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### DISCLAIMER

#### DISCLAIMER

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#### PLEASE SUBMIT QUESTIONS\* TO

# QA@HEDGEYE.COM

\*ANSWERED AT THE END OF THE CALL

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### **OUR INVESTMENT PROCESS**

#### INTEGRATING FUNDAMENTALS AND MACRO RESEARCH

#### 1. Idea Generation

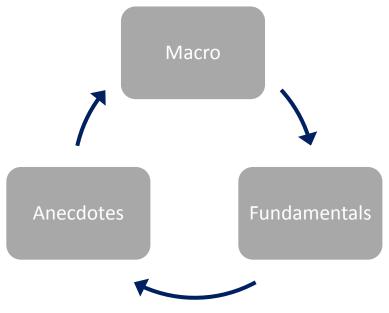
- Relative and absolute performance
- Valuation, estimate, and sentiment trends and relevance
- Battleground stocks
- Market research

#### 2. Fundamentals

- Detailed financial models
- Identify Key Drivers
- Filings, transcripts, unstructured data, proprietary algorithms
- Professional interviews, surveys
- Multiple and sentiment forecast regressions

#### 3. Macro Integration with Macro Monitor Database

- Database of 4000+ (and growing) curated time series data
- Automatically calculates and sorts correlations and significance
- Analyze leading and lagging relationships across multiple durations
- Identify, update, track, and chart high frequency Key Drivers

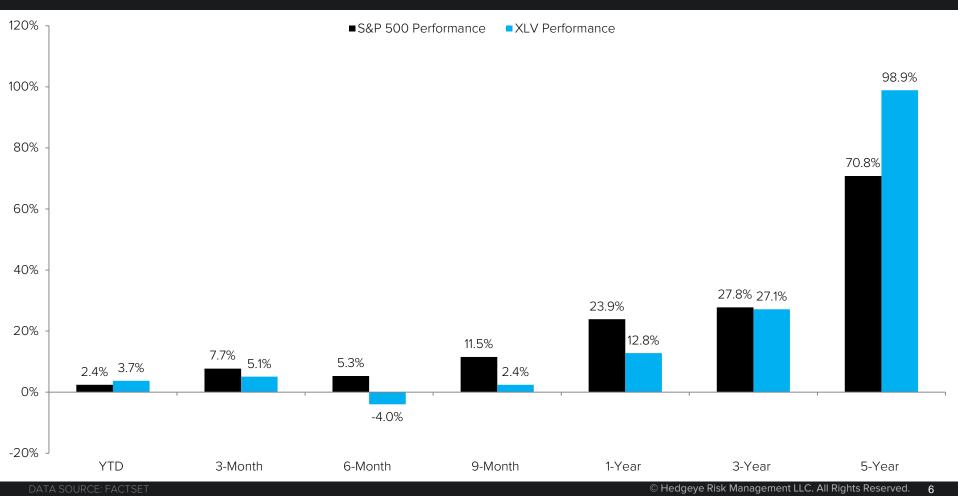


### **HEALTHCARE POSITION MONITOR**

Sentiment Investment Ideas - Longs		Trade	Trend	Tail	Sentiment	Investment Ideas - Shorts	Trade	Trend	Tail	
Score <sup>1</sup>	LONG					Score <sup>1</sup>	SHORT			
11	EXAS	Exact Sciences Corporation	~	~	~	85	<b>ZBH</b> Zimmer Biomet Holdings, Inc.		×	×
15	ATHN	athenahealth, Inc.	~	✓	✓	83	HOLX Hologic, Inc.	*	×	×
						60	QSII Quality Systems, Inc.		×	×
						58	AMN AMN Healthcare Services, Inc.	*	×	×
						47	HCA HOldings, Inc.	*	×	×
						45	CERN Cerner Corporation	*	×	×
						25	MDRX Allscripts Healthcare Solutions, Inc.	×	×	×
						24	MD MEDNAX, Inc.	×	×	×
						1	CPSI Computer Programs and Systems, Inc.		×	×
Score <sup>1</sup>	LONG					Score <sup>1</sup>	SHORT			
10	EVH	Evolent Health Inc Class A				85	OMCL Omnicell, Inc.			
28	ILMN	Illumina, Inc.				84	LH Laboratory Corporation of America Holdings			
75	HQY	HealthEquity Inc				75	HQY HealthEquity Inc			
						65	ABCO Advisory Board Company			
						55	MDSO Medidata Solutions, Inc.			
						21	DGX Quest Diagnostics Incorporated			
						8	LPNT LifePoint Health. Inc.			
						5	THC Tenet Healthcare Corporation			
						5	TDOC Teladoc Inc			
						3	CYH Community Health Systems, Inc.			
						5	CTH Community Health Systems, Inc.			

