Overview & Service Tiers

40 2024

Ends & Means. Capital Allocation (CA) is a multi-tiered service that seeks to help stewards of long horizon investment programs deploy human as well as financial capital effectively and efficiently. As noted below, the service comprises multiple elements including Dashboards featuring two resources furnished exclusively to CA clients: (1) Return Prospects (RPs) for several dozen asset classes and sub-classes; and (2) Model Portfolios (MPs) crafted in accordance with clearly articulated drawdown and turnover constraints.

More For Less. As noted by CA founder <u>David Salem</u> in a conversation with Hedgeye CEO Keith McCullough posted <u>here</u>, investment pros choosing to retain rather than delegate responsibility for macro analysis are generally making their jobs unnecessarily difficult. By delegating such work to Hedgeye—a research provider meeting fully the demanding criteria outlined below—allocators can obtain better information at lower cost. Whether they put such information to effective use in a repeatable manner is a separate question or rather challenge—one that David and his CA team seek specifically to help CA subscribers overcome.

Suggested Selection Criteria for Investment Research Providers

Invert. Most search criteria comprise coveted attributes only—like the specs for Yale's presidential search circa 1950 that caused one alum to quip, "I didn't know God was a Yale man." The wiser course when conducting searches is to apply negative as well as positive screens, in that order, negative screens typically taking less time to apply than positive ones. David Salem did just this when using the criteria below to choose a primary research provider to boost his effectiveness as a CIO, forging a close relationship with Hedgeye that catalyzed his hiring to build **Capital Allocation**.

Disqualifying Attributes

- Advertising-centric revenue model
- Unable or unwilling to provide complete time-stamped record of past work

Unfavorable Attributes

- Emphasis on narratives as distinct from data
- Embodies specific return forecasts or price targets for assets being analyzed

Favorable Attributes

- Bayesian commitment to updating research ASAP after new data arrive
- Proven capacity to withstand short-term performance pressures

Essential Attributes

- Multi-factor, multi-duration analyses based solely on reported data
- Focus on rates of change (vs. levels) in macro variables being tracked
- Asset price changes trump fundamentals when crafting actionable ideas

Select Audience. CA subscribers comprise primarily allocators managing long-term capital in a globally diversified manner, supplemented by diverse individuals seeking enhanced macro awareness and actionable investment ideas. Given the breadth of sector-specific as well as macro research generated by Hedgeye, CA subscriptions can be especially cost-effective for (a) asset owners engaged in direct or co-investment in individual companies or properties and (b) investment managers whose "bottom up" investment processes inhibit routine and rigorous analysis of the larger macro environment.

		Capital Allocation (CA) Elements By Tier	Tier						
Element	When	What	1	2	3	4			
Consultations									
Consult CA Team	On-demand	Three 60-minute consults per quarter	٧	٧					
• Consult Other Sector Teams	On-demand	Three 45-minute consults per quarter *	٧						
• Sector-Specific Black Books	On-demand	Three such books of a subscriber's choosing per quarter	٧						
Publications									
Model Portfolios	Daily *	Dual Constraint MPs with key data updated daily	٧	٧	٧	٧			
• Price, Volume & Volatility	Daily *	Key flow-related data for all ETFs tracked by CA	٧	٧	٧	٧			
• Top Three Things	Daily	Early morning (ET) callout of noteworthy phenomena	٧	٧	٧				
Sector Tracker	Daily	Return & volatility data for multiple asset classes	٧	٧	٧				
• Risk Range™ Signals	Daily	Trade ranges & Trend levels for widely held exposures	٧	٧	٧				
• Early Look	Daily	Commentary on evolving economic & market conditions	٧	٧	٧				
Sales Notes	Daily	Key takeaways from The Call & prior day's research note:	٧	√	٧				
• The Morning Shift	Daily	Callouts on macro developments & ETF Pro re-ranks	٧	٧	٧				
• ETF Pro	Weekly	Opportunities & perils in a large universe of ETFs	٧	٧	٧				
• Long/Short Ideas	Weekly	Stock-specific recommendations from sector teams	٧	٧	٧				
Macro Themes	Quarterly	Comprehensive analysis of economy & markets	٧	٧	٧				
• CA Dashboards	>5x per quarter	See illustrative contents at page 4	٧	٧	٧	٧			
• CA Musings	>4x per quarter	Facts and opinions germane to long-term investing	٧	√	٧	٧			
Videos									
• The Call @ Hedgeye	Daily	60-minute webcast featuring Hedgeye sector specialists	٧	٧	٧				
• The Macro Show	Daily	30-minute update on the global economy & markets	٧	٧	٧				
 Macro Themes & Updates 	2x per quarter	One hour video discussions of evolving Macro Themes	٧	√	٧				
• Policy Calls	>4x per quarter	Webinars on Macro, Housing & telcom policy developme	٧	V	٧				
• CA Videos & Webinars	>4x per quarter	Live & recorded discussions of CA-specific topics	٧	٧	٧	٧			
* To spare patrons' inboxes, this dail	y publication is pos	ted to the CA feed but not emailed. Annualized Fee =	\$60k	\$40k	\$20K	\$10k			

