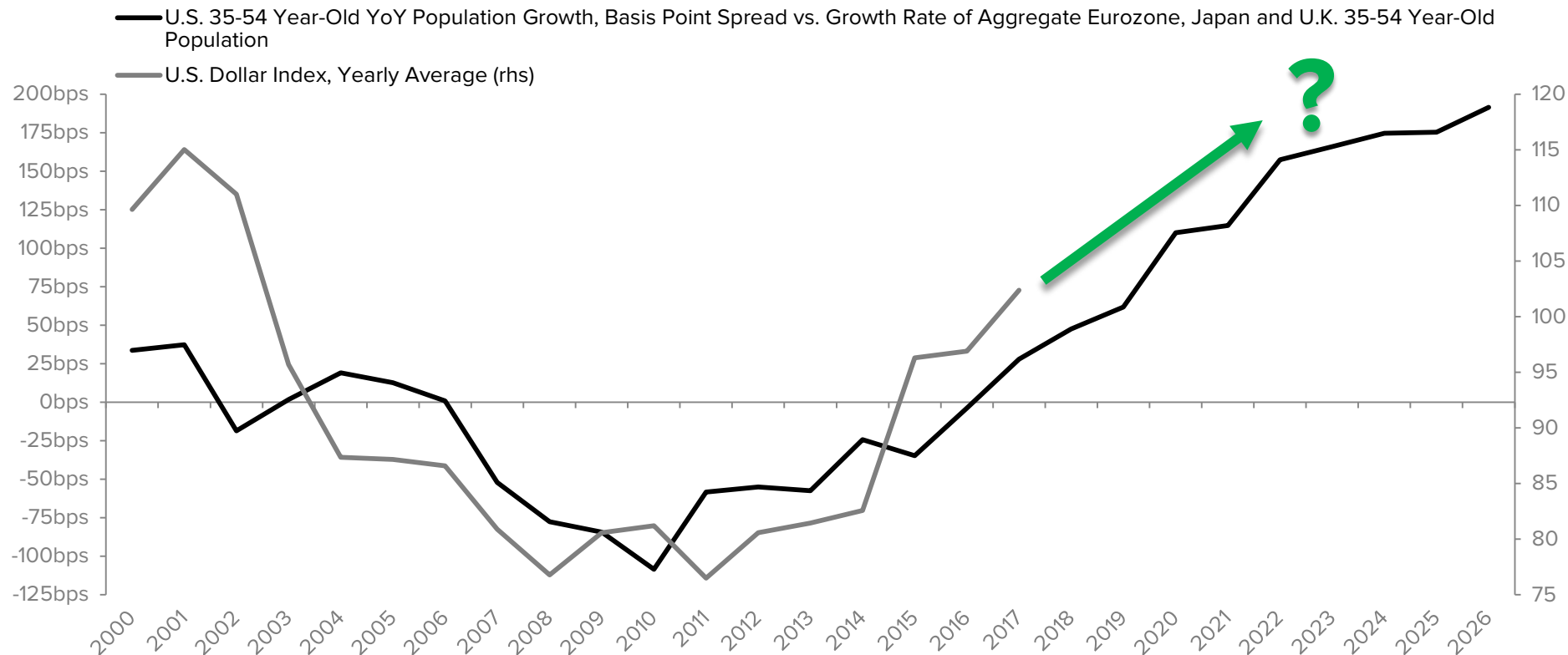
*The first piece is the import tax. An import tax would raise the cost of imports and reduce domestic demand for them. When Americans demand fewer imports they also provide foreigners with fewer U.S. dollars. This reduces their supply, makes them more difficult to get, and pushes up the value of the U.S. dollar relative to other currencies.*

*The second piece is the export subsidy. By itself, an export subsidy would allow U.S. producers to drop their prices in foreign markets. This would increase the demand for our exports. In order to purchase those exports, foreigners will need more U.S. dollars. This drives up demand for U.S. dollars in order to purchase those exports. This increases the value of the U.S. dollar relative to other currencies.”*

**-Kyle Pomerleu of the Tax Foundation**

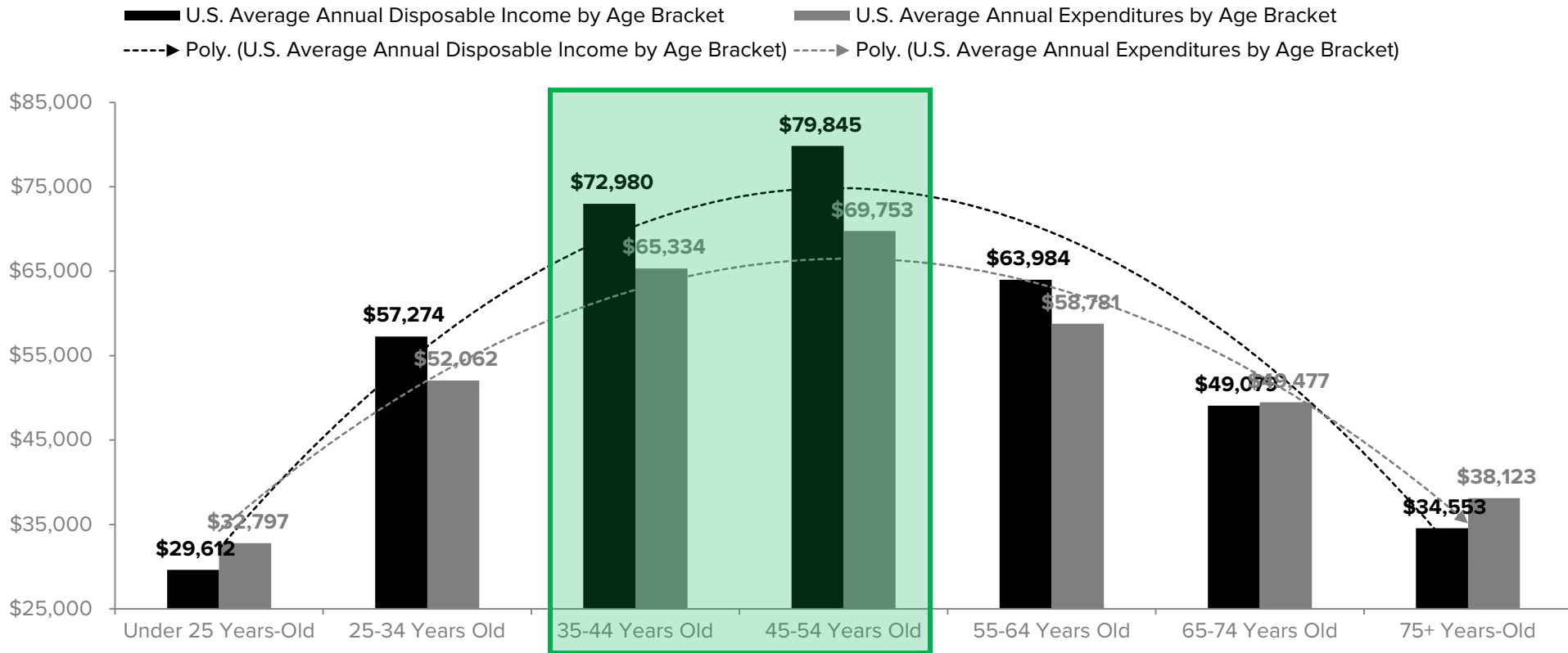
# THE U.S. HAS A SECULAR ADVANTAGE TOO

THE U.S. ECONOMY WILL INCREASINGLY BECOME THE “BEST HOUSE IN A BAD NEIGHBORHOOD” FROM A DEMOGRAPHIC PERSPECTIVE.



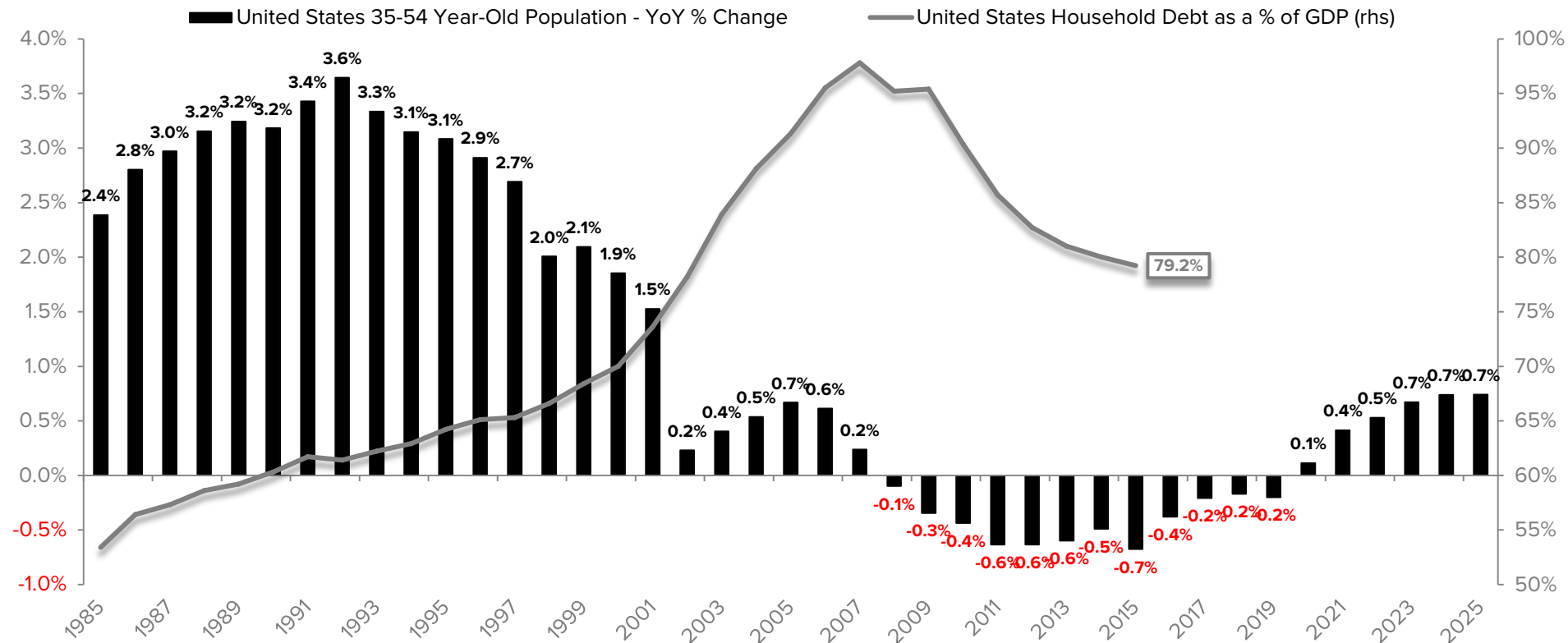
# WHY DO 35-54 YEAR-OLDS MATTER?

BECAUSE ACCORDING TO BOTH EMPIRICAL EVIDENCE AND LIFE-CYCLE ECONOMICS THEORY, THIS IS THE WORLD'S CORE END CONSUMPTION DEMAND DEMOGRAPHIC.



# UNITED STATES

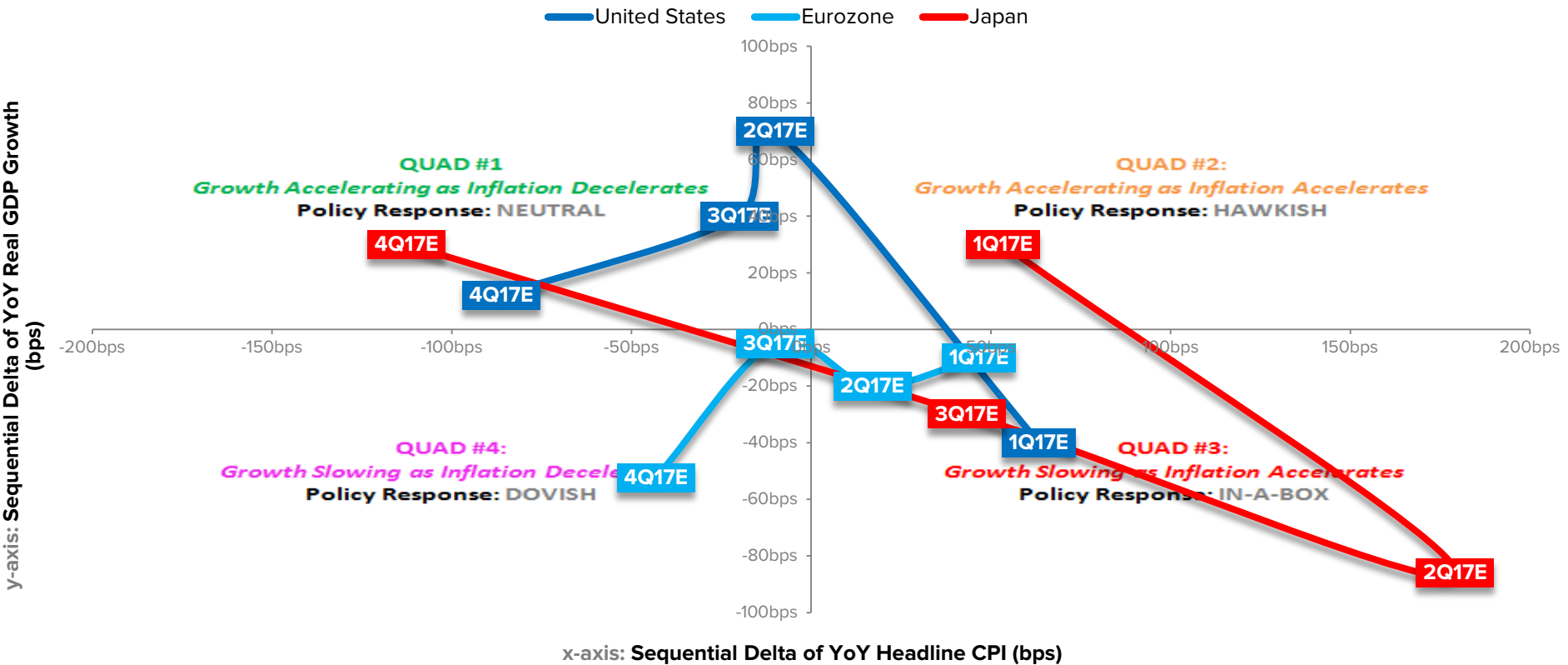
**PRIVATE SECTOR DELEVERAGING SHOULD BEGIN TO DISSIPATE IN 2-3 YEARS AS MILLENNIALS START TO COUNTERBALANCE THE SLOWDOWN IN BABY BOOMER DEMAND.**





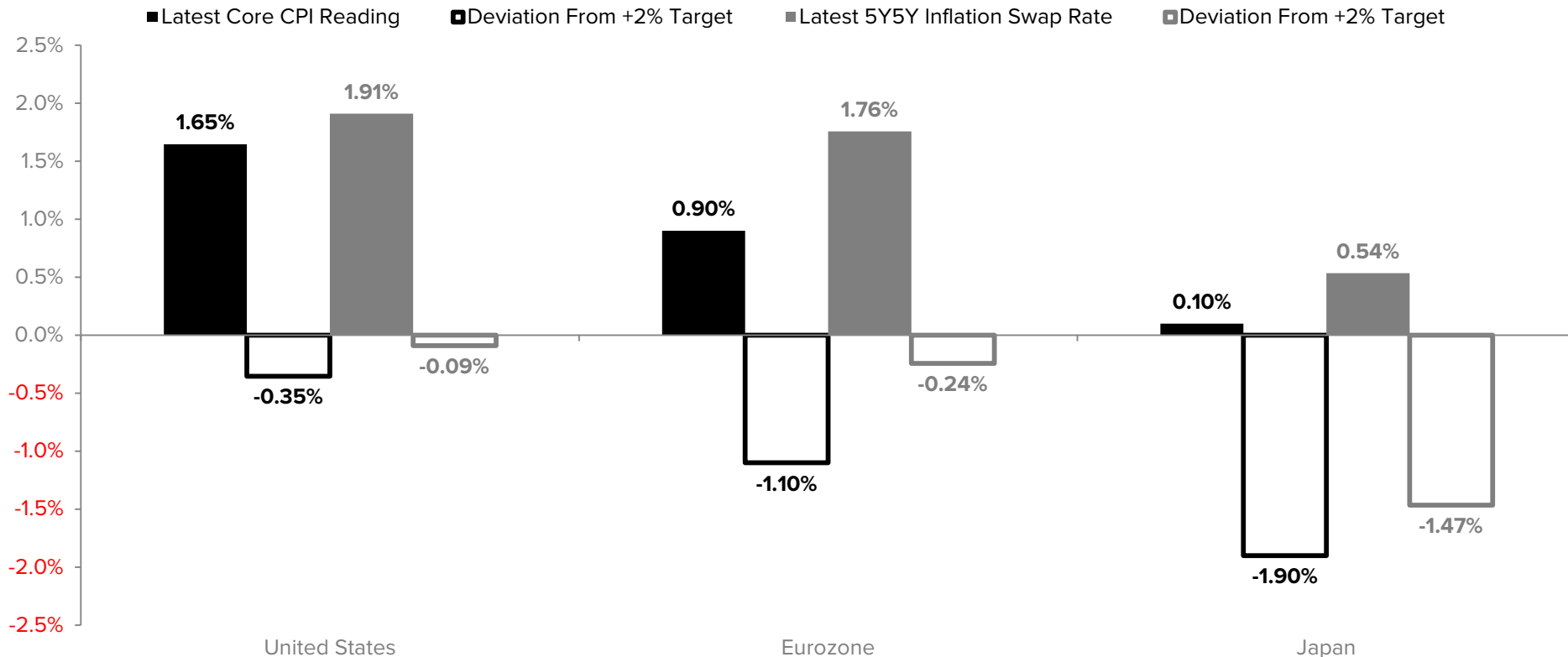
# AND A CYCLICAL ADVANTAGE AS WELL

THE U.S. ECONOMY IS LIKELY TO ENJOY A COMPARATIVE GIP MODEL ADVANTAGE OVER PEER ECONOMIES THROUGHOUT 2017.