Bench = Timing is not right, or research in progress.

#### **S&P 500 VS XLV PERFORMANCE**

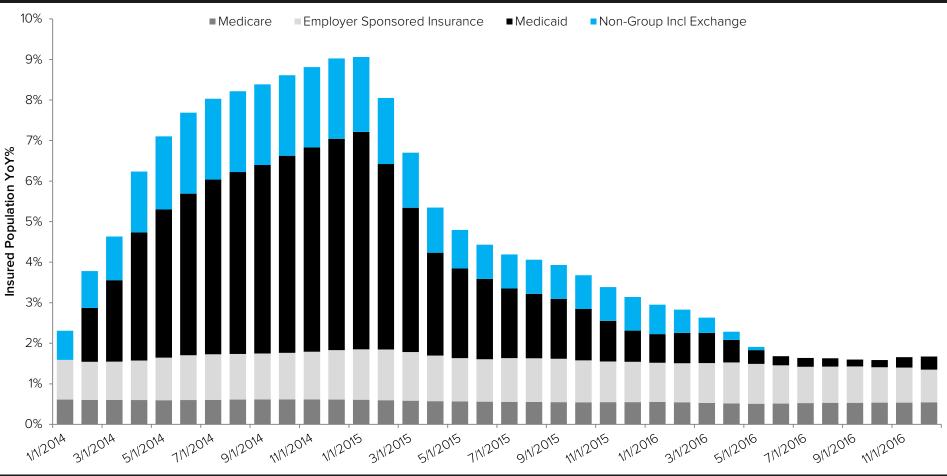


### HARD TO FIND LONG IDEAS

#### WHEN EVERYTHING IS LINED UP ON THE SHORT SIDE

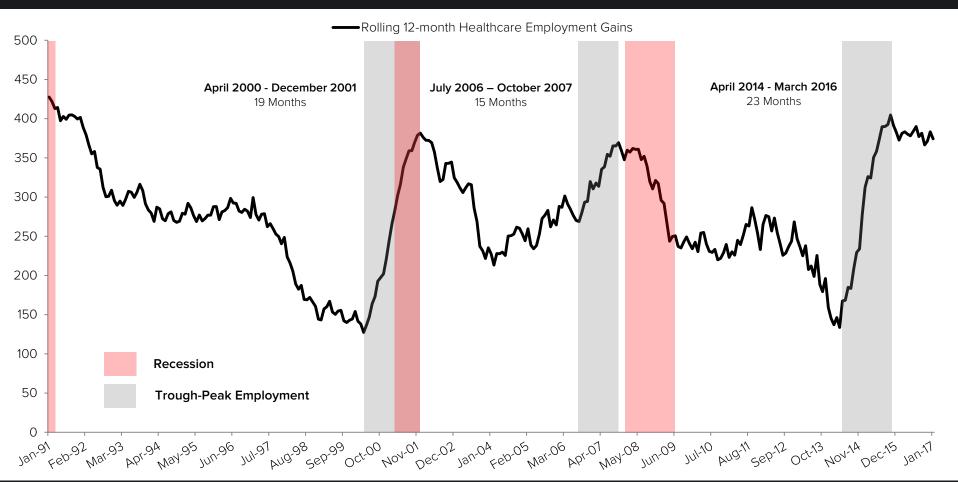
- SHORT THE U.S. MEDICAL CONSUMER
- SHORT REGULATORY ENVIRONMENT
- SHORT MANAGEMENT TEAMS WHO ARE DOWNPLAYING THE #ACATAPER AND #ACA2.0
- SHORT HEALTHCARE RELATIVE GROWTH
- SHORT <u>PEAK</u> DEBT AND <u>PEAK</u> M&A
- SHORT HEALTHCARE CAPEX
- LONG LOW COST OF CARE
- LONG SHARE TAKERS
- LONG PRODUCT CYCLES