Capital Allocation Managing Director David Salem

Prior to joining Hedgeye in early 2023, David served as founding President and Chief Investment Officer of The Investment Fund for Foundations (TIFF) and as a partner at GMO, working closely with Jeremy Grantham on investment solutions for large institutional funds.

David received a JD cum laude from Harvard Law School and an MBA with high distinction from Harvard Business School, where he was elected a Baker Scholar. A member of the District of Columbia Bar, David has held adjunct faculty positions at Middlebury College, from which he earned his undergraduate degree summa cum laude, and the University of Virginia, and served in the White House Counsel's office while enrolled at Harvard.

David's has given talks at many colleges and universities, including Dartmouth, Duke, Harvard, MIT, Middlebury, Northwestern, and Oxford, and at conferences organized by the Association of Governing Boards, the CFA Institute, the Council on Foundations, the Foundation Financial Officers Group and NACUBO among other organizations.

David's extensive volunteer labors have included service as a trustee of Middlebury College, the Center for Effective Philanthropy, the Initiative for a Competitive Inner City and the Core Knowledge Foundation, and as a 15+ year member of the investment committee of The Atlantic Philanthropies.

David and his wife Amory Rowe Salem (linkedin.com/in/amoryrowesalem) and their children reside in Cambridge, MA, which serves as home base for Amory's work as a sports journalist and Head Coach of girls lacrosse at the city's public high school, Cambridge Rindge and Latin.

Illustrative Dashboard

	Page	As Of *	User Guide to Return Prospect
Key Takeaways	2	As Of * 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24 10.2.24	User Guide to Return Prospect: Yield = Current income yield on instrument as reported by Factset: an important variable in the total return projections discussed below. Drawdown Check = In the CA team's opinion, there's a less than 25% probability the specified exposure will undergo a drawdown exceeding the "Check" over the interval specified in Longer-Term Return Prospects. Positive = instrument is 75+% likely in the CA team's opinion to produce a positive total return during specified interval.
U.S. Market Structure Analysis from Tier 1 Alpha Legal Hedgeye Overview * Black dates denote Elements refreshed since prior edition of Das	19 21 22	10.2.24 1.3.24 5.22.24	inputs render a directional appraisal of the instrument infeasible. - Negative = instrument is 75+% likely in the CA team's opinion to produce a negative total return during specified interval.