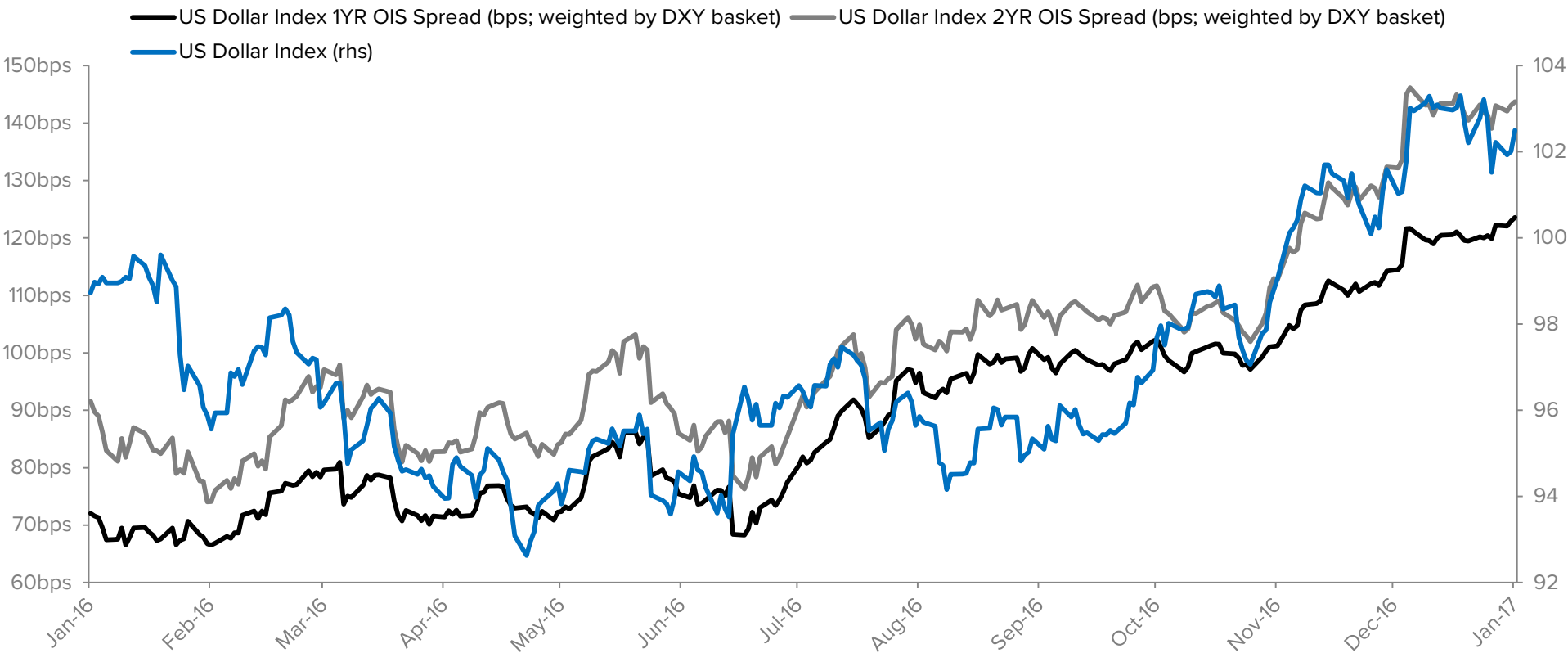
# FED ON TARGET; ECB, BOJ NOT SO MUCH

THE AFOREMENTIONED CYCLICAL OUTLOOKS FOR THE U.S., EUROZONE AND JAPANESE ECONOMIES IMPLY AN ONGOING POLICY DIVERGENCE THROUGHOUT 2017.



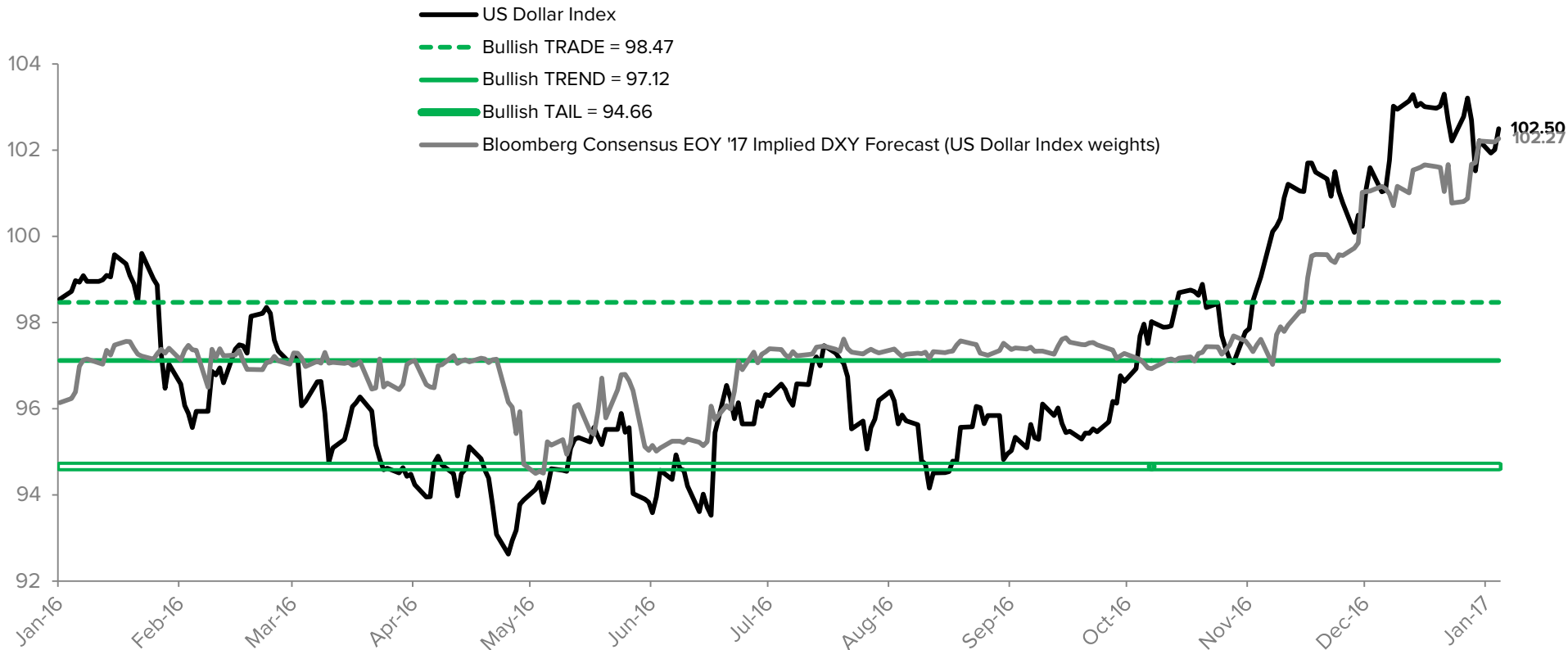
# POLICY DIVERGENCE = #STRONGDOLLAR

**PRESSURE ON THE FEDERAL RESERVE TO TIGHTEN MONETARY POLICY SHOULD CONTINUE TO EXACERBATE KEY INTEREST RATE DIFFERENTIALS IN THE DOLLAR'S FAVOR THROUGHOUT 2017.**



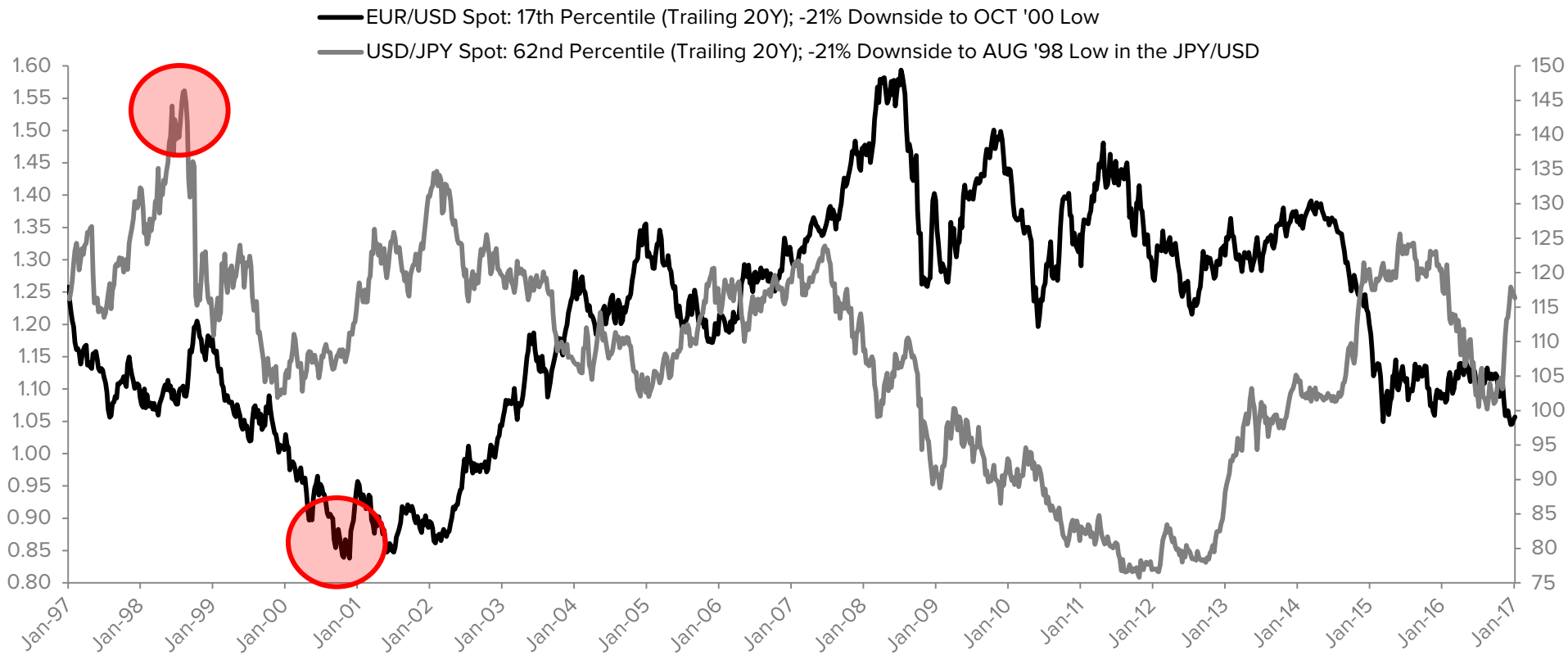
# #STRONGDOLLAR IS NOT FULLY PRICED IN

IN MACRO, AN INVESTOR CAN BE EITHER BULLISH, BEARISH OR NOT ENOUGH OF EITHER. USING WALL STREET FORECASTS AS A PROXY, IT WOULD APPEAR THAT INVESTOR CONSENSUS IS NOT BULLISH ENOUGH ON THE U.S. DOLLAR.



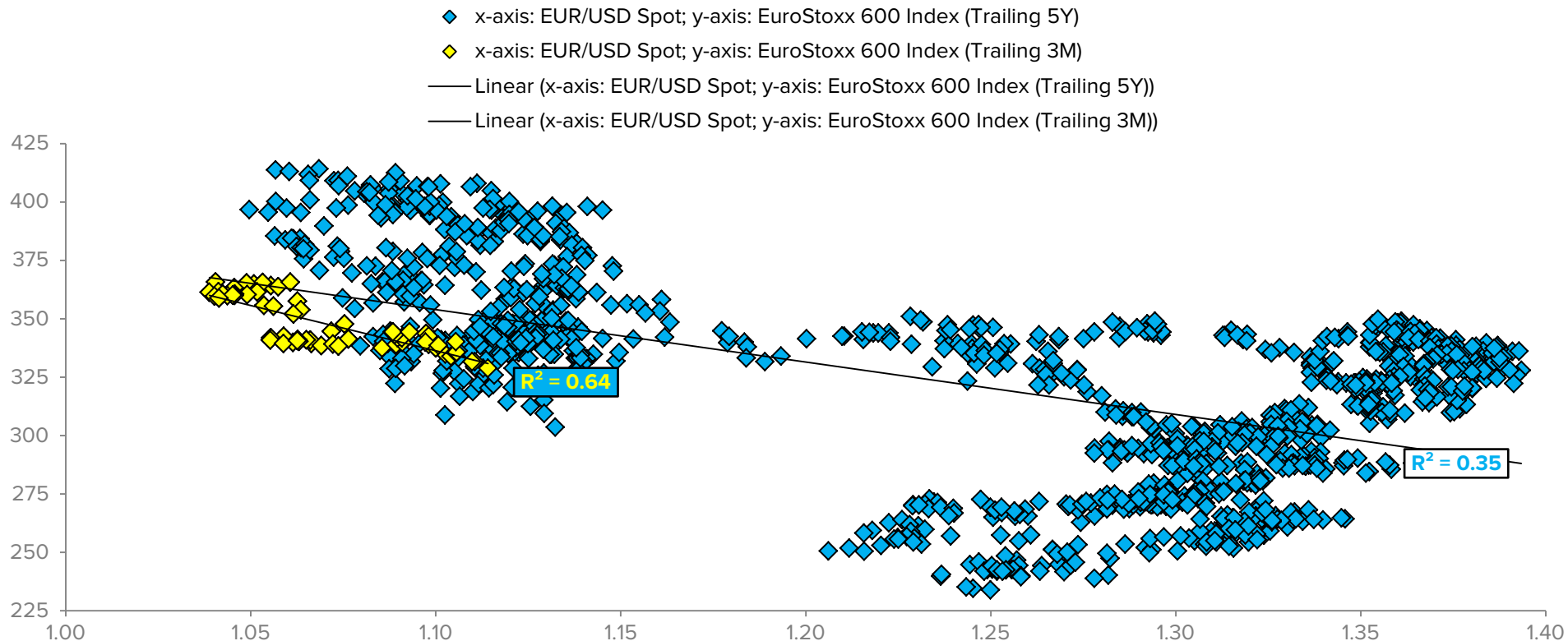
# #STRONGDOLLAR HAS ROOM TO RUN

THE LAST TIME THE U.S. DOLLAR EXPERIENCED SUCH A PERVERSIVE BULL RUN WAS FROM 1998-2001. USING THAT COROLLARY AS A PROXY FOR THE CURRENT SETUP IMPLIES ~20% DOWNSIDE IN BOTH THE EURO AND YEN.



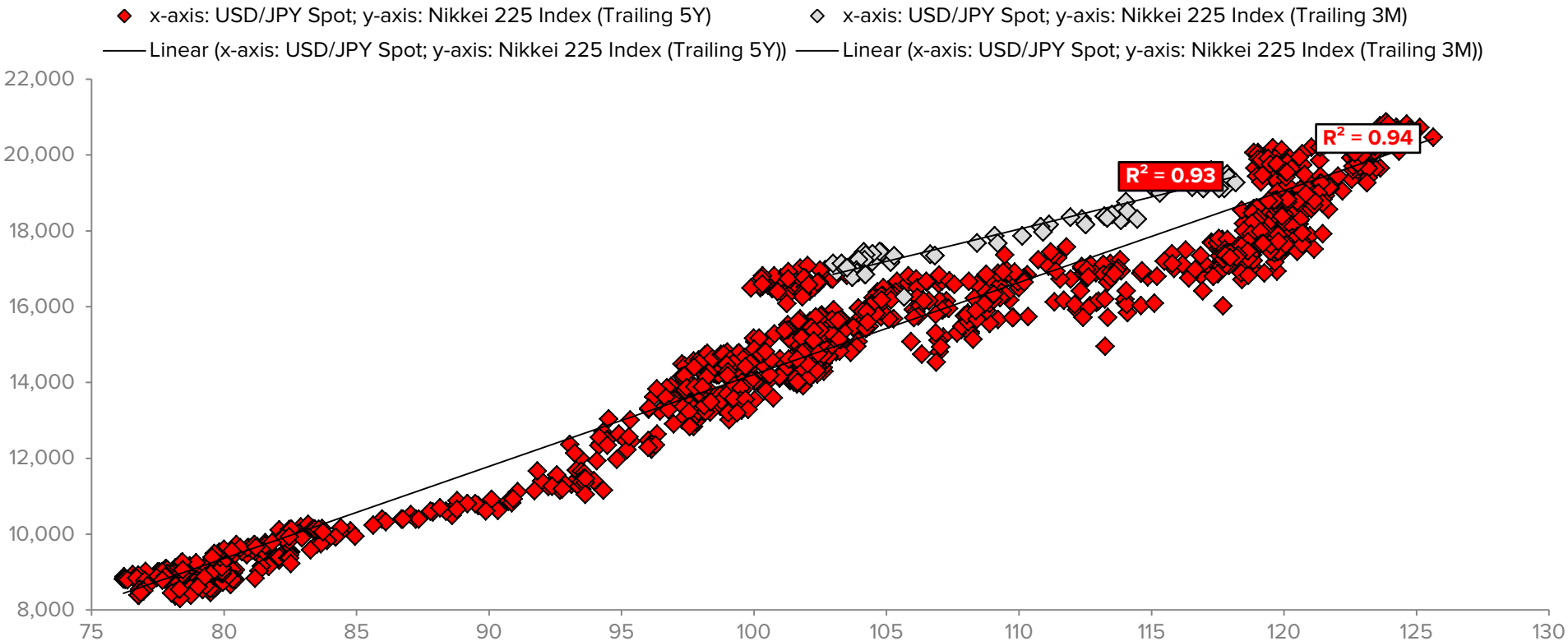
# ↓ EURO = ↑ EUROZONE EQUITIES

THE INVERSE CORRELATION BETWEEN THE EUR/USD AND EUROZONE EQUITIES HAS TIGHTENED IN RECENT MONTHS WITH THE ADVENT OF THE FORMER BREAKING OUT OF ITS ~2-YEAR TRADING RANGE.