### **INSURED POPULATION SLOWING**

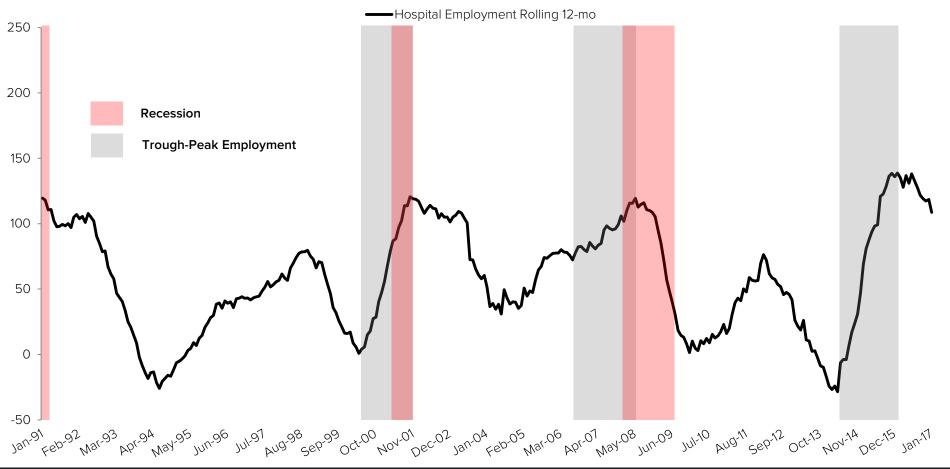


DATA SOURCE: BLS, KAISER, CPS

### **HEALTHCARE EMPLOYMENT GAINS**



### **HOSPITAL EMPLOYMENT GAINS**





### **THOUGHTS AFTER THE PRINT**

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### **MD | MISSING EVERYWHERE**

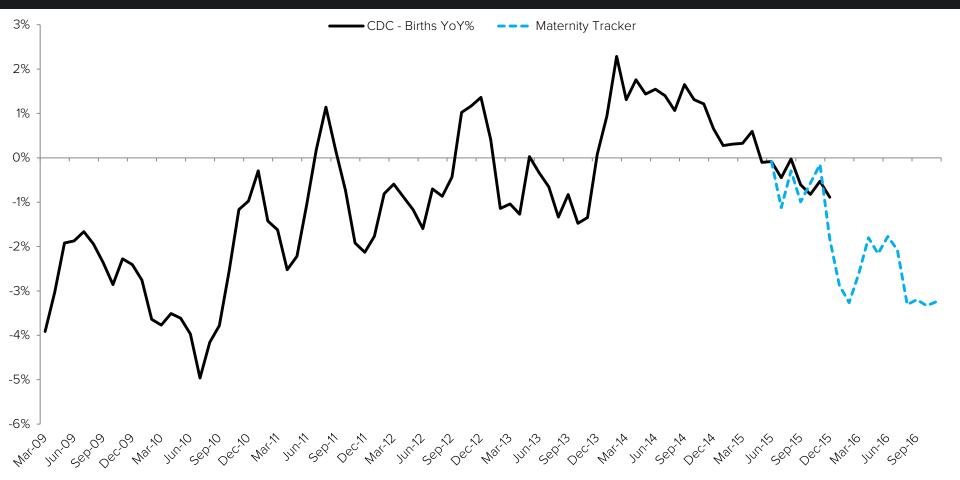
	Mednax 4Q16				
	Guidance	Consensus	Actual	Actual Versus Consensus % Difference	
Sales	-	\$842.30	\$830.77	-1.4%	
Adjusted EPS	\$1.04 - \$1.08	\$1.06	\$1.00	-5.7%	
EBITDA	\$174.18 - \$180.95	\$178.10	\$168.00	-5.7%	
Net Income	-	\$84.90	\$78.00	-8.1%	
Same Unit Revenue Growth	1% - 3%	-	0.70%	-	

	Guidance	Consensus	Actual	Actual Versus Consensus % Difference
Sales	-	\$845.70	-	-
Adjusted EPS	\$0.86 - \$0.90	\$0.92	-	-
EBITDA	\$148.13 - \$153.89	\$158.00	-	-
Net Income	-	\$70.60	-	-
Same Unit Revenue Growth	1% - 3%	-	-	-