Illustrative Return Prospects

	Ticker	Yield	Drawdown Check	Remainder of 3Q24	4Q24	1Q25	2Q25	Refreshed Long-Term Return Prospect (Now	Change vs. Prior Prospect	Prior Prospect (August 2024)
Currencies			GHOOK	042.				through 6/30/25)	Troopcot	(riagaot EoE i)
Invesco DB US Dollar Index Bullish Fund	UUP	6.2%	10%					Positive	_	Positive
Invesco CurrencyShares Euro Trust	FXE	2.2%	10%					Indeterminate	_	Indeterminate
Invesco Currencyshares Japanese Yen Trust	FXY	0.0%	15%					Indeterminate	_	Indeterminate
Invesco CurrencyShares Swiss Franc Trust	FXF	0.0%	10%					Indeterminate	_	Indeterminate
Invesco CurrencyShares British Pound Sterling Trust	FXB	3.1%	10%					Positive	_	Positive
SPDR Gold Shares	GLD	0.0%	15%					Positive	_	Positive
Commodities										
iShares S&P GSCI Commodity Indexed Trust	GSG	0.0%	20%					Positive	_	Positive
United States Oil Fund LP	USO	0.0%	20%					Indeterminate	_	Indeterminate
United States Natural Gas Fund LP	UNG	0.0%	25%					Indeterminate	_	Indeterminate
Invesco DB Agriculture Fund	DBA	3.7%	20%					Positive	_	Positive
Invesco DB Base Metals Fund	DBB	6.7%	20%					Indeterminate	_	Indeterminate
iShares Silver Trust	SLV	0.0%	25%					Positive	_	Positive
Sprott Physical Uranium Trust	SRUUF	0.0%	25%					Indeterminate	_	Indeterminate
ProShares Bitcoin Strategy ETF	BITO	56.8%	25%					Indeterminate	_	Indeterminate
Grayscale Ethereum Trust (ETH)	ETHE	0.0%	25%					Positive	_	Positive
Bonds										
iShares 1-3 Year Treasury Bond ETF	SHY	3.7%	5%					Indeterminate	_	Indeterminate
iShares 7-10 Year Treasury Bond ETF	IEF	3.2%	10%					Indeterminate	_	Indeterminate
iShares 20+ Year Treasury Bond ETF	TLT	3.4%	15%					Indeterminate	_	Indeterminate
iShares iBoxx \$ High Yield Corporate Bond ETF	HYG	5.8%	20%					Indeterminate	_	Indeterminate
iShares iBoxx \$ Investment Grade Corporate Bond ETF	LQD	4.2%	20%					Positive	_	Positive
iShares MBS ETF	MBB	3.6%	20%					Indeterminate	_	Indeterminate
iShares Preferred & Income Securities ETF	PFF	6.1%	20%					Indeterminate	_	Indeterminate
iShares TIPS Bond ETF	TIP	2.7%	10%					Positive	_	Positive
SPDR FTSE International Government Inflation-Protected Bond ETF	WIP	6.0%	10%					Positive	_	Positive
Vanguard Total International Bond ETF	BNDX	4.7%	10%					Positive	_	Positive
iShares JP Morgan USD Emerging Markets Bond ETF	EMB	4.7%	15%					Positive	_	Positive
Global & Non-US Stocks										
iShares MSCI Emerging Markets ex China ETF	EMXC	2.0%	20%					Positive	_	Positive
iShares MSCI Japan ETF	EWJ	2.0%	15%					Positive	_	Positive
iShares MSCI Japan Small-Cap ETF	SCJ	2.1%	20%					Positive	_	Positive
iShares China Large-Cap ETF	FXI	2.6%	20%					Indeterminate	_	Indeterminate
iShares MSCI Hong Kong ETF	EWH	4.8%	25%					Indeterminate	_	Indeterminate
iShares MSCI India ETF	INDA	0.0%	25%					Positive	_	Positive
iShares MSCI South Korea ETF	EWY	2.6%	25%					Negative	_	Negative
iShares MSCI Australia ETF	EWA	3.7%	15%					Positive	_	Positive
iShares MSCI Singapore ETF	EWS	4.1%	25%					Indeterminate	_	Indeterminate
iShares MSCI Malaysia ETF	EWM	2.8%	25%					Positive	_	Positive
iShares MSCI South Africa ETF	EZA	2.4%	20%					Positive	_	Positive
Vanguard FTSE Europe ETF	VGK	3.0%	15%					Positive	_	Positive
iShares MSCI United Kingdom ETF	EWU	3.9%	15%					Positive	_	Positive
iShares MSCI Germany ETF	EWG	2.3%	15%					Positive	_	Positive
iShares MSCI France ETF	EWO	3.0%	20%					Positive	_	Positive
iShares MSCI Poland ETF	EPOL	4.5%	25%					Positive	_	Positive
iShares MSCI Canada ETF	EWC	2.1%	15%					Positive	_	Positive
iShares MSCI Mexico ETF	EWW	2.7%	25%					Negative	_	Negative
iShares MSCI Brazil ETF	EWZ	7.1%	25%					Indeterminate	_	Indeterminate
VanEck Gold Miners ETF	GDX	1.3%	25%					Positive	_	Positive
	URA	6.8%	25%					Positive	_	Positive
Global X Uranium ETF										
Global X Uranium ETF VanEck Rare Earth and Strategic Metals ETF	REMX	0.0%	25%					Negative	_	Negative