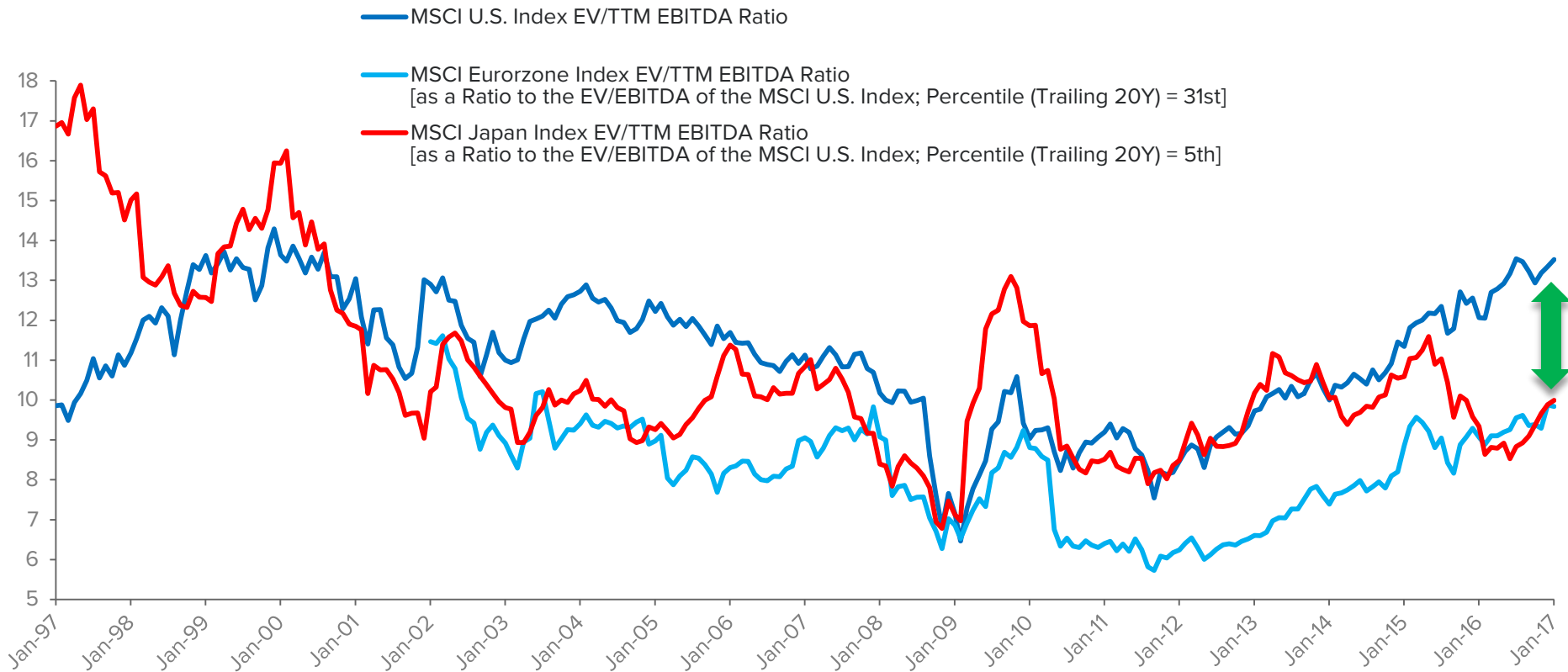
# ↓ YEN = ↑ JAPANESE EQUITIES

THE ABENOMICS TRADE REMAINS AS TIGHT AS EVER IN CORRELATION TERMS AND LOOKS TO GET A BOOST FROM AN IMPROVING U.S. ECONOMY AMID PERPETUALLY EASY MONETARY POLICY OUT OF THE BOJ (PER KURODA'S LATEST GUIDANCE).



# CHEAP WITH A CATALYST

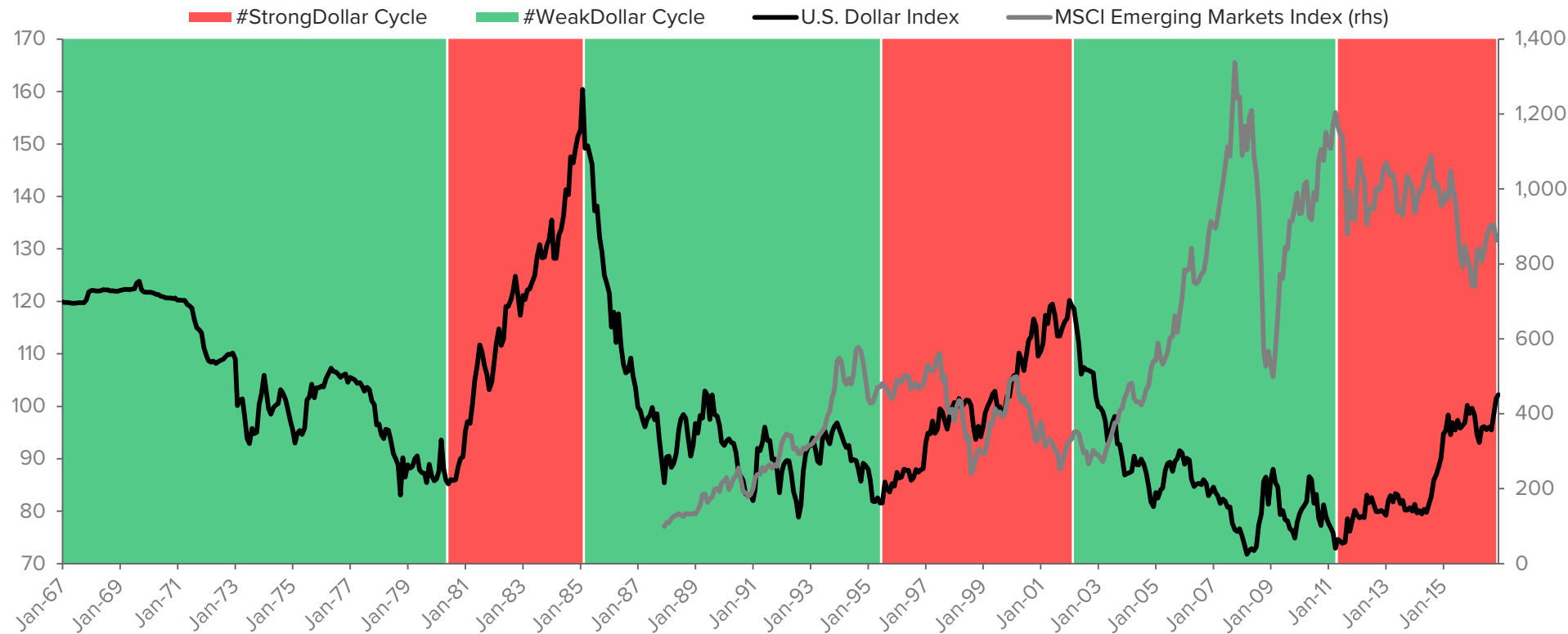
**EUROZONE AND JAPANESE EQUITIES ARE QUITE CHEAP ON A RELATIVE BASIS TO THEIR U.S. COUNTERPARTS. EXPECT GLOBAL INVESTORS TO INCREASINGLY ALLOCATE FUNDS ABROAD AT THE MARGINS – ESPECIALLY IF TIGHTENING BECOMES AN ISSUE FOR U.S. EQUITIES.**





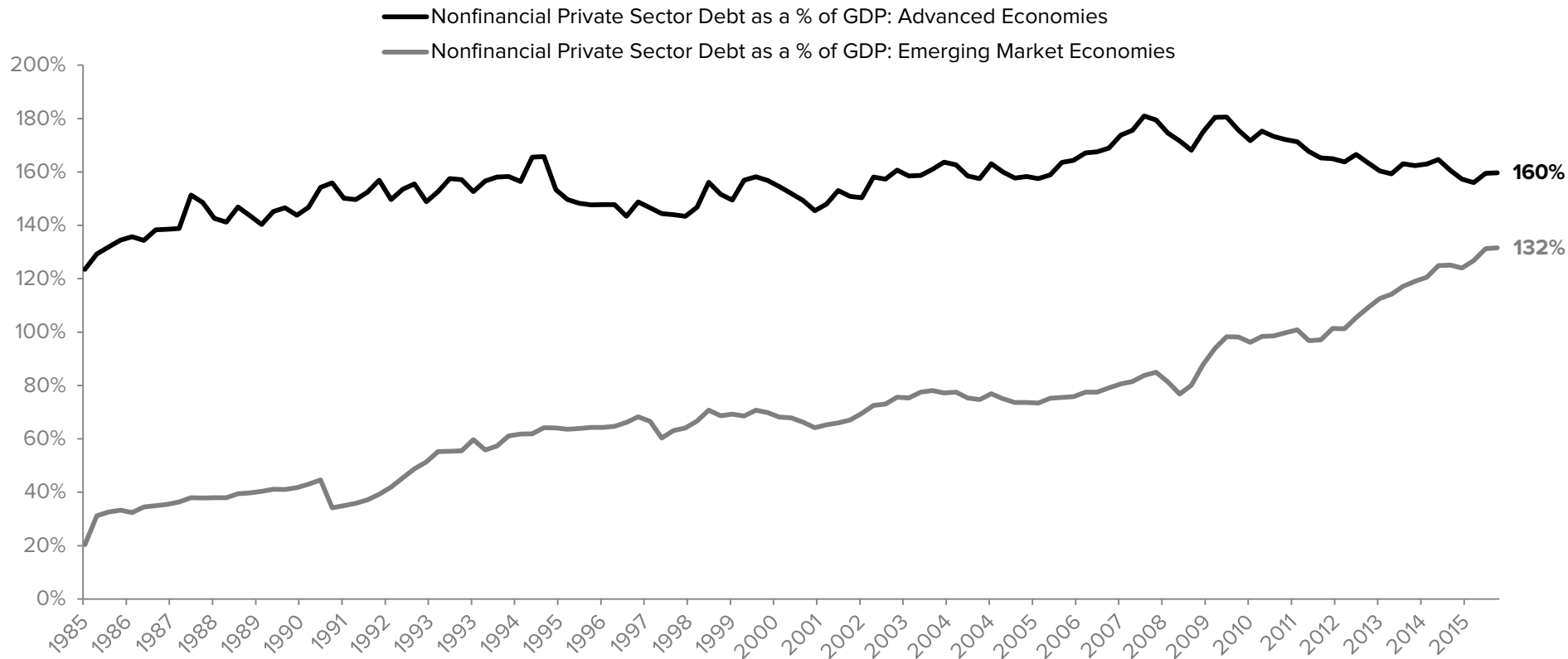
# #STRONGDOLLAR = #WEAKEMERGINGMKTS

A SECULAR BULL MARKET IN THE DXY WOULD RENDER EM ASSETS STRUCTURAL SHORTS IN BOTH ABSOLUTE AND RELATIVE TERMS.



# EM DOLLAR DEBT DEFAULT RISK RISING

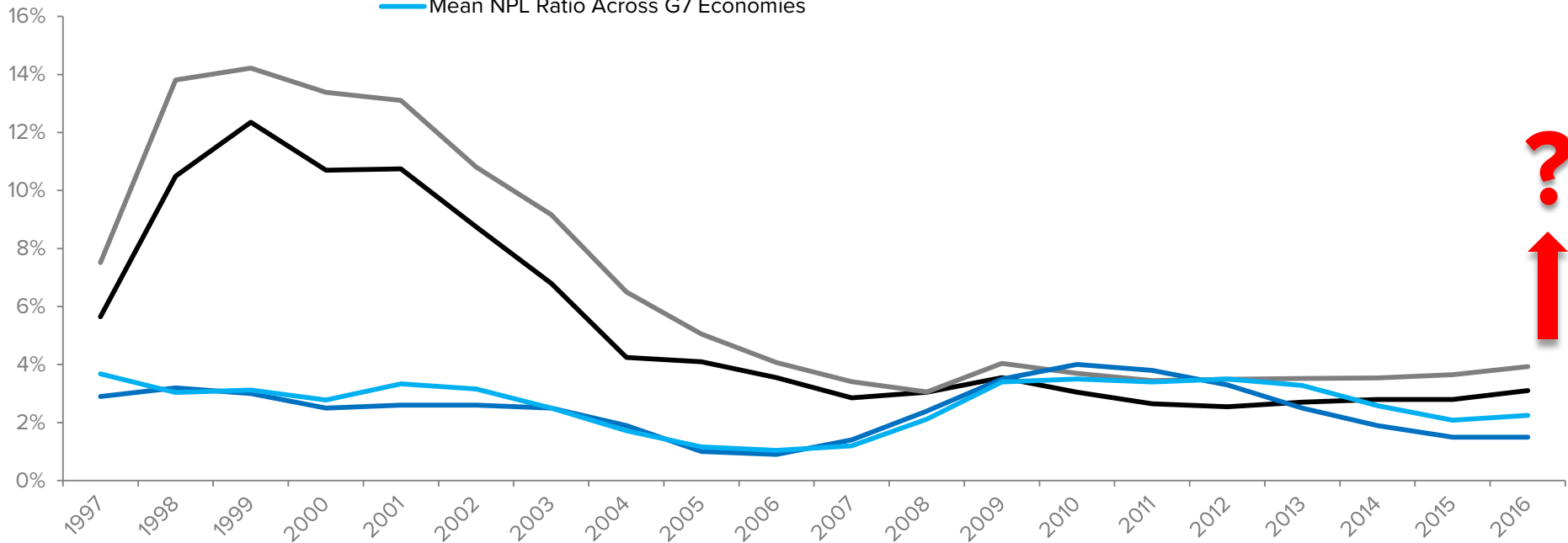
THE NONFINANCIAL PRIVATE SECTORS OF EMERGING MARKET ECONOMIES HAVE AMASSED NEARLY \$3.5 TRILLION IN DOLLAR DOMINATED DEBT (17% OF WHICH ARE IN THE FORM OF BONDS) AND \$340B OF THAT NEEDS TO BE ROLLED OVER BY YE '18.



# NPL RATIOS SET TO RISE ACROSS EM?

A REVERSAL IN PORTFOLIO FLOWS MAY PERPETUATE A MATERIAL INCREASE IN NONPERFORMING LOANS THROUGHOUT MANY EMERGING MARKET ECONOMIES.