### **MD | RADIOLOGISTS BY GROUP SIZE**

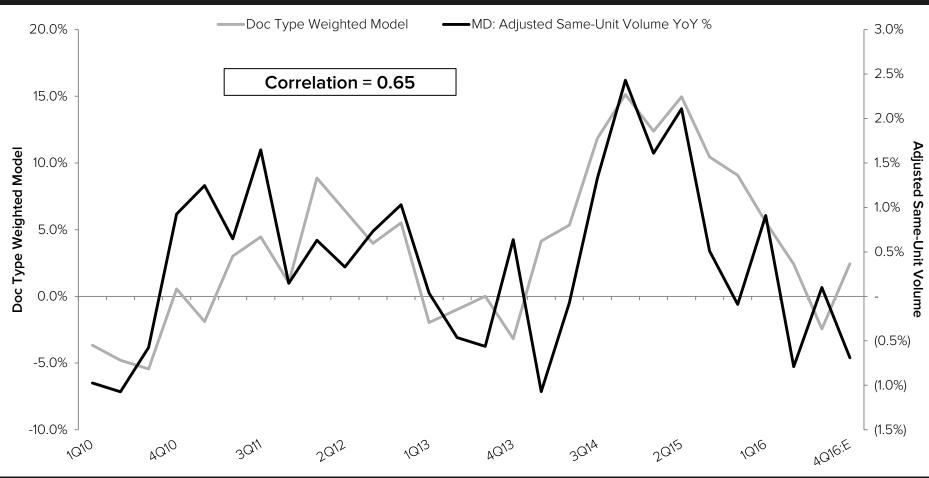
12,000		■Radiologists by Group Siz	ize Percentage of Tota	١		40%
10,000						- 35%
					-	- 30%
8,000						25%
6,000						20%
4,000						- 15%
2.000					-	10%
2,000						- 5%
0	1-10 1'	11-25 26	6-50	51-100	100+	- 0%

#### **MATERNITY CONTINUES NEGATIVE**

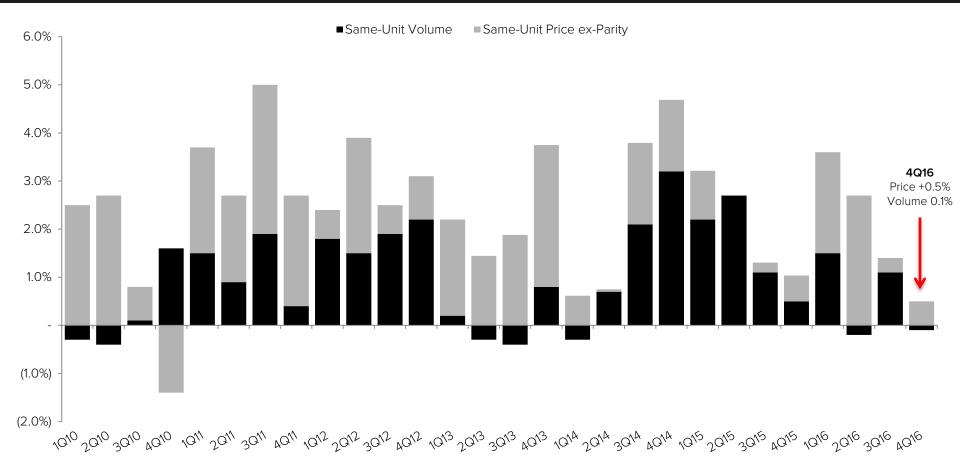


SOURCE: CDC & HEDGEYE ESTIMATES

### **MD | DATA FORECAST MODEL**

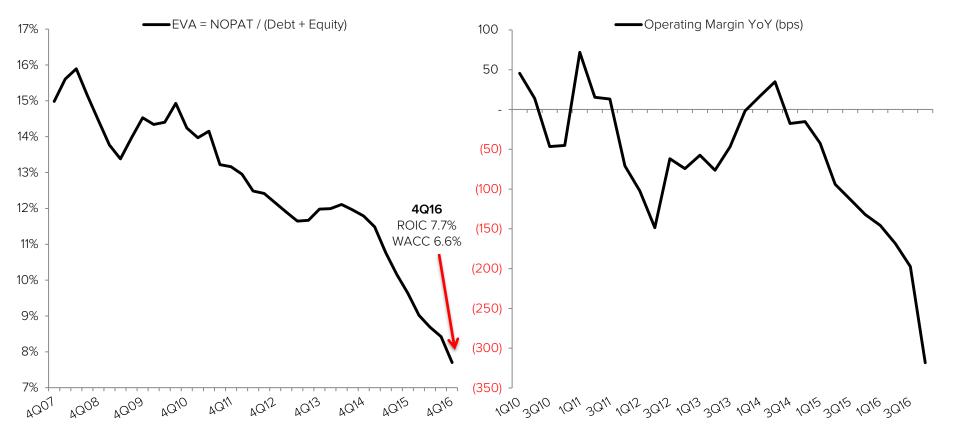


### MD | WEAK VOLUME AND WEAK PRICE



### **MD | RETURN ON INVESTED CAPITAL**

#### **GROWTH AT THE COST OF PROFITABILITY**



DATA SOURCE: COMPANY FILINGS

#### FOR MORE INFORMATION, CONTACT US AT:

## SALES@HEDGEYE.COM (203) 562-6500

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