Illustrative Model Portfolios

Г		•••														
Constraint								ortfolios	ling 18-Month	n Interval						
Constraints = 13% Proc			awdown	-25% Drawdown		-35% Drawdown		Ver 740% in Any ite	Iling 18-Month Interval Signals							
		-13% DI	awuowii	-23% 01	-25% Drawdown		awuowii			ĺ	Below = Lev	el Exceeds I	ast Price			
Portfolio Indicative Weights Last Revised On:			9/12/2024		9/12/2024		/2024	Long-Term Return							_	
Turnover Over Briefer of Since Inception or Last 18 Months:		26%		28%		29%		Prospect through 2Q25								
Total Return Since Inception on 5.9.24 Through:	9/27/2024	Latest	.0% Market	Latest	.7% Market	5. Latest	2% Market		Closing							
		Reset	Adjusted	Reset	Adjusted	Reset	Adjusted		Price as of	Price v		Current	Price v		Current	
Currencies & Cash Equivalents		35.0%	34.9%	14.0%	14.1%	9.0%	9.0%		9/27/2024	Trend	Trend*	Status	Tail	Tail*	Status	
Cash Equivalents Invesco DB US Dollar Index Bullish Fund	BIL	3.0% 15.0%	3.0%	2.0%	2.0%	1.0%	1.0%	Positive Positive	\$ 28.07	-2.91%	N/A 28.91	Below	-0.92%	N/A 28.33	Below	
Invesco CurrencyShares Euro Trust	FXE							Indeterminate	\$ 103.15	4.19%	99.00	Above	5.26%	98.00	Above	
Invesco Currencyshares Japanese Yen Trust	FXY							Indeterminate	\$ 65.02	4.85%	62.01	Above	5.78%	61.47	Above	
Invesco CurrencyShares Swiss Franc Trust Invesco CurrencyShares British Pound Sterling Trust	FXF FXB	 					_	Indeterminate Positive	\$ 105.75 \$ 128.79	3.67% 4.71%	102.00	Above Above	4.70% 6.44%	101.00	Above	
SPDR Gold Shares	GLD	17.0%	17.3%	12.0%	12.1%	8.0%	8.1%	Positive	\$ 245.02	10.87%	221.00	Above	17.80%	208.00	Above	
Commodities		6.0%	6.1%	8.0%	8.0%	12.0%	12.0%									
iShares S&P GSCI Commodity Indexed Trust United States Oil Fund LP	GSG USO	6.0%	6.1%	8.0%	8.0%	12.0%	12.0%	Positive Indeterminate	\$ 21.06 \$ 70.27	-3.97% -7.53%	21.93 75.99	Below Below	-3.04% -6.27%	21.72 74.97	Below Below	
United States Oil Fund LP United States Natural Gas Fund LP	UNG							Indeterminate	\$ 16.37	4.67%	15.64	Above	-21.94%	20.97	Below	
Invesco DB Agriculture Fund	DBA							Positive	\$ 26.55	6.24%	24.99	Above	13.80%	23.33	Above	
Invesco DB Base Metals Fund	DBB		-					Indeterminate	\$ 20.93 \$ 28.86	6.84%	19.59	Above	10.45%	18.95	Above	
iShares Silver Trust Sprott Physical Uranium Trust	SRUUF							Positive Indeterminate	\$ 28.86 \$ 19.71	9.98%	26.24 18.96	Above Above	17.80% 4.29%	24.50 18.90	Above Above	
ProShares Bitcoin ETF	BITO							Indeterminate	\$ 19.88	4.74%	18.98	Above	15.38%	17.23	Above	
Grayscale Ethereum Trust (ETH)	ETHE	00.00		00.00		** ***	10.00	Positive	\$ 22.79	-10.56%	25.48	Below	-0.13%	22.82	Below	
Bonds & Preferred Stocks iShares 1-3 Year Treasury Bond ETF	SHY	28.0% 3.0%	27.7% 3.0%	22.0%	21.6%	11.0%	10.8%	Indeterminate	\$ 83.27	2.39%	81.33	Above	3.33%	80.59	Above	