- Median NPL Ratio Across Hedgeye Macro EM Crisis Risk Index Sample (20 EMEs)
- Mean NPL Ratio Across Hedgeye Macro EM Crisis Risk Index Sample (20 EMEs)
- Median NPL Ratio Across G7 Economies
- Mean NPL Ratio Across G7 Economies



# REINTRODUCING OUR EM CRISIS RISK INDEX

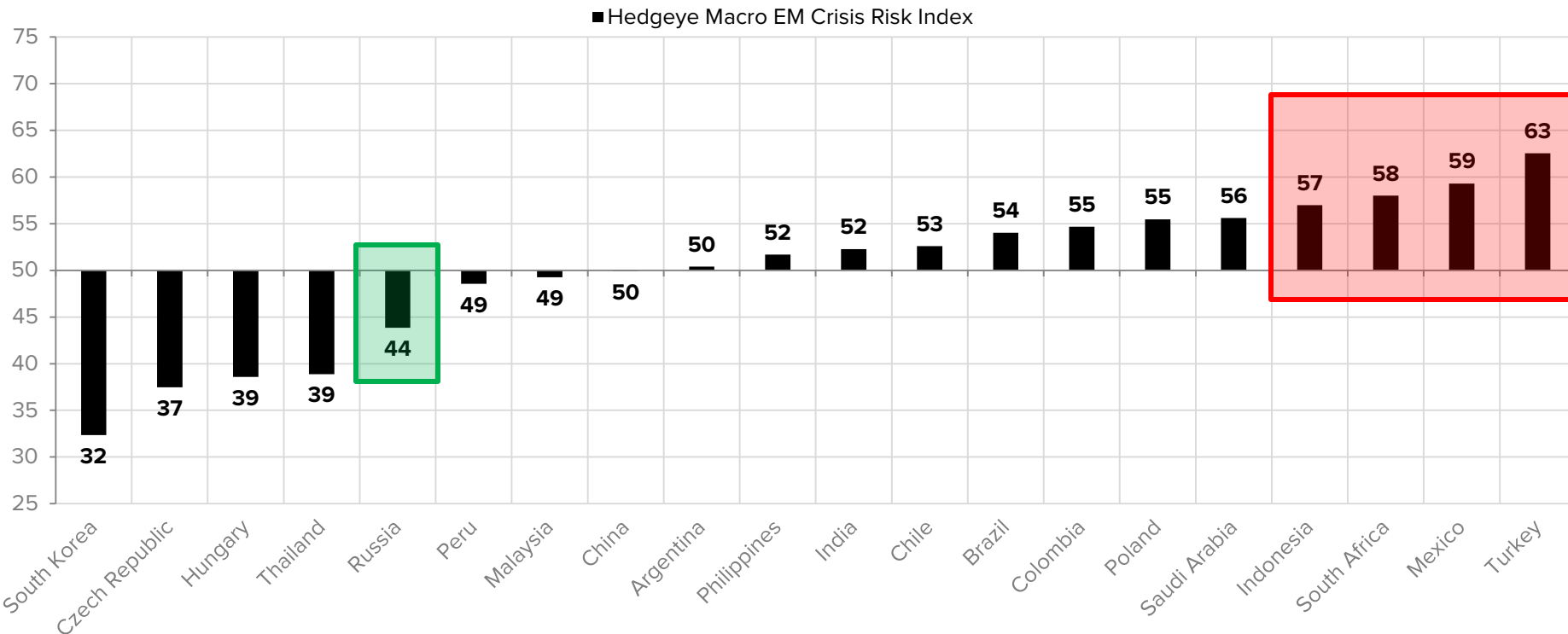
	Commodities Exports as a % of Total Exports (2015)	CPI Gap (Latest)	Current Account Balance as a % of GDP (Latest)	Energy Imports as a % of Total Imports (2015)	Fiscal Balance as a % of GDP (Latest)	Foreign Currency Assets as a % of Total Banking Sector Assets (2013)	General Government Debt as a % of GDP (Latest)	Leverage Gap of Publicly-Listed Enterprises (Latest)	NEER Gap (Latest)	PPI Gap (Latest)	Private Nonfinancial Sector Credit-to-GDP Gap (1Q16)	Private Nonfinancial Sector Debt Service Ratio Gap (1Q16)	Profitability Gap of Publicly-Listed Enterprises (Latest)	Real GDP Gap (Latest)	Real Property Prices 5Y CAGR (2015)	REER Gap (Latest)	Short-term External Debt as a % of Foreign Exchange Reserves (2015)	Total Inbound Portfolio Investment as a % of Total Nonfinancial Sector Credit (2015)	Total U.S. Dollar Debt as a % of Foreign Exchange Reserves (2015)	Valuation Gap of Publicly-Listed Enterprises (Latest)
Argentina	69%	2.0	-2.5%	11%	-2.5	4%	52%	-0.7	-1.8	-0.4	-0.4	-	-0.6	-1.3	-	-1.5	90%	8%	-	-1.0
Brazil	60%	1.5	-1.4%	15%	-2.3	8%	74%	1.9	1.9	1.1	1.3	2.5	-0.9	-1.3	-6%	-0.6	2%	14%	98%	1.5
Chile	86%	-0.4	-2.0%	14%	-	14%	18%	1.1	1.3	-1.1	1.9	-	-1.0	-0.8	4%	-0.4	17%	-	263%	-1.1
China	6%	-0.6	2.4%	13%	-1.9	6%	43%	2.1	1.9	-1.4	2.0	1.6	-1.5	-1.0	0%	1.0	10%	3%	35%	0.9
Colombia	82%	0.9	-4.9%	12%	-1.8	9%	51%	-0.1	1.1	1.9	-	-	-2.0	-1.5	7%	-1.8	15%	-	-	-1.2
Czech Republic	11%	-0.8	1.9%	7%	1.2	19%	40%	-0.3	-2.4	-	0.7	-0.3	0.2	0.0	1%	-1.0	19%	16%	-	0.4
Hungary	12%	-1.2	4.5%	8%	1.1	52%	75%	-1.2	-0.5	-	-0.9	-1.9	-0.8	0.5	3%	-1.2	21%	20%	-	0.5
India	28%	-1.3	-0.5%	29%	0.6	-	69%	1.6	1.4	-2.2	1.0	0.6	-1.3	-0.2	10%	1.1	24%	17%	39%	0.4
Indonesia	59%	-1.2	-2.1%	25%	-0.8	17%	27%	1.3	1.6	-1.0	1.3	1.5	-1.0	-0.8	2%	0.3	22%	26%	172%	0.9
Malaysia	33%	-0.7	1.9%	12%	1.0	4%	57%	1.1	-1.2	-0.5	1.7	2.1	-1.2	-0.2	8%	-2.6	19%	24%	44%	1.1
Mexico	16%	-1.3	-3.3%	7%	-0.3	12%	54%	1.3	-1.3	-1.1	2.3	2.5	-0.8	-0.1	2%	-2.7	29%	40%	141%	1.0
Peru	85%	0.1	-4.4%	10%	1.3	46%	24%	1.5	2.6	0.1	-	-	-0.7	-0.4	10%	0.1	8%	-	-	-0.4
Philippines	15%	-0.6	1.0%	12%	-0.5	15%	35%	1.7	1.0	-1.6	-	-	-1.4	0.8	5%	0.9	4%	-	91%	0.5
Poland	21%	-0.9	-2.1%	8%	0.9	30%	51%	2.9	-1.1	-	1.2	0.3	-1.3	-0.6	-2%	-1.5	19%	20%	-	2.5
Russia	76%	-1.0	2.5%	2%	-1.0	23%	16%	0.9	2.4	0.0	1.9	1.5	-1.3	-0.4	-6%	-1.2	6%	10%	108%	0.8
Saudi Arabia	82%	0.2	-6.6%	1%	-	6%	5%	1.6	2.0	-	2.9	-	-1.0	-0.4	-	2.1	-	3%	-	0.5
South Africa	50%	-0.1	-4.1%	18%	-0.2	10%	50%	2.1	1.8	-0.5	0.5	-0.2	-1.0	-0.8	1%	-0.9	22%	39%	95%	1.3
South Korea	13%	-0.7	7.3%	33%	-0.4	7%	38%	0.2	-1.8	-1.4	1.4	-1.0	-0.7	-0.4	1%	0.4	6%	14%	39%	-0.5
Thailand	22%	-0.6	12.0%	16%	-0.3	6%	43%	0.4	2.1	-0.9	1.6	1.1	-0.3	0.0	4%	0.3	16%	15%	-	0.9
Turkey	20%	-0.4	-4.2%	7%	0.8	33%	33%	1.6	-1.9	-0.2	1.5	2.2	-0.9	-1.0	8%	-1.9	35%	17%	203%	0.4
MEDIAN	31%	-0.6	-1.7%	12%	-0.3	12%	43%	1.3	1.2	-0.7	1.4	1.3	-1.0	-0.4	2%	-0.7	19%	16%	97%	0.5

## SEPARATE THE WHEAT FROM THE CHAFF

We analyzed 20 emerging market economies through the lens of 20 predictive economic and financial market indicators to gain clues as to which economies were positioned most poorly for the next phase of #EmergingOutflows. Our focus on incorporating both stock and flow-based metrics is a key differentiator in this latest refresh of the model.

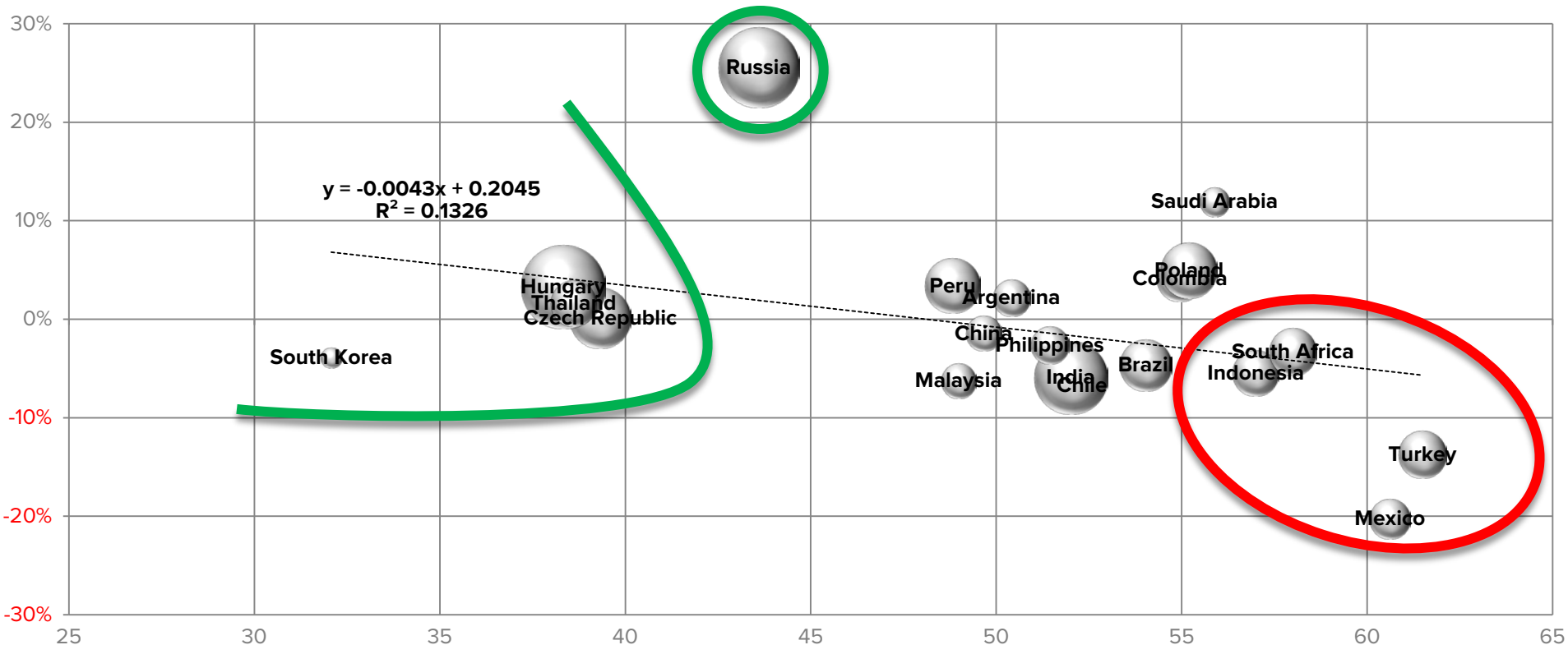
# EM COUNTRY RISK SUMMARY

WE AMALGAMATE THE AFOREMENTIONED 20 INDICATORS BY SCORING EACH COUNTRY ON A PERCENTILE BASIS WITHIN A RESPECTIVE FACTOR (INVERTING THOSE FACTORS WHERE A HIGHER READING IS POSITIVE). A COUNTRY'S EM CRISIS RISK INDEX LEVEL IS SIMPLY THE AVERAGE OF THOSE PERCENTILE READINGS. **COUNTRIES WITH HIGHER READINGS ARE CONSIDERED TO BE THE MOST AT RISK OF A SUPER CYCLE IN THE U.S. DOLLAR.**



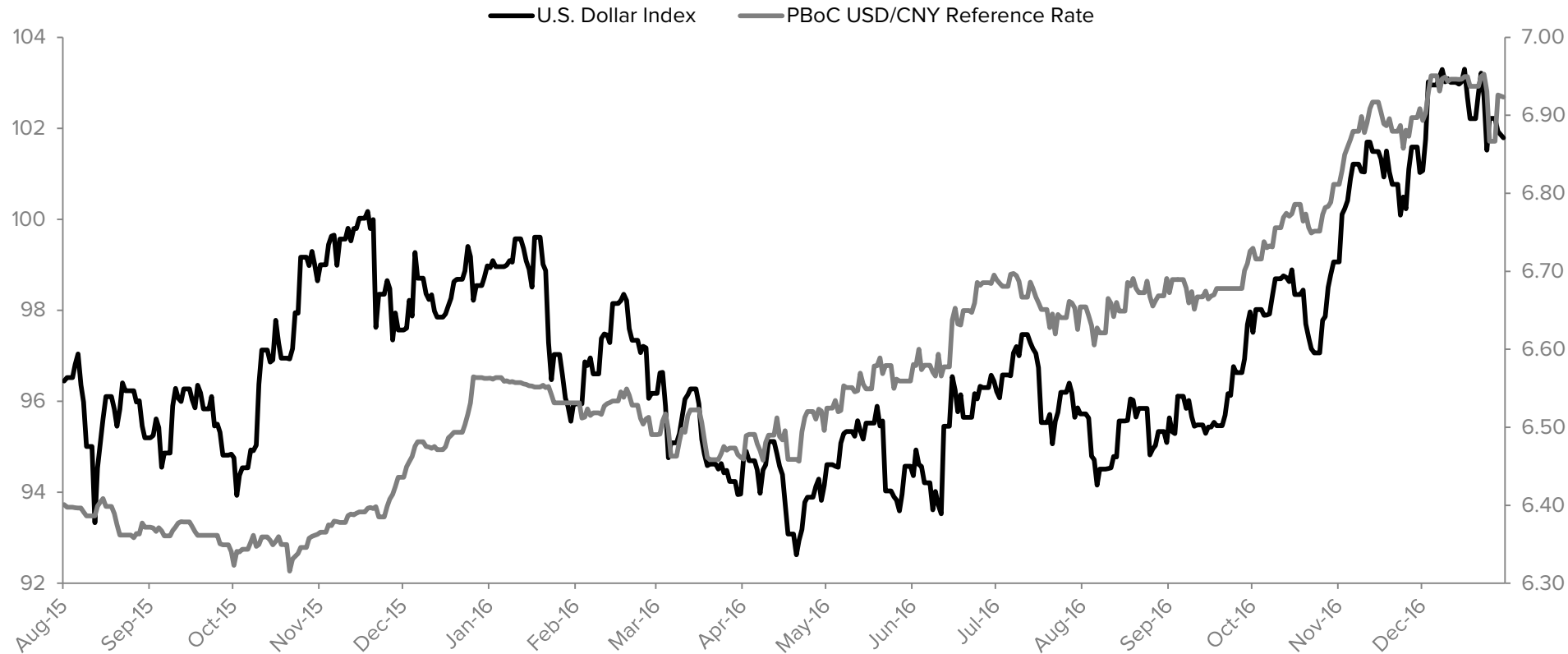
# OUR PROPRIETARY MODEL IS EFFECTIVE

- x-axis: Hedgeye Macro EM Crisis Risk Index (MAR 2016 Version);
- y-axis: Percentage Change of Benchmark Equity Market Since 11/8/16 U.S. Presidential Election (in USD terms);
- bubble size: NPL Ratio, DEC 2015 (Max = 10%/Min = 0.6%)



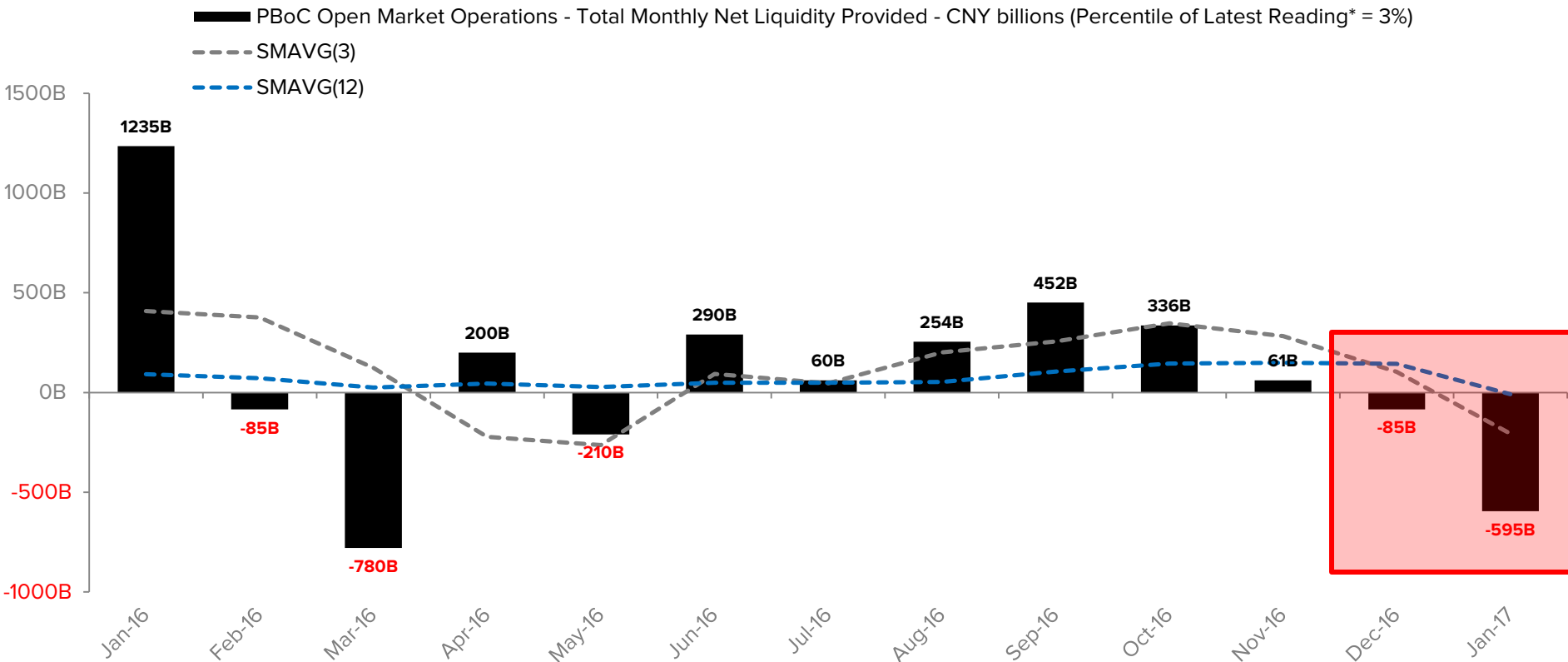
# #STRONGDOLLAR = CNY HEADLINE RISK

CONSISTENT WITH THE PBOC'S DESIRE TO KEEP THE CHINESE YUAN "BASICALLY STABLE" VERSUS THE CFETS BASKET OF CURRENCIES, A RISING U.S. DOLLAR WILL IMPART UNYIELDING PRESSURE UPON THE PBOC TO GUIDE THE CNY LOWER THROUGHOUT THE YEAR.



# THE YUAN IS FORCING THE PBOC'S HAND

CONSISTENT WITH THEIR PREFERENCE FOR A STABLE DECLINE IN THE CNY VIS-À-VIS THE USD, THE PBOC IS TIGHTENING MONETARY POLICY AT THE MARGINS TO CURTAIL CAPITAL OUTFLOW PRESSURES. THE ONGOING PROPERTY BUBBLE IS A CONTRIBUTING FACTOR AS WELL.

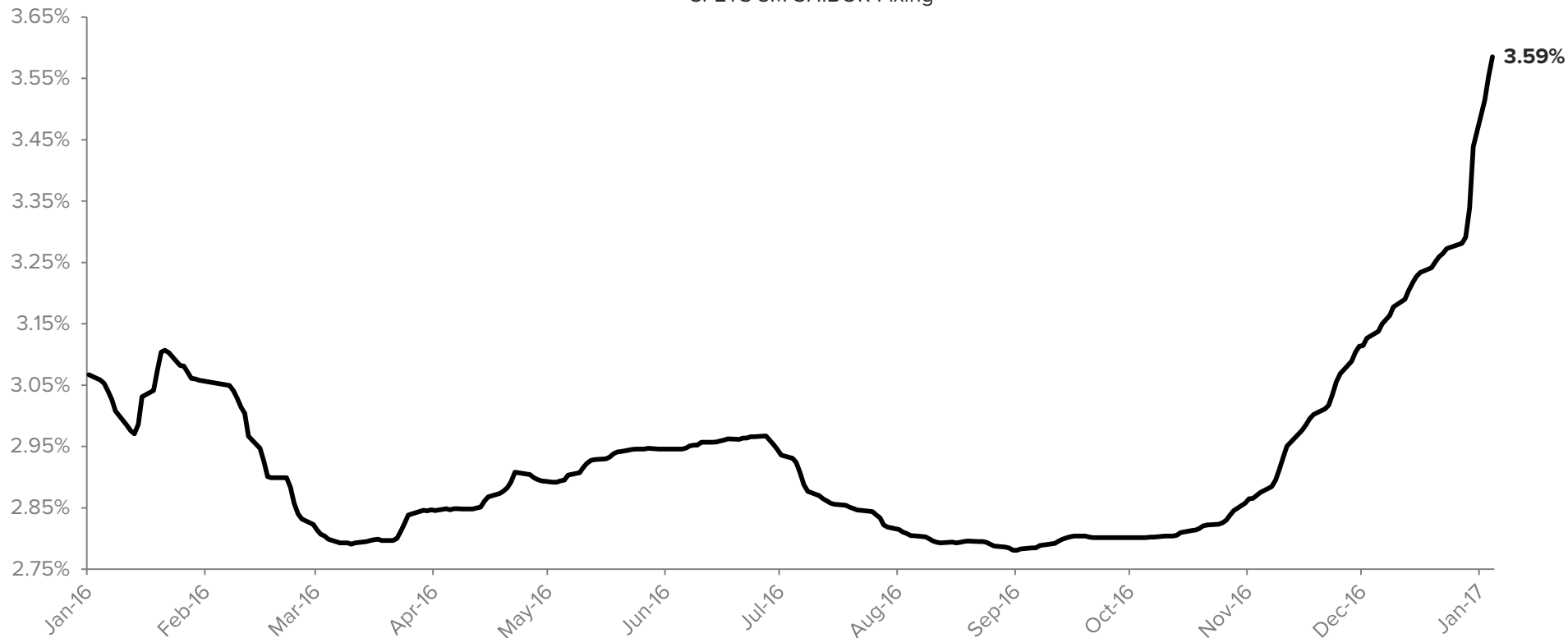




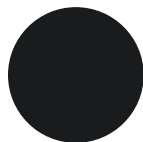
# TIGHTER MONEY = SLOWER GROWTH

WE EXPECT THE RECENT ASYMPTOTIC MOVES ACROSS MAINLAND INTERBANK RATES TO PERMEATE THROUGHOUT THE CHINESE ECONOMY ON A LAG. THIS IS CONSISTENT WITH OUR VIEW THAT CHINA'S POLICY IMPULSE WILL BE NEGATIVE ON A Y/Y BASIS IN 2017.

— CFETS 3M SHIBOR Fixing



# THEMATIC INVESTMENT CONCLUSIONS



## TRADE (3 WEEKS OR LESS)

**LONGS:** U.S. Dollar (UUP), British Pound (FXB), Nasdaq (QQQ), U.S. E&P's (XOP), S&P 500 (SPY) Japan (DXJ), Russia (RSX)

**SHORTS:** Euro (FXE), Japanese Yen (FXY), Long-term Treasury Bonds (TLT), Gold (GLD), China (FXI), Turkey (TUR), Mexico (EWW), South Africa (EZA)



## TREND (3 MONTHS OR MORE)

**LONGS:** U.S. Dollar (UUP; added 8/5/14), Russia (RSX; added 11/10/16),

**SHORTS:** Euro (FXE; added 7/7/15),



## TAIL (3 YEARS OR LESS)

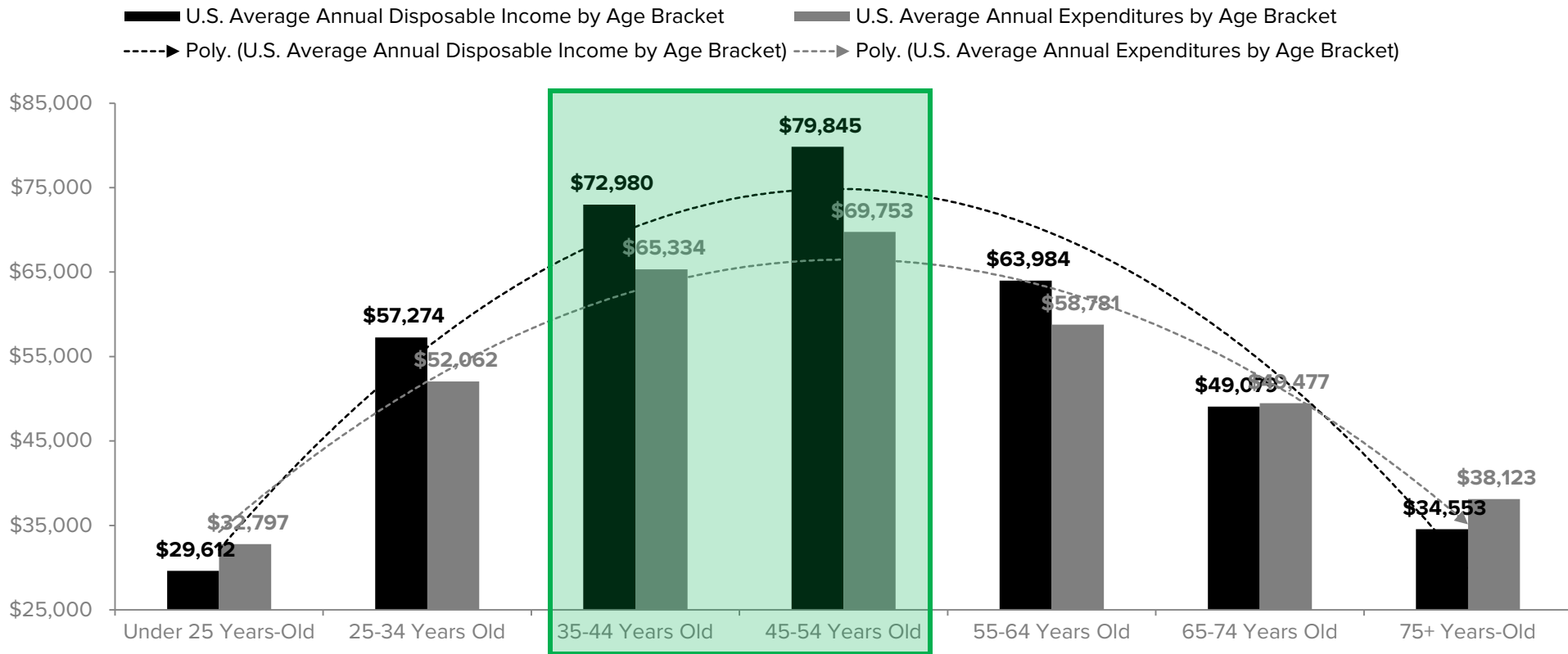
**LONGS:** U.S. Dollar (UUP; added 8/5/14),

**SHORTS:** Euro (FXE; added 7/7/15),

# APPENDIX

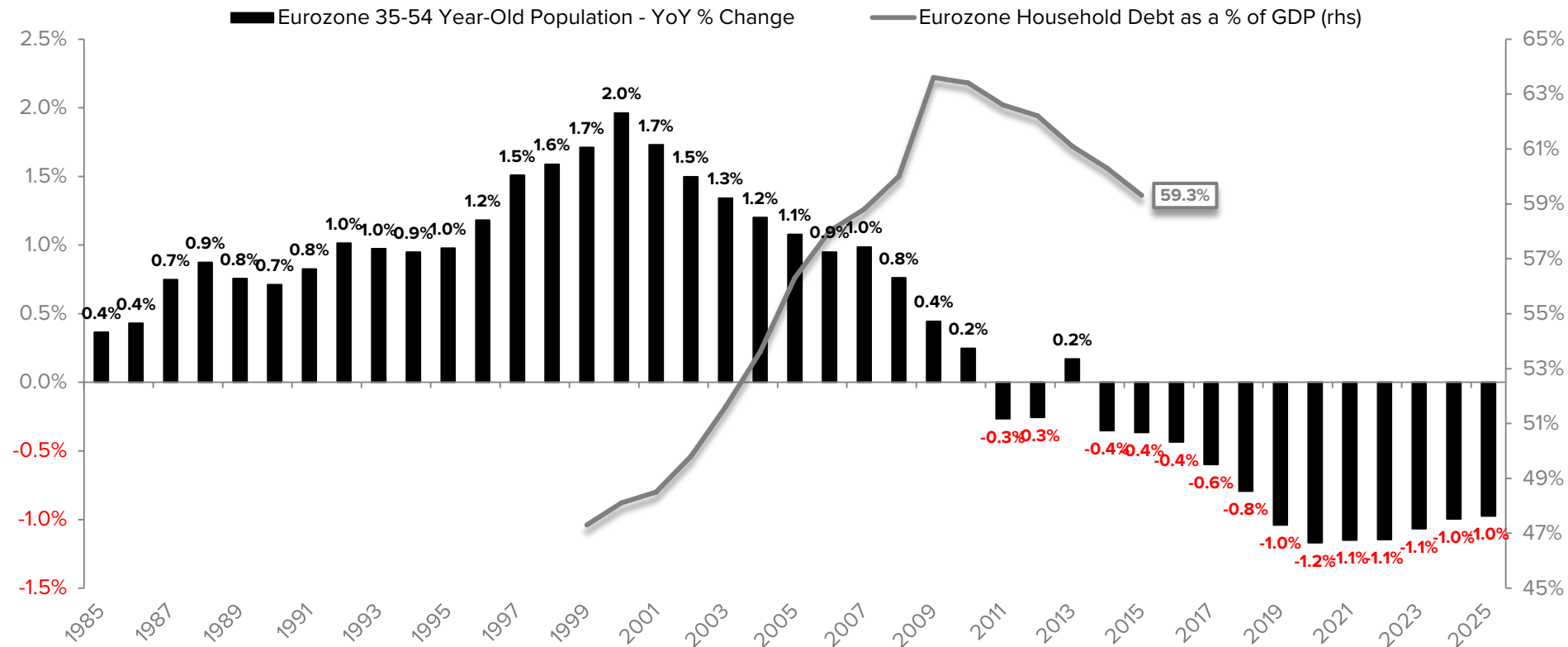
# WHY DO 35-54 YEAR-OLDS MATTER?

BECAUSE ACCORDING TO BOTH EMPIRICAL EVIDENCE AND LIFE-CYCLE ECONOMICS THEORY, THIS IS THE WORLD'S CORE END CONSUMPTION DEMAND DEMOGRAPHIC.



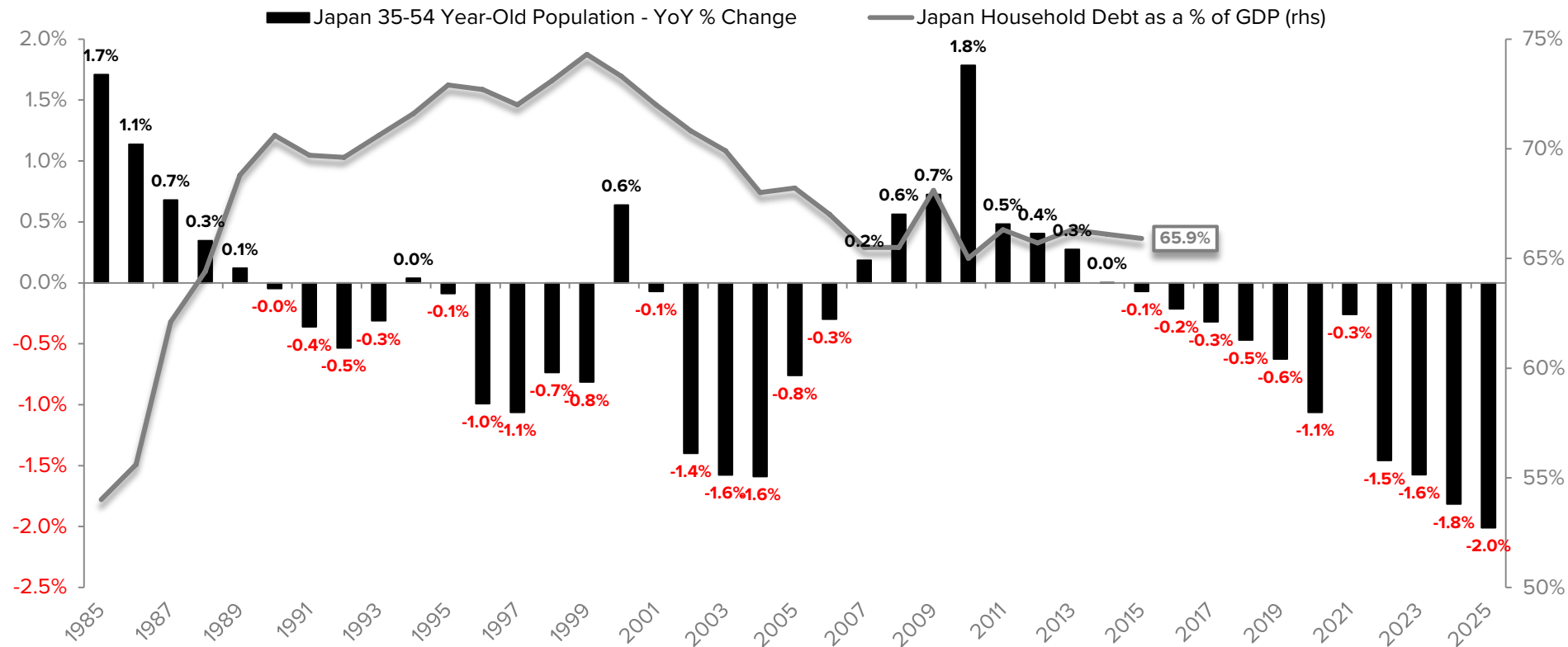
# EUROZONE

PRIVATE SECTOR DELEVERAGING SHOULD CONTINUE AS THE EUROZONE ECONOMY AGES ALONGSIDE A PROJECTED CONTRACTION IN ORGANIC DEMAND AS FAR AS THE EYE CAN SEE.