iShares 7-10 Year Treasury Bond ETF	IEF	3.0%	3.0%					Indeterminate	\$ 98.39	3.57%	95.00	Above	5.67%	93.11	Above	
iShares 20+ Year Treasury Bond ETF	TLT							Indeterminate	\$ 98.57	4.83%	94.03	Above	5.83%	93.14	Above	
iShares iBoxx \$ High Yield Corporate Bond ETF	HYG LOD	<u> </u>		<u> </u>				Indeterminate Positive	\$ 80.36 \$ 113.26	4.27% 4.87%	77.07 108.00	Above	7.23% 6.85%	74.94 106.00	Above	
iShares iBoxx \$ Investment Grade Corporate Bond ETF iShares MBS ETF	MBB	<u> </u>		-		-		Indeterminate	\$ 96.21	3.54%	92.92	Above Above	5.80%	90.94	Above Above	
iShares Preferred & Income Securities ETF	PFF							Indeterminate	\$ 33.45	6.70%	31.35	Above	9.49%	30.55	Above	
iShares TIPS Bond ETF	TIP	8.0%	7.9%	6.0%	5.9%			Positive	\$ 110.54	4.28%	106.00	Above	5.28%	105.00	Above	
Vanguard Total International Bond ETF SPDR FTSE International Government Inflation-Protected Bond ETF	BNDX	8.0% 5.0%	7.9% 5.0%	8.0%	7.8%	7.0%	6.8% 4.0%	Positive Positive	\$ 50.30 \$ 40.32	2.65% 1.54%	49.00 39.71	Above Above	3.93% 4.73%	48.40 38.50	Above	
iShares JP Morgan USD Emerging Markets Bond ETF	EMB	4.0%	4.0%	8.0%	7.9%			Positive	\$ 93.42	4.45%	89.44	Above	7.33%	87.04	Above	
Global & Non-US Equities		23.0%	23.3%	43.0%	43.3%	53.0%	53.2%									
iShares MSCI Emerging Markets ex China ETF iShares MSCI Japan ETF	EMXC EWJ	2.0%	2.0%	4.0%	4.1% 3.9%	4.0% 5.0%	4.1%	Positive Positive	\$ 62.46 \$ 71.08	5.85%	59.01 68.96	Above Above	11.22%	56.16 66.49	Above	
iShares MSCI Japan Small-Cap ETF	SCJ	6.0%	5.9%	8.0%	7.9%	8.0%	7.9%	Positive	\$ 78.32	7.29%	73.00	Above	10.11%	71.13	Above	
iShares China Large-Cap ETF	FXI							Indeterminate	\$ 32.17	23.21%	26.11	Above	24.21%	25.90	Above	
iShares MSCI Hong Kong ETF	EWH	4.0%	4.00/	0.00	0.00/	0.00	0.007	Indeterminate	\$ 18.73	16.19%	16.12	Above	11.95%	16.73	Above	
iShares MSCI India ETF iShares MSCI South Korea ETF	INDA EWY	4.0%	4.0%	8.0%	8.0%	6.0%	6.0%	Positive Negative	\$ 59.13 \$ 66.34	8.71% 2.12%	54.39 64.96	Above Above	15.51% 4.08%	51.19 63.74	Above Above	
iShares MSCI Australia ETF	EWA							Positive	\$ 27.05	8.29%	24.98	Above	14.57%	23.61	Above	
iShares MSCI Singapore ETF	EWS							Indeterminate	\$ 22.27	14.21%	19.50	Above	18.46%	18.80	Above	
iShares MSCI Malaysia ETF iShares MSCI South Africa ETF	EWM EZA					2.0%	2.1%	Positive Positive	\$ 27.25 \$ 51.55	14.88%	23.72 43.25	Above Above	21.71%	22.39 41.47	Above Above	
Vanguard FTSE Europe ETF	VGK	6.0%	6.1%	8.0%	8.1%	12.0%	12.1%	Positive	\$ 71.68	5.44%	67.98	Above	10.29%	64.99	Above	
iShares MSCI United Kingdom ETF	EWU	3.0%	3.0%	5.0%	5.0%	6.0%	6.0%	Positive	\$ 37.67	7.63%	35.00	Above	10.96%	33.95	Above	
iShares MSCI Germany ETF iShares MSCI France ETF	EWG EWO	<u> </u>	-					Positive Positive	\$ 33.93 \$ 41.12	8.51% 5.41%	31.27 39.01	Above Above	13.59% 7.62%	29.87 38.21	Above	