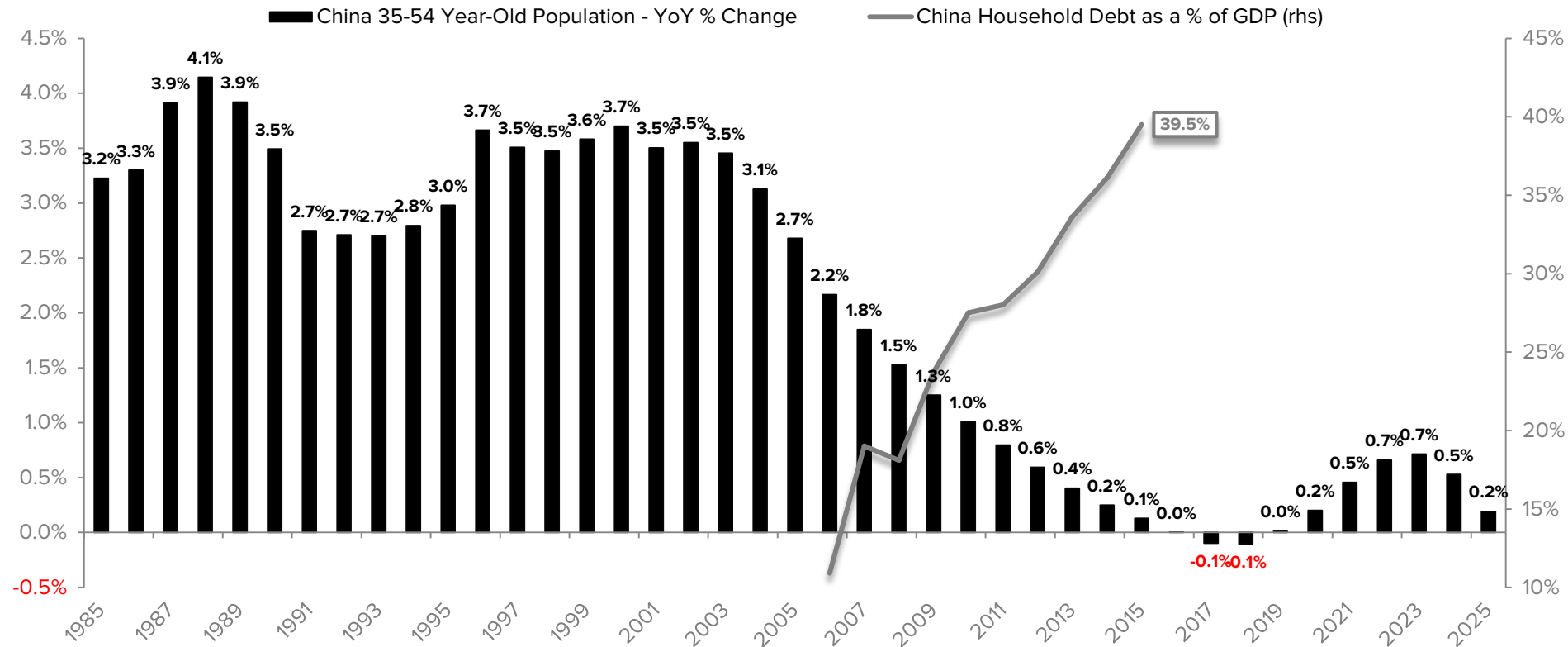
# JAPAN

IF YOU THOUGHT JAPAN'S TWO LOST DECADES WERE BAD, JUST WAIT UNTIL THE NEXT TEN YEARS OF WHAT WE'LL AFFECTIONATELY TERM "PLUNGING INTO THE ABYSS" WITH RESPECT TO JAPAN'S CORE CONSUMPTION COHORT.



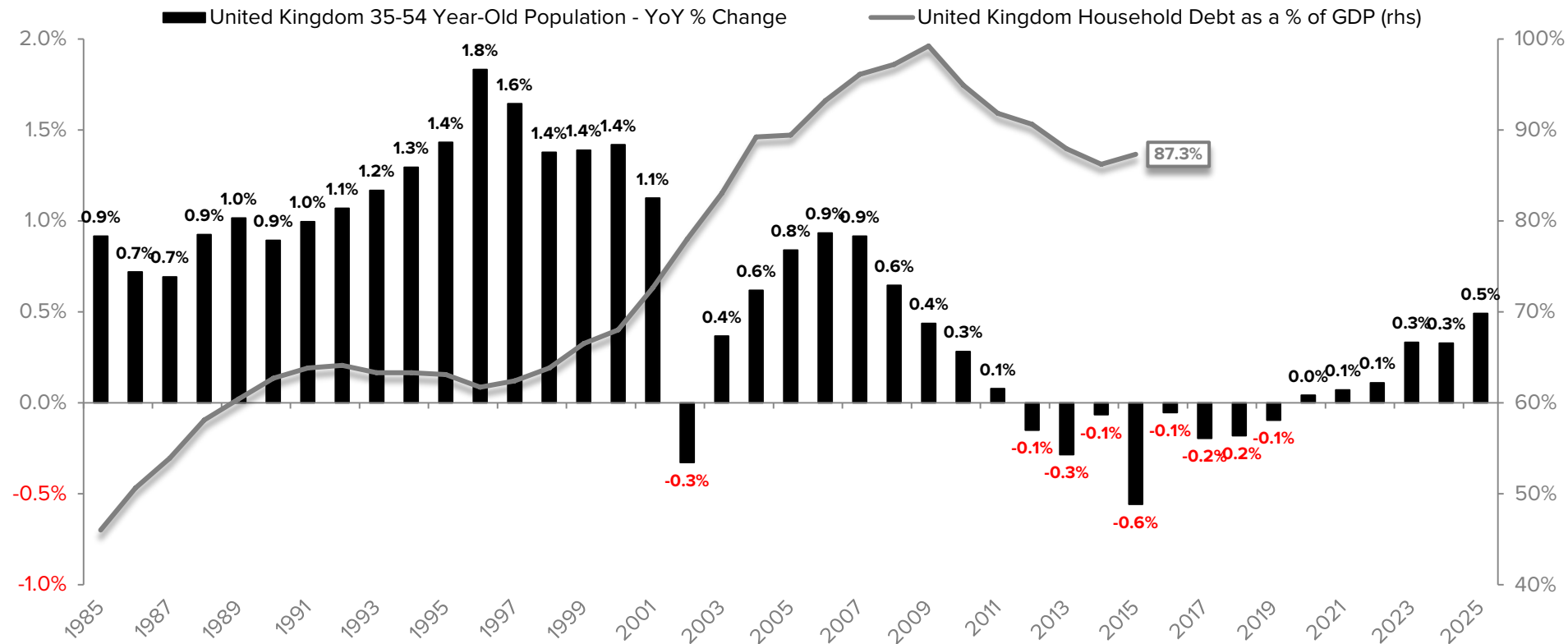
# CHINA

THE SLOWDOWN IN CHINA'S CORE CONSUMPTION DEMOGRAPHIC SHOULD TROUGH IN 2-3 YEARS, ALLOWING BEIJING TO FINALLY MAKE GOOD ON ITS LONGSTANDING PROMISE TO MEANINGFULLY SHIFT CHINESE GDP GROWTH TOWARDS SERVICES AND HOUSEHOLD CONSUMPTION.



# UNITED KINGDOM

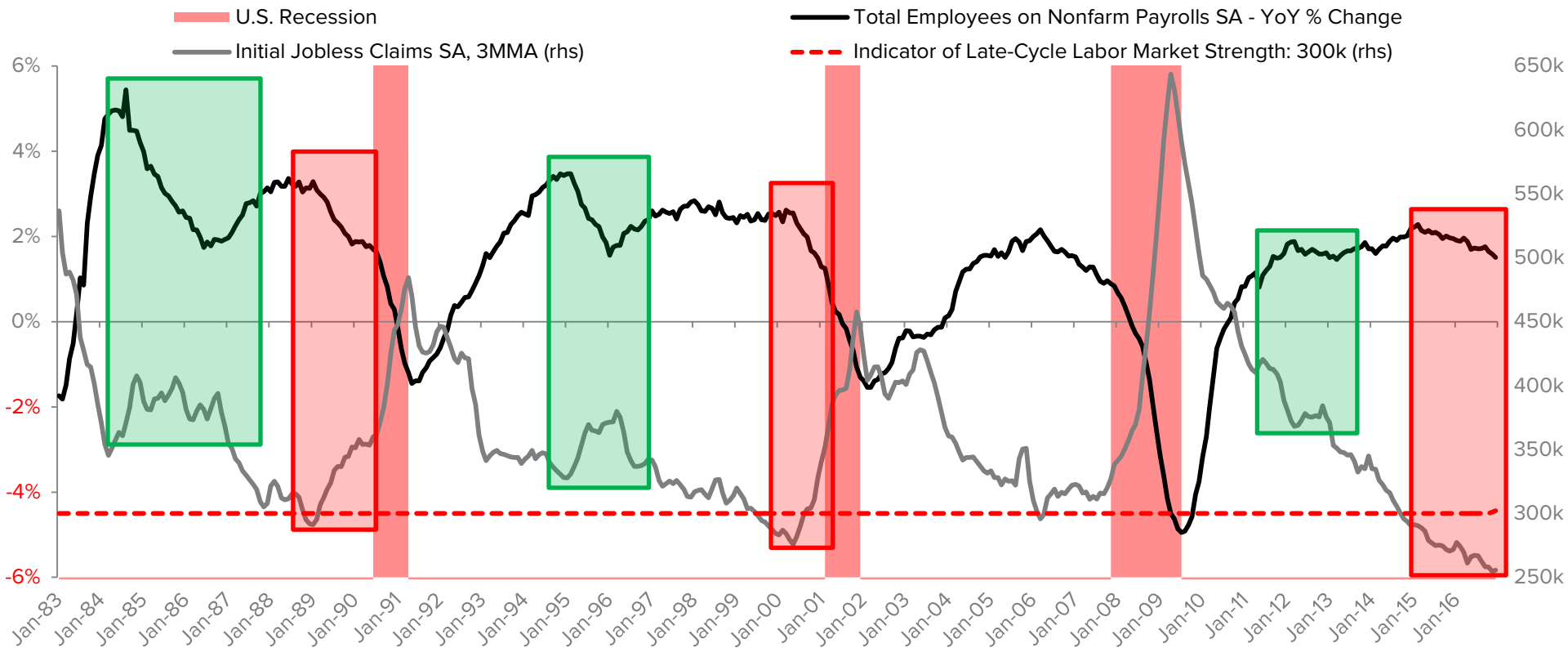
MUCH LIKE THE U.S., THE U.K. HAS A MILLENNIAL GENERATION THAT WILL OFFSET DEMAND LOSS FROM AGEING BABY BOOMERS.





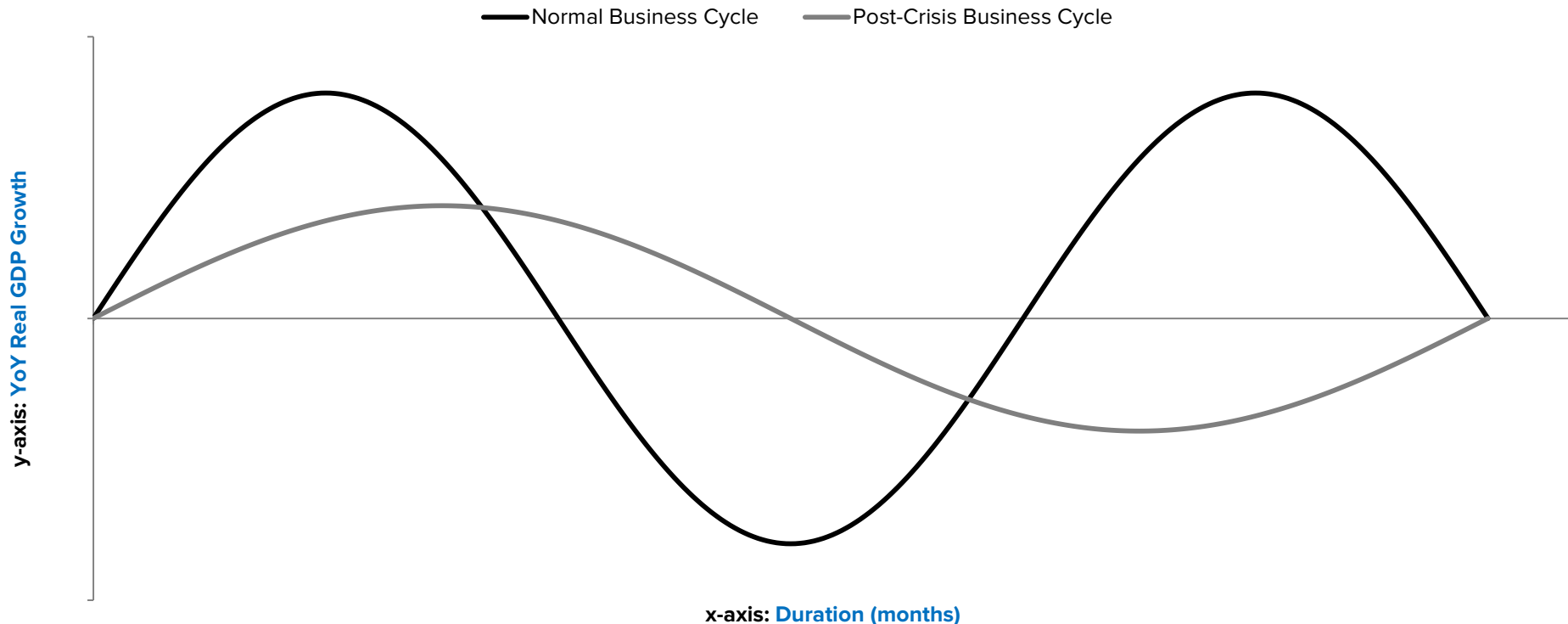
# THE LABOR MARKET REMAINS #LATECYCLE

THE CONSUMPTION ECONOMY IS CLEARLY LATE-CYCLE; FRIDAY'S JOBS REPORT CONFIRMS THAT VIEW AS THE PROGRESSION IN NONFARM PAYROLLS GROWTH FROM ITS FEB '15 CYCLE-PEAK TO WHERE IT ALWAYS GOES LATE IN THE BUSINESS CYCLE (I.E. SUB-0%) CONTINUES.



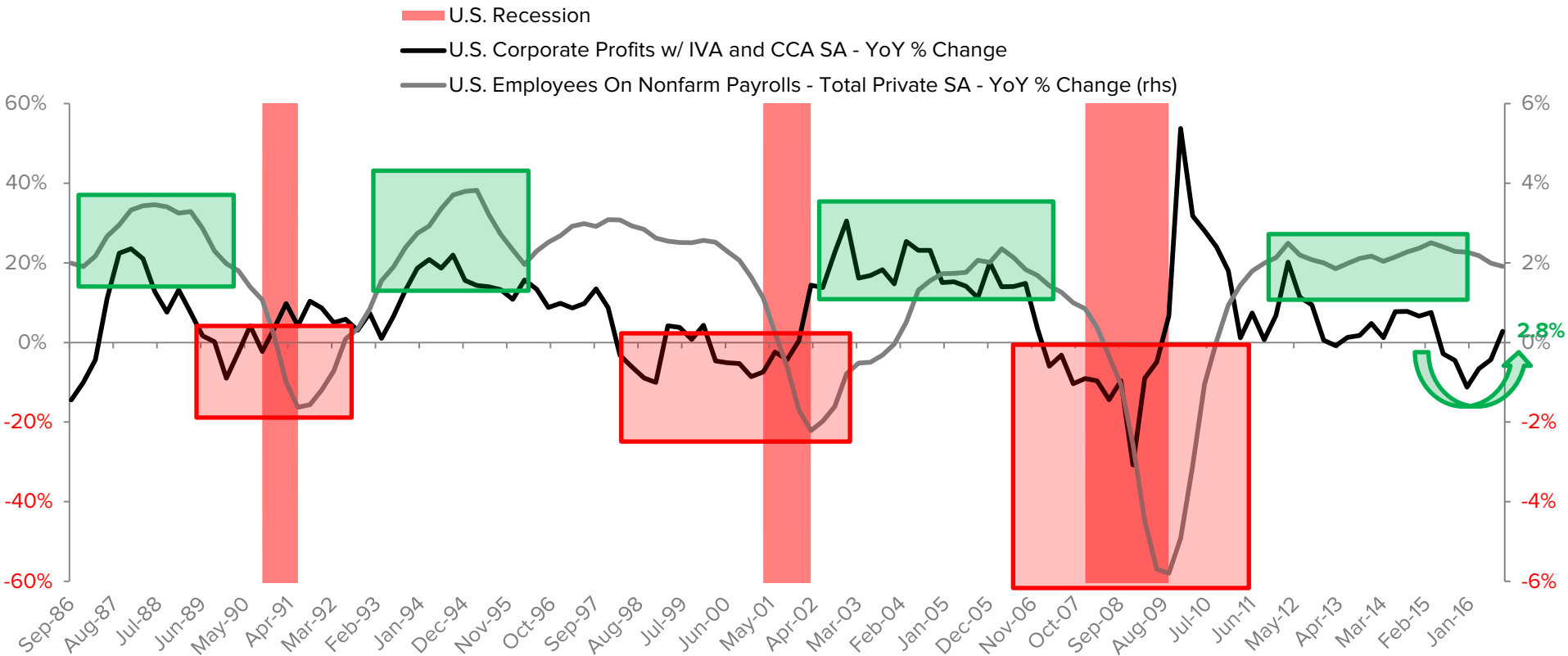
# BUT JUST HOW LATE IS #LATECYCLE?

THE SINE CURVE THAT IS THE DOMESTIC LABOR CYCLE HAS HISTORICALLY EXHIBITED A PERIOD OF “X” AND AN AMPLITUDE OF “Y”. THE PROTRACTED AND MILD NATURE OF THE POST-2009 RECOVERY THEREIN WOULD SEEM TO SUGGEST THE DOWNTURN MIGHT BE EQUALLY AS PROTRACTED AND MILD – I.E. CONTAINING A PERIOD OF “2X” AND AN AMPLITUDE OF “0.5Y”.



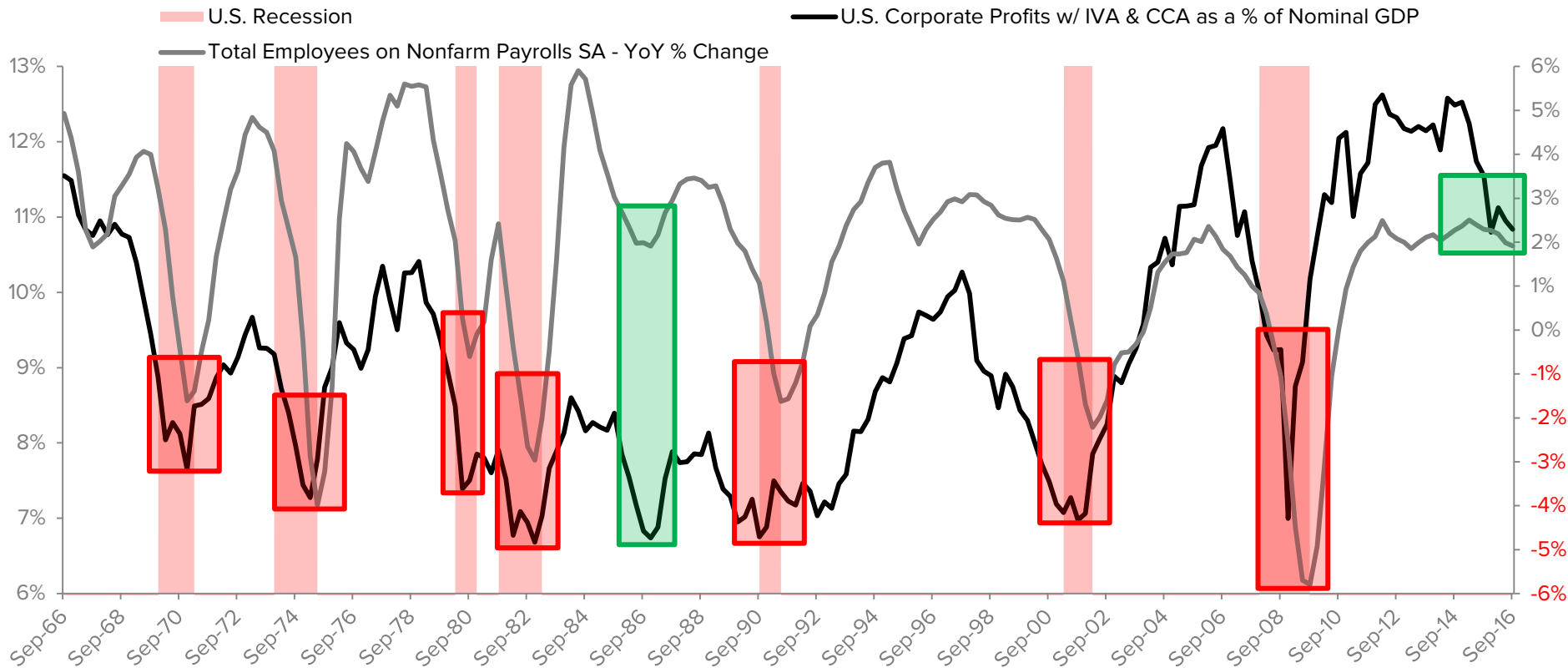
# WILL JOBS GROWTH STOP SLOWING?

CORPORATE PROFIT GROWTH – WHICH HAS HISTORICALLY LEAD PEAKS AND TROUGHS IN NONFARM PAYROLLS GROWTH – HAS RECOVERED AS OF 3Q16. AS SUCH, THE LATEST DATA SUGGESTS THIS CAUSAL FACTOR TO FIRINGS IS RECEDING, AT THE MARGIN.



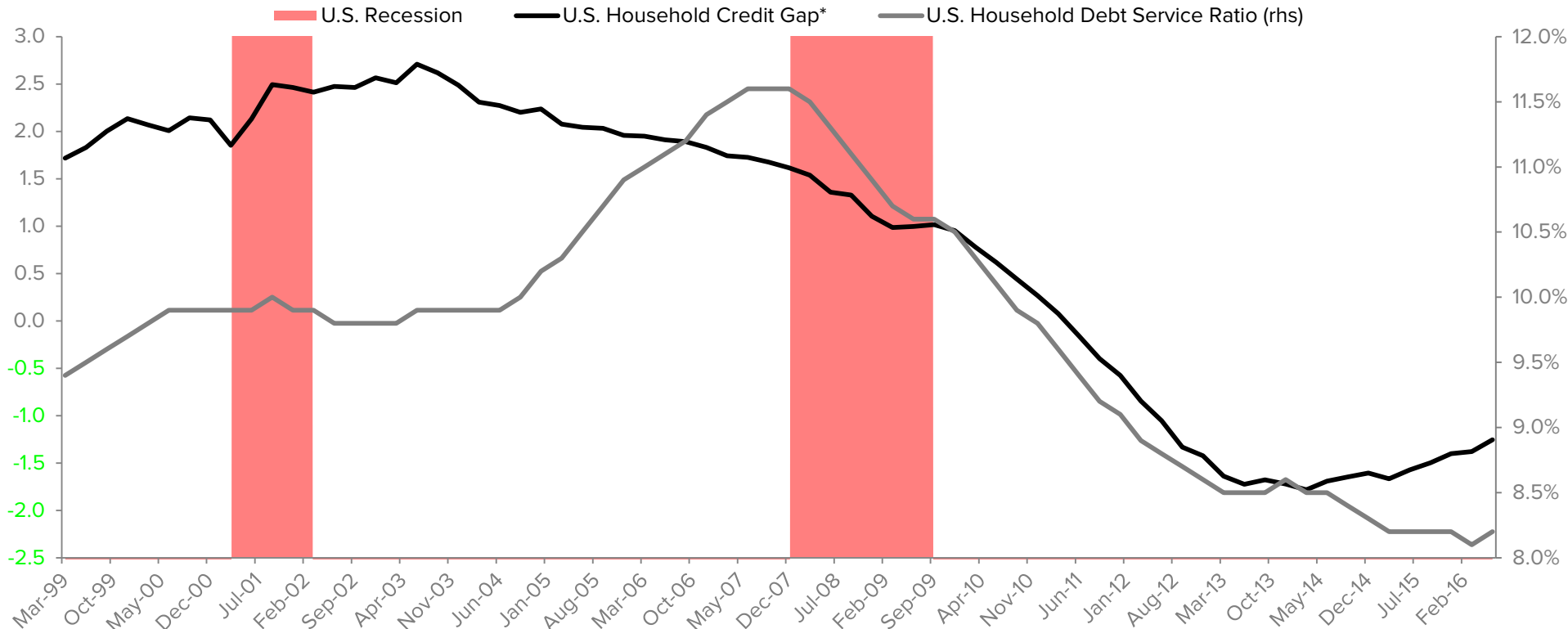
# PERHAPS; MARGINS ARE SUPPORTIVE

U.S. CORPORATIONS HAVE A WIDE MARGIN OF SAFETY IN OPERATING MARGIN TERMS BEFORE NEGATIVE PROFIT GROWTH BEGINS TO THREATEN THEIR ABILITY TO SERVICE DEBT.



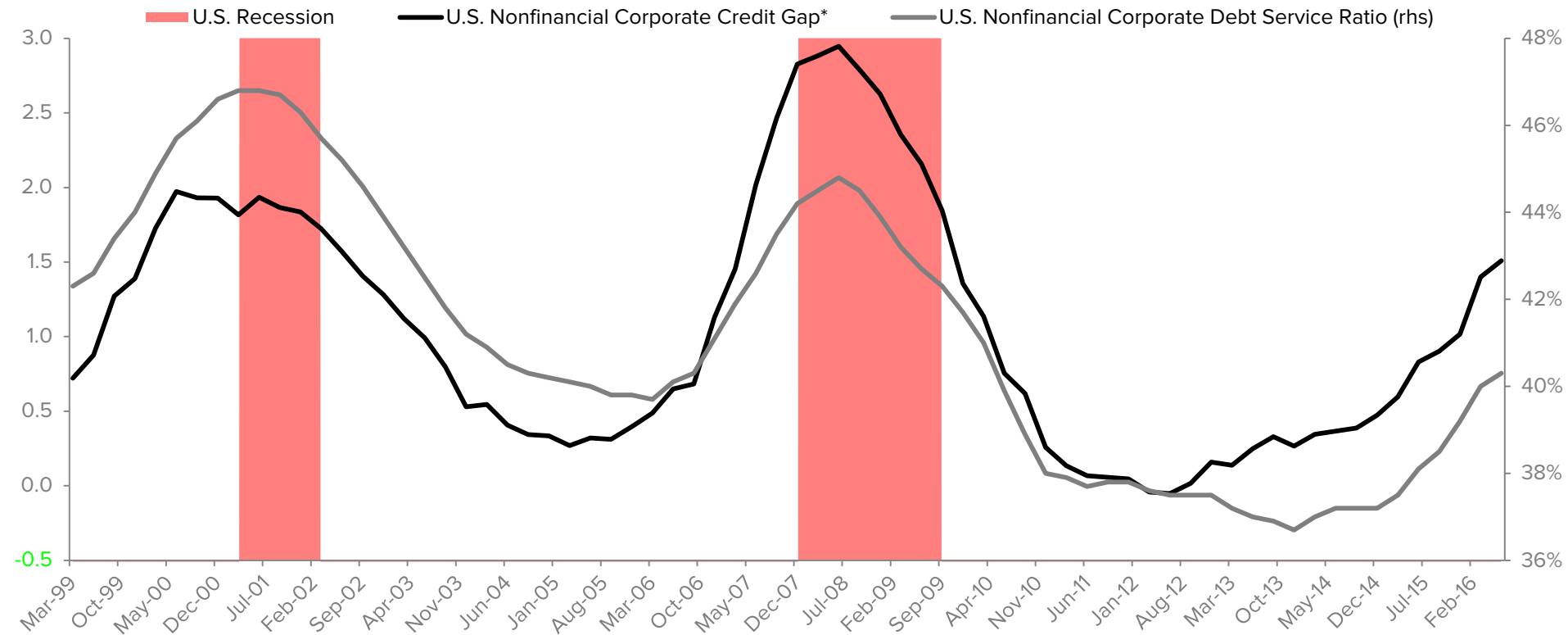
# HOUSEHOLD BALANCE SHEETS: **HEALTHY**

**THIS WE KNOW: THE RELATIVELY TEPID PACE OF LEVERAGE GROWTH IN THE PRIVATE NONFINANCIAL SECTOR THROUGHOUT THIS EXPANSION WOULD SEEM TO IMPLY THE CREDIT CYCLE HAS LEGS. MOREOVER, THE LACK OF FINANCIAL TIGHTENING MEANS DEBT SERVICE RATIOS HAVE NOT RISEN ENOUGH TO FACILITATE THE KIND OF DELEVERAGING THAT HAS HISTORICALLY PERPETUATED RECESSIONS.**



# CORPORATE BALANCE SHEETS: OK STILL

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# IS DELEVERAGING REQUIRED? **NOT YET**

THE RELATIVELY TEPID PACE OF LEVERAGE GROWTH IN THE PRIVATE NONFINANCIAL SECTOR THROUGHOUT THIS EXPANSION WOULD SEEM TO IMPLY THE CREDIT CYCLE HAS LEGS.

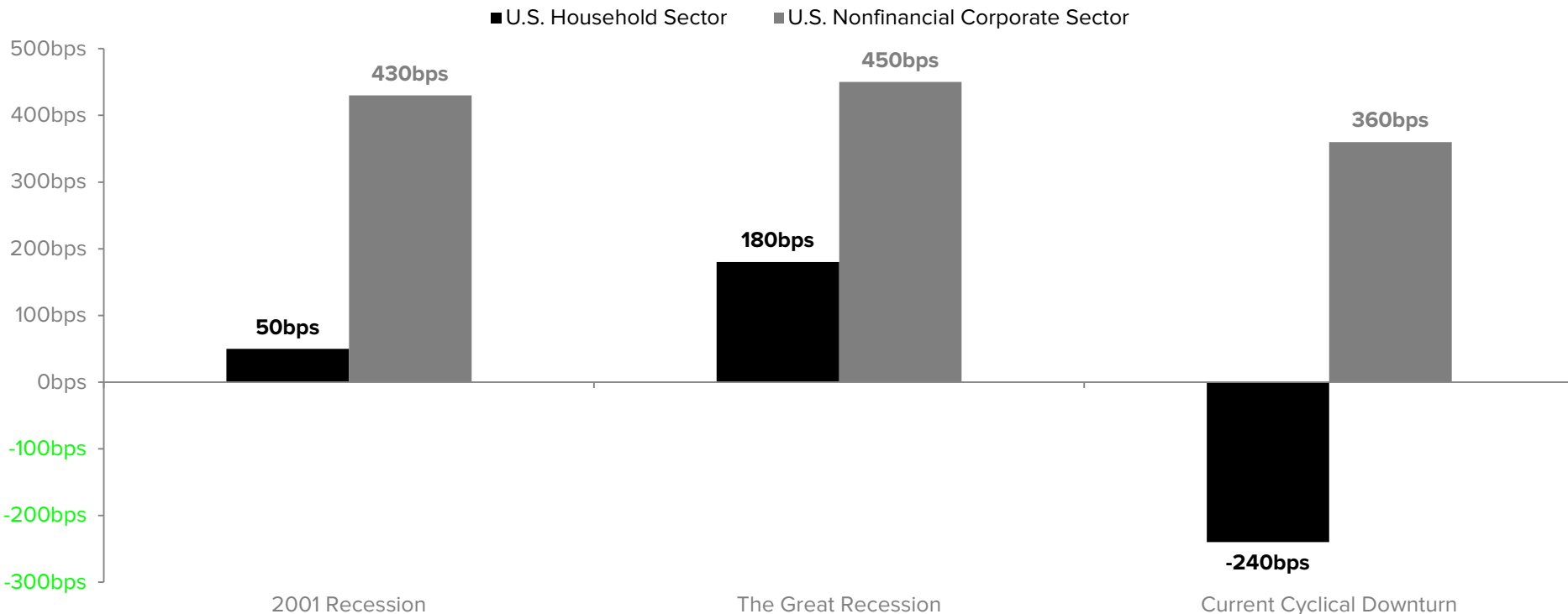
Sector Level Credit Gap\* Reading Just Prior to the Onset of Recession



# WILL DELEVERAGING BE FORCED? **NOT YET**

THE LACK OF FINANCIAL TIGHTENING MEANS DEBT SERVICE RATIOS HAVE NOT RISEN ENOUGH TO FACILITATE THE KIND OF DELEVERAGING THAT HAS HISTORICALLY PERPETUATED RECESSIONS.