iShares MSCI France ETF iShares MSCI Poland ETF	EPOL			4.0%	4.1%	2.0%	2.0%	Positive	\$ 24.86	3.41%	24.04	Above	10.49%	22.50	Above	
iShares MSCI Canada ETF	EWC							Positive	\$ 41.45	8.20%	38.31	Above	12.27%	36.92	Above	
iShares MSCI Mexico ETF	EWW						\vdash	Negative	\$ 53.96	-6.40%	57.65	Below	-10.05%	59.99	Below	
iShares MSCI Brazil ETF VanEck Gold Miners ETF	EWZ GDX	\vdash		\vdash		6.0%	6.0%	Indeterminate Positive	\$ 29.73 \$ 40.36	1.23%	29.37 36.26	Above Above	0.27%	29.65 33.26	Above Above	
Global X Uranium ETF	URA	2.0%	2.2%	2.0%	2.2%	2.0%	2.2%	Positive	\$ 29.10	5.32%	27.63	Above	6.83%	27.24	Above	
VanEck Rare Earth and Strategic Metals ETF	REMX							Negative	\$ 45.48	3.93%	43.76	Above	-13.95%	52.85	Below	
VanEck Agribusiness ETF US Equities	MOO	8.0%	8.1%	13.0%	13.0%	15.0%	14.9%	Negative	\$ 75.62	5.13%	71.93	Above	2.80%	73.56	Above	
SPDR S&P 500 ETF Trust	SPY	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	Positive	\$ 571.47	5,44%	542.00	Above	12,49%	508.00	Above	
Invesco QQQ Trust Series I	QQQ	2.0%	2.0%	3.0%	3.0%	4.0%	4.0%	Positive	\$ 486.75	4.23%	467.00	Above	11.90%	435.00	Above	
iShares Russell 2000 ETF	IWM						5.533	Indeterminate	\$ 220.33	3.44%	213.00	Above	9.62%	201.00	Above	
IShares Russell 1000 Growth ETF IShares Russell 1000 Value ETF	IWF	3.0%	3.0%	5.0%	5.0%	5.0%	5.0%	Positive Indeterminate	\$ 373.63 \$ 189.29	4.37% 5.16%	358.00 180.00	Above Above	13.22% 8.17%	330.00 175.00	Above Above	
Technology Select Sector SPDR Fund	XLK							Positive	\$ 225.10	3.73%	217.00	Above	10.34%	204.00	Above	
Financial Select Sector SPDR Fund	XLF							Indeterminate	\$ 45.15	5.49%	42.80	Above	13.04%	39.94	Above	
Industrial Select Sector SPDR Fund	XLI	-						Indeterminate	\$ 134.83 \$ 96.92	7.01%	126.00	Above	13.30%	119.00	Above	
Materials Select Sector SPDR Fund Utilities Select Sector SPDR Fund	XLB							Indeterminate Positive	\$ 96.92 \$ 80.42	6.30%	91.18 71.06	Above Above	11.48% 19.12%	86.94 67.51	Above Above	
Energy Select Sector SPDR Fund	XLE							Positive	\$ 87.19	-3.36%	90.22	Below	-1.85%	88.83	Below	
Alerian MLP ETF	AMLP							Indeterminate	\$ 46.99	1.64%	46.23	Above	6.97%	43.93	Above	
iShares U.S. Consumer Discretionary ETF Communication Services Select Sector SPDR Fund	XLC	 		 		 	\vdash	Positive Positive	\$ 88.15 \$ 90.01	8.95% 6.45%	80.91 84.56	Above Above	15.44% 13.89%	76.36 79.03	Above Above	
Real Estate Select Sector SPDR Fund	XLRE							Indeterminate	\$ 44.29	10.48%	40.09	Above	15.13%	38.47	Above	
iShares U.S. Home Construction ETF	ITB							Indeterminate	\$ 126.77	15.25%	110.00	Above	24.28%	102.00	Above	
iShares U.S. Aerospace & Defense ETF	ITA	—		2.0%	2.0%	—		Positive	\$ 148.51	9.20%	136.00	Above	14.24%	130.00	Above	

* Trend and Tail levels are calculated using price, volume, and volatility data as of close 9/6/2024

HEDGEYE OVERVIEW

Our investment research team is made of managing directors with both buy-side and sell-side experience, while our Washington D.C. policy team has worked on the inside in a variety of positions with a deep understanding of how policy affects the markets and the economy. Our goal is simple: to build the most thoughtful and thorough team on Wall Street, and leveraging our uniquely combined knowledge into investment opportunities for our clients. Our combined investment experience includes time at Carlyle Blue-Wave, Ardsley Partners, Buckingham Research, Morgan Stanley, Dawson-Herman Capital, Wells Fargo Securities, to name a few, while our combined policy experience includes time at the U.S. Court of Appeals, U.S. Energy Department, U.S. Office of Defense, U.S. Federal Reserve, U.S. Chamber of Commerce, and more.

PM at Carlyle-Blue Wave Partners, Magnetar Capital, Falconhenge Partners, and Dawson-Herman Capital Management.

MACRO | DARYL JONES DIRECTOR OF RESEARCH **y** ⊚HEDGEYEDJ Sector Head for Basic Materials at HIG Capital's hedge fund, Brightpoint Capital.

GAMING, LODGING AND LEISURE | SEAN JENKINS ¥ @HEDGEYEGLL Industry veteran with nearly a decade of experience covering Gaming, Lodging, Leisure. Head of GLL Research at Hedgeye. Former Senior Analyst at Hedgeye specializing in Lodging & Leisure services.

RETAIL | BRIAN MCGOUGH # @HEDGEYERETAIL Co-founder of Hedgeye with 30 years of experience covering retail. He was Executive Director at Morgan Stanley, ran the consumer franchise at Copper Arch Capital, and was Director of Investor Relations at Nike.

20+ years experience. While at Morgan Stanley he was ranked #1 by Institutional Investor (Restaurants). Howard has covered Tobacco, Alcohol, Food, and Beverage companies for nearly two decades.

Daniel has two decades of experience on the buy side and sell side primarily covering Consumer at Glenhill Capital, Stelliam, North Sound, Weiss, Peck & Greer, and Lehman Brothers.

HEALTH CARE | TOM TOBIN ♥ @HEDGEYEHC Head of Healthcare Investments at Dawson-Herman Capital Management, joined after working as an analyst at W.P.Stewart.

Two decades on the sell side and buyside. #1 Ranked Institutional Investors Mortgage & Specialty Finance Team at Lehman Brothers. Financials Long/Short Equity Analyst at Millennium Partners and Amaranth Advisors.

Jay has over two decades of experience covering cyclicals, and was the Industrials & Materials analyst at Brown Brothers Harriman, a cyclicals analyst/desk head at Labranche, and partner at L/S fund Bishop & Carroll Capital Partners.

y @HEDGEYECOMM COMMUNICATIONS | ANDREW FREEDMAN 10+ years experience covering TMT. Head of Communication Services at Hedgeye. Former Senior Analyst covering Healthcare IT.

SOFTWARE | ANDREW FREEDMAN, FELIX WANG **y** @HEDGEYESOFTWARE Andrew & Felix, analysts with over a decade of experience each, have teamed up with software analyst Nick Balch to provide differenti & data-oriented Technology sector idea generation.

y @HEDGEYETECH GLOBAL TECHNOLOGY | FELIX WANG 15 years of experience covering TMT/consumer. Coverage includes consumer tech/China, semis, hardware & Al. Featured on Bloombe Sina Finance, Sohu, Barron's and Fast Money

MACRO, CRYPTO, HOUSING | CHRISTIAN DRAKE # @HEDGEYEUSA Covers U.S. Macro, Crypto & Housing, Owned Integrated Performance, LLC, A Human Performance Consultation Company

Over 14 years of Energy investment research experience at Citi and Bloomberg. Employing a well-to-wheel framework to capture movements in the Energy cycle.

DEMOGRAPHY | NEIL HOWE #@HOWEGENERATION Renowned authority on generations and social change in America. Neil is an acclaimed bestselling author and speaker.

Former Managing Partner of Kemp Partners in Washington, DC and led the policy research team at Pelorus Research in London. REITS | ROB SIMONE ¥ @HEDGEYEREITS

Ranked II REIT team at Evercore ISI, most recently Dir. of Bus. Development at Paramount Group (NYSE: PGRE) a New York-based offi TELECOM & MEDIA POLICY | PAUL GLENCHUR # @HEDGEYETECHLAW

Leading telecommunications policy specialist with a combined legal and industry background. Former attorney for the FCC. Member of the American Bar Association Section on Antitrust Law.

y @HEDGEYEEEVANS HEALTH POLICY | EMILY EVANS Worked at JC Bradford helping to bring securities to market for healthcare related projects.

MACRO POLICY | JT TAYLOR **▼** @HEDGEYEDC

y @DSALEMINVESTOR ▲ CAPITAL ALLOCATION | DAVID SALEM Founding CEO & CIO of The Investment Fund for Foundations (TIFF) and Partner at GMO. Harvard JD/MBA.