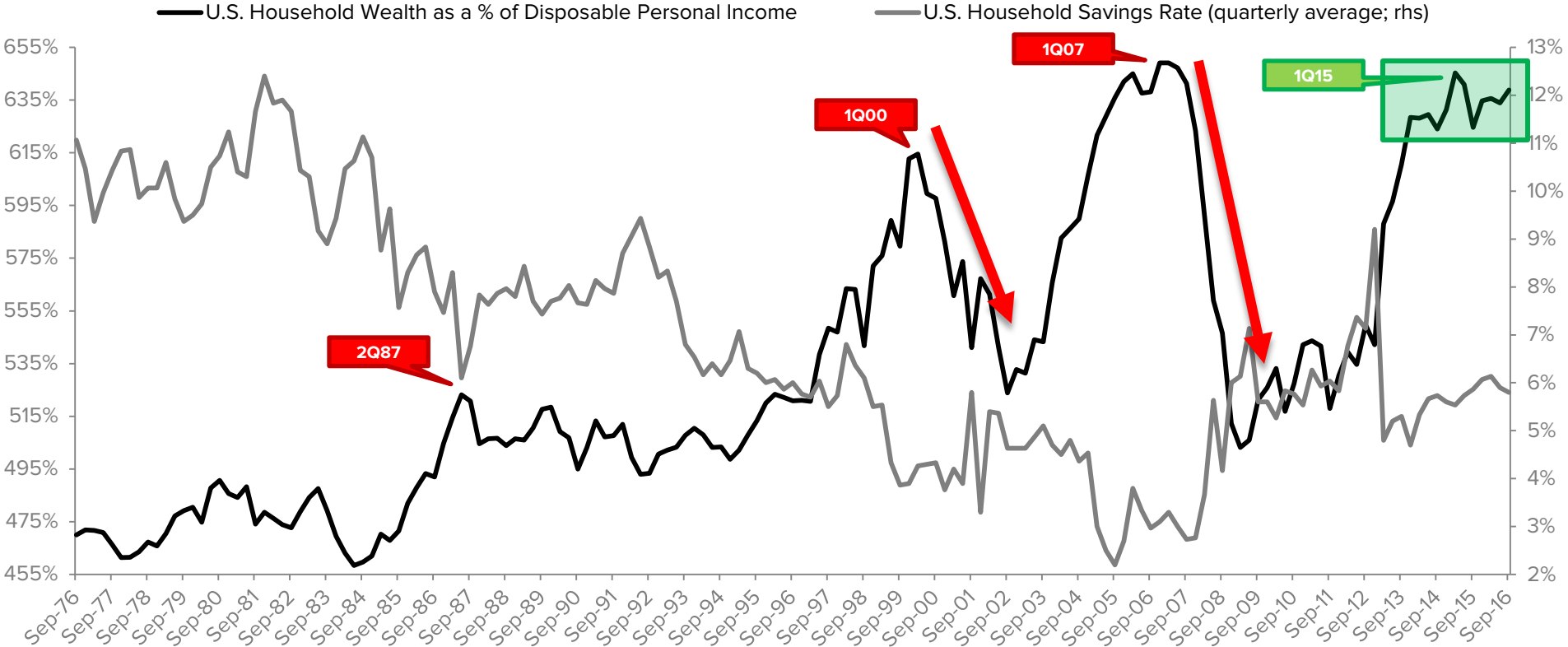
Trough-to-Peak Delta in Debt Service Ratio by Sector Just Prior to the Onset of Recession





# THE WEALTH EFFECT REMAINS ELEVATED

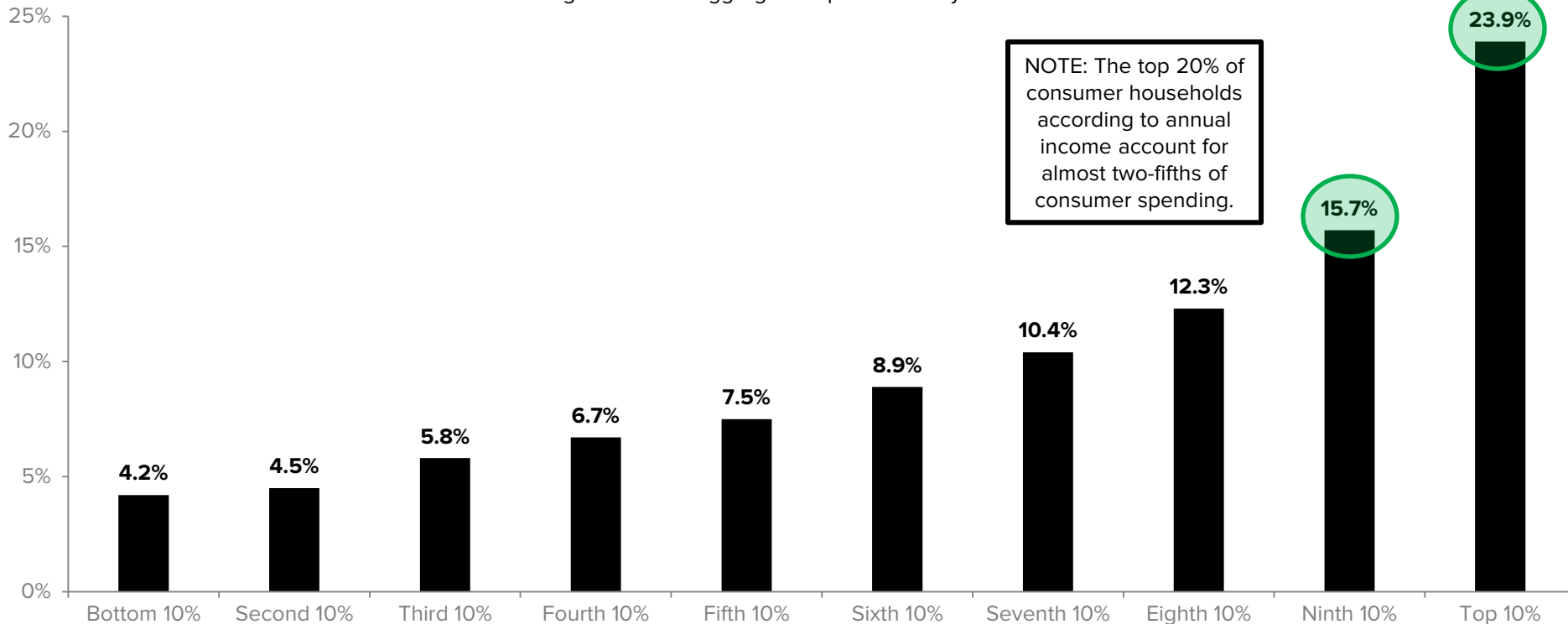
ON AN ECONOMY-WIDE BASIS, THE “WEALTH EFFECT” HAS STABILIZED AT/NEAR ITS 1Q15 CYCLE PEAK. THIS AND A DECLINING SAVINGS RATE MAY BUOY CONSUMPTION GROWTH IN THE NEAR TERM IN THE FACE OF SLOWING AGGREGATE INCOME GROWTH.



# THE HIGH-END MATTERS; GAS PRICES DON'T

THE TOP 20% OF HOUSEHOLDS ACCORDING TO ANNUAL INCOME ACCOUNT FOR ALMOST TWO-FIFTHS OF CONSUMER SPENDING. THAT'S DOUBLE THE AMOUNT OF SPENDING THEIR UNITS WOULD IMPLY ON A LIKE-FOR-LIKE BASIS.

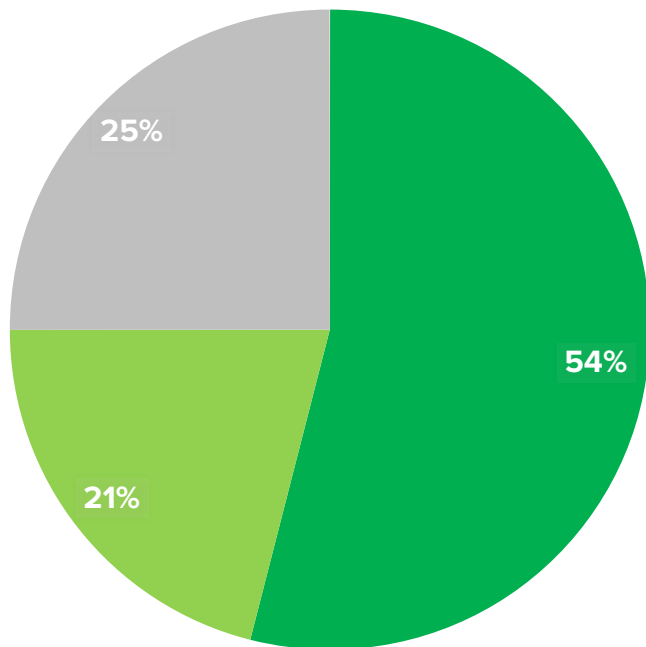
■ Percentage of Annual Aggregate Expenditures by Decile of Income



# ASSET PRICE INFLATION IS A KEY RISK

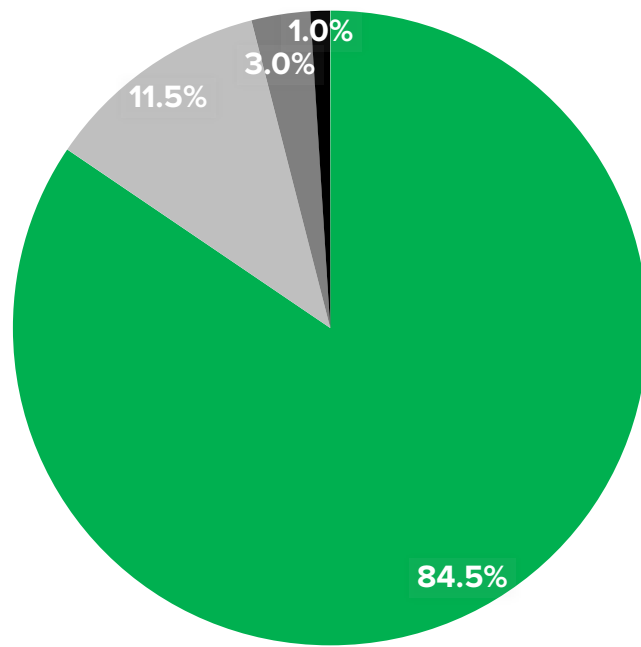
**Distribution of U.S. Household Wealth, by Percentile**

■ Top 3% ■ Next 7% ■ Bottom 90%



**Ownership of U.S. Financial Assets, by Household Wealth Distribution**

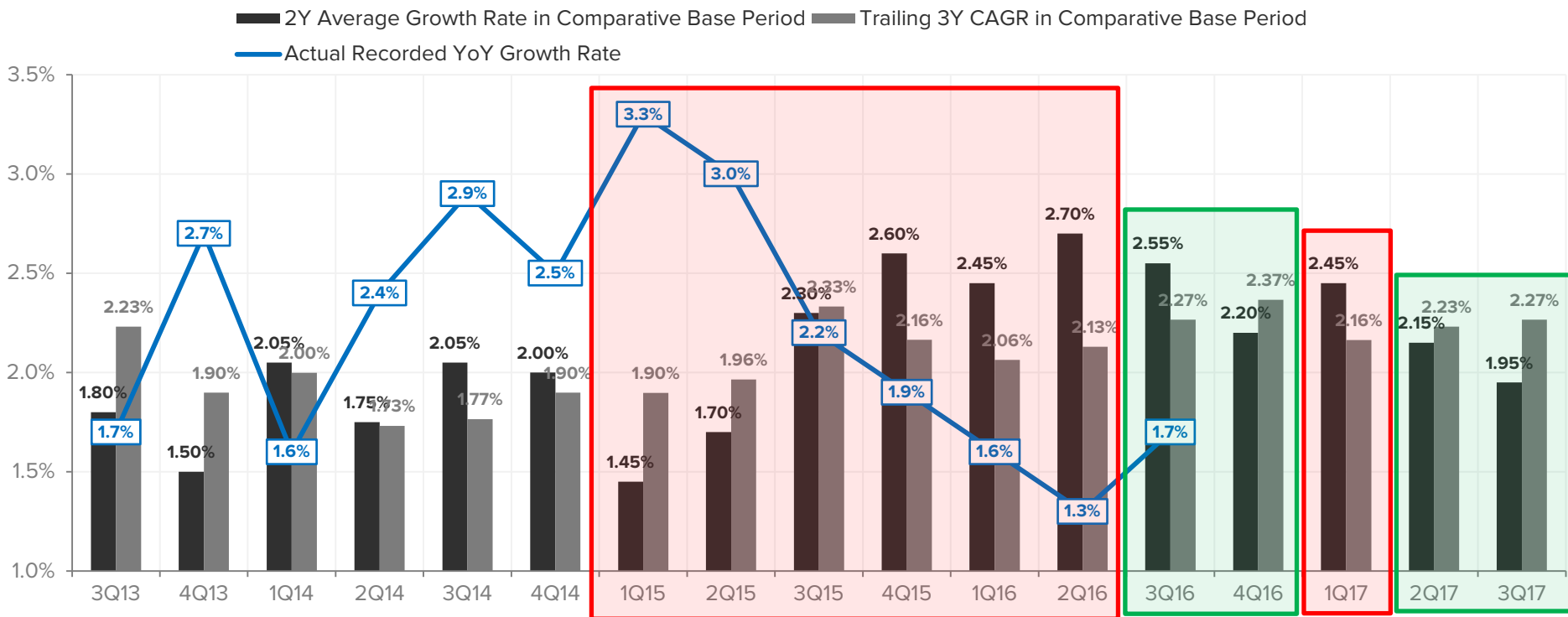
■ Top 10% ■ Next 15% ■ Next 25% ■ Bottom 50%



# U.S. GDP BASE EFFECTS

THE STEEPING OF BASE EFFECTS FROM 4Q16 TO 1Q17 IS THE SHARPEST WE'VE SEEN SINCE Q1 TO Q2 OF 2016. RECALL THAT YOY GDP GROWTH SLOWED -30BPS. IF GROWTH MOMENTUM CONTINUES ACCELERATING THROUGH Q4, THERE'S UPSIDE IN Q1 TO 1.8% YOY/0.0% QOQ SAAR.

## Comparative Base Effect for the Respective Real GDP Reporting Period



# U.S. GDP PREDICTIVE TRACKING ALGORITHM

HIGH-FREQUENCY INDICATOR		QUARTERLY AVERAGE DATA		TRENDING DATA		SEQUENTIAL DATA		QUARTERLY AVERAGE PERCENTILE BASIS (10Y)
CONSUMPTION	UNITED STATES Real PCE SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		2.78	2.87	2.67	2.88	2.90	2.89	79%
	UNITED STATES Headline Retail Sales SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		3.64	4.00	2.90	3.77	4.20	3.90	58%
	UNITED STATES Retail Sales Control Group SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		2.96	3.66	3.22	3.40	3.90	3.40	58%
	UNITED STATES Auto Sales Total Annualized SAAR YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		-1.59	0.99	0.33	0.99	-1.17	4.87	34%
	UNITED STATES Real Disposable Personal Income SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		2.66	2.37	2.78	2.43	2.50	2.30	52%
	UNITED STATES Personal Savings Rate SA YoY bps Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		6.67	-45.00	13.33	-40.00	-40.00	-50.00	21%
	UNITED STATES Total Employees On Nonfarm Payrolls SA YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		1.73	1.58	1.75	1.58	1.59	1.51	54%
	UNITED STATES Nominal Average Hourly Earnings SA YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
PRIVATE INVESTMENT		2.62	2.75	2.58	2.73	2.50	2.90	76%
	UNITED STATES Average Weekly Hours SA YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		-0.58	-0.48	-0.43	-0.50	-0.60	-0.60	18%
	UNITED STATES Monthly Initial Jobless Claims SA YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		-5.61	-4.71	-3.92	-4.70	-2.30	-7.60	50%
	UNITED STATES Average Monthly Change in the Fed Labor Market Conditions Index SA (%)	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		0.67	1.17	-0.48	1.17	2.10	-0.30	38%
	UNITED STATES Conference Board Consumer Confidence SA 1985=100 YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		2.54	12.64	2.11	12.64	18.14	18.07	65%
	UNITED STATES Industrial Production SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		-0.99	-0.70	-1.22	-0.80	-0.80	-0.60	26%
	UNITED STATES Durable Goods New Orders NSA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		-1.30	0.35	-0.23	0.37	0.90	-0.20	39%
	UNITED STATES Capital Goods New Orders Non-Defense, Ex-Aircraft & Parts NSA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		-4.32	-2.90	-3.99	-3.30	-4.30	-1.50	31%
RESIDENTIAL	UNITED STATES Manufacturing & Trade Inventories SA YoY % Change	3Q16	4Q16	12MMA	3MMA (OCT)	Prior	Latest (OCT)	Latest Reading
		0.59	0.40	0.90	0.53	0.50	0.40	15%
	UNITED STATES Nonresidential Construction Spending SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		1.24	4.21	4.57	3.40	3.60	4.90	52%
	UNITED STATES Residential Construction Spending SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
GOV'T		2.41	2.90	6.13	1.97	2.80	3.00	47%
	UNITED STATES Federal Budget Outlays YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		8.94	0.68	4.42	6.35	-23.51	24.86	37%
	UNITED STATES ISM Manufacturing PMI SA	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		51.17	53.27	51.51	53.27	53.20	54.70	60%
SURVEYS	UNITED STATES ISM Non-Manufacturing PMI SA	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		54.67	56.40	54.98	56.40	57.20	57.20	80%
	UNITED STATES ISM Economy-Weighted Composite PMI SA	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
		54.23	56.03	54.57	56.03	56.70	56.90	80%
	UNITED STATES NFIB Small Business Optimism Index SA YoY % Change	3Q16	4Q16	12MMA	3MMA (DEC)	Prior	Latest (DEC)	Latest Reading
NET EXPORTS		-1.50	4.71	-0.84	4.71	4.13	11.13	86%
	UNITED STATES Exports SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		-0.02	0.79	-3.08	0.93	0.40	1.20	29%
	UNITED STATES Imports SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		-1.35	1.72	-2.76	0.73	0.60	2.80	44%
DEFLATOR	UNITED STATES CPI NSA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		1.12	1.66	1.15	1.60	1.60	1.70	48%
	UNITED STATES Core CPI NSA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		2.24	2.13	2.18	2.19	2.10	2.10	69%
	UNITED STATES PCE Deflator SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		1.04	1.40	1.02	1.33	1.40	1.40	46%
	UNITED STATES Core PCE Deflator SA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		1.69	1.71	1.63	1.70	1.77	1.65	63%
	UNITED STATES PPI NSA YoY % Change	3Q16	4Q16	12MMA	3MMA (NOV)	Prior	Latest (NOV)	Latest Reading
		0.24	1.05	0.18	0.93	0.80	1.30	35%

DATA SOURCE: BLOOMBERG